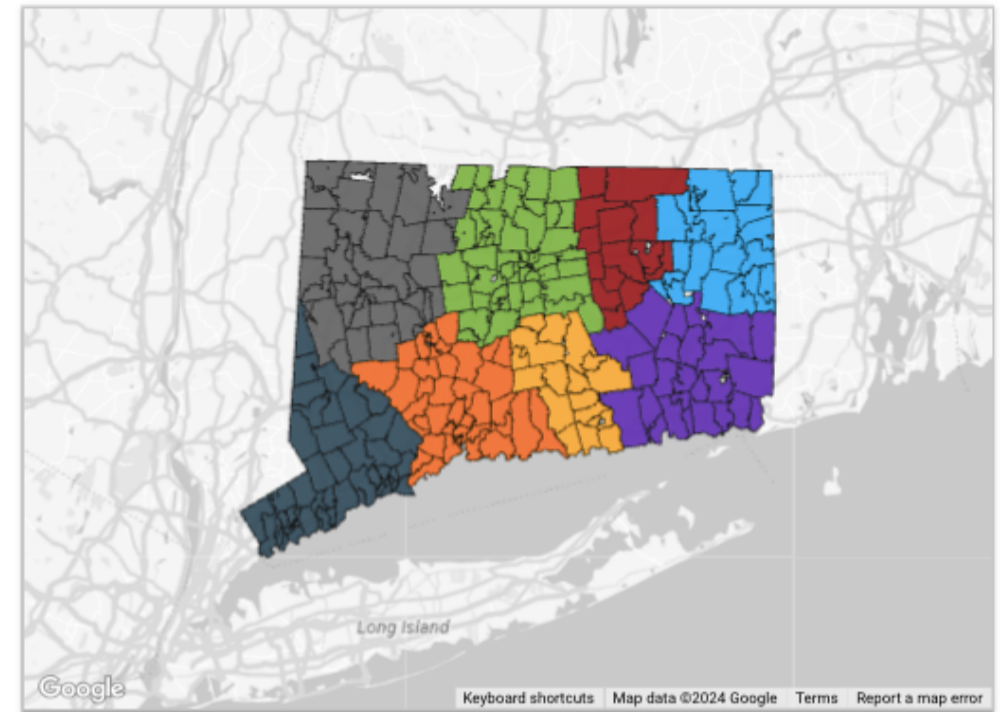


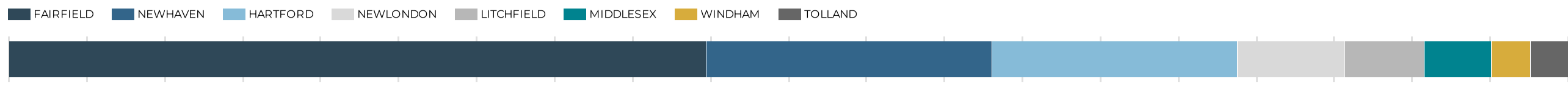
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Market Activity - Market Pricing - Buyer Demand - Inventory

[To explore your market further > link to SMARTMLS STATS](#)



Median Sale Price

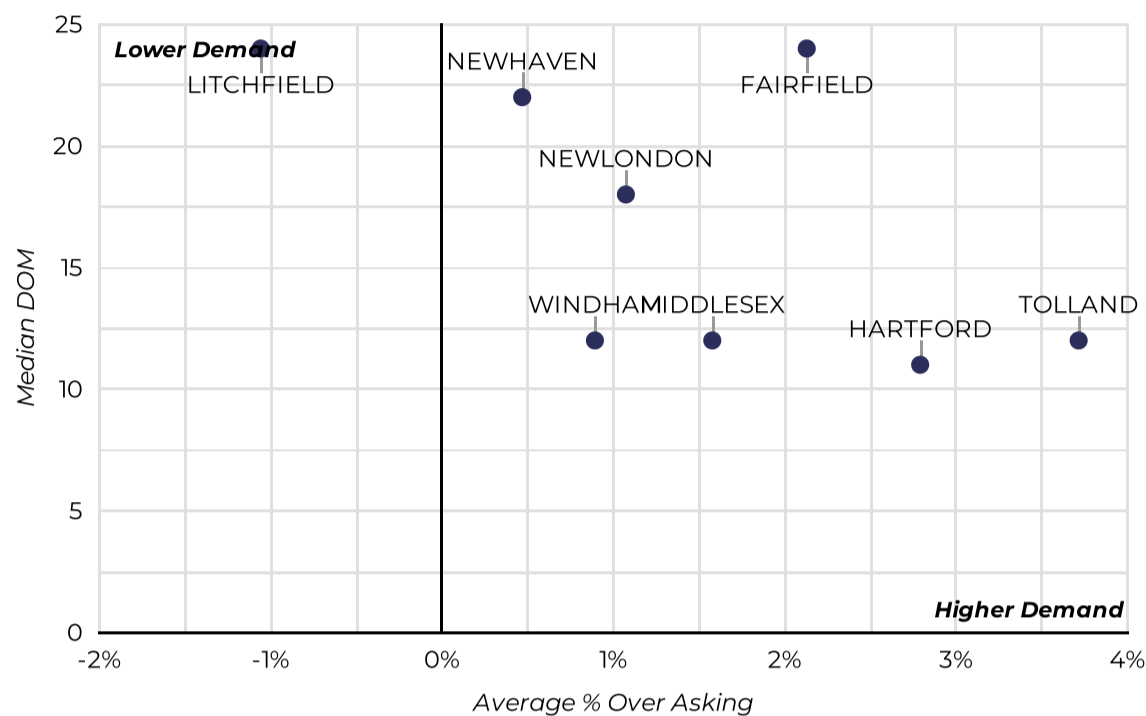
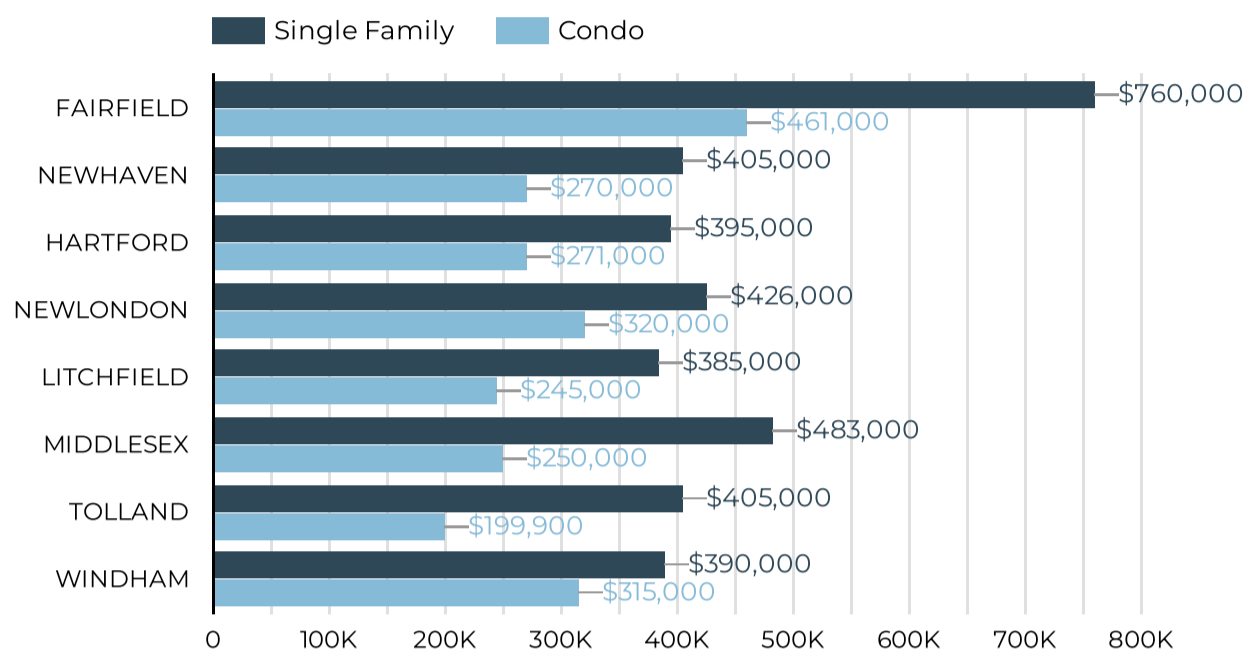
Compare median sale price across all 8 CT counties for the month.

of Sales: **2,091** (-6.8% from previous year)
 Median Sale: **\$408,000** (5% from previous year)

Buyer Demand

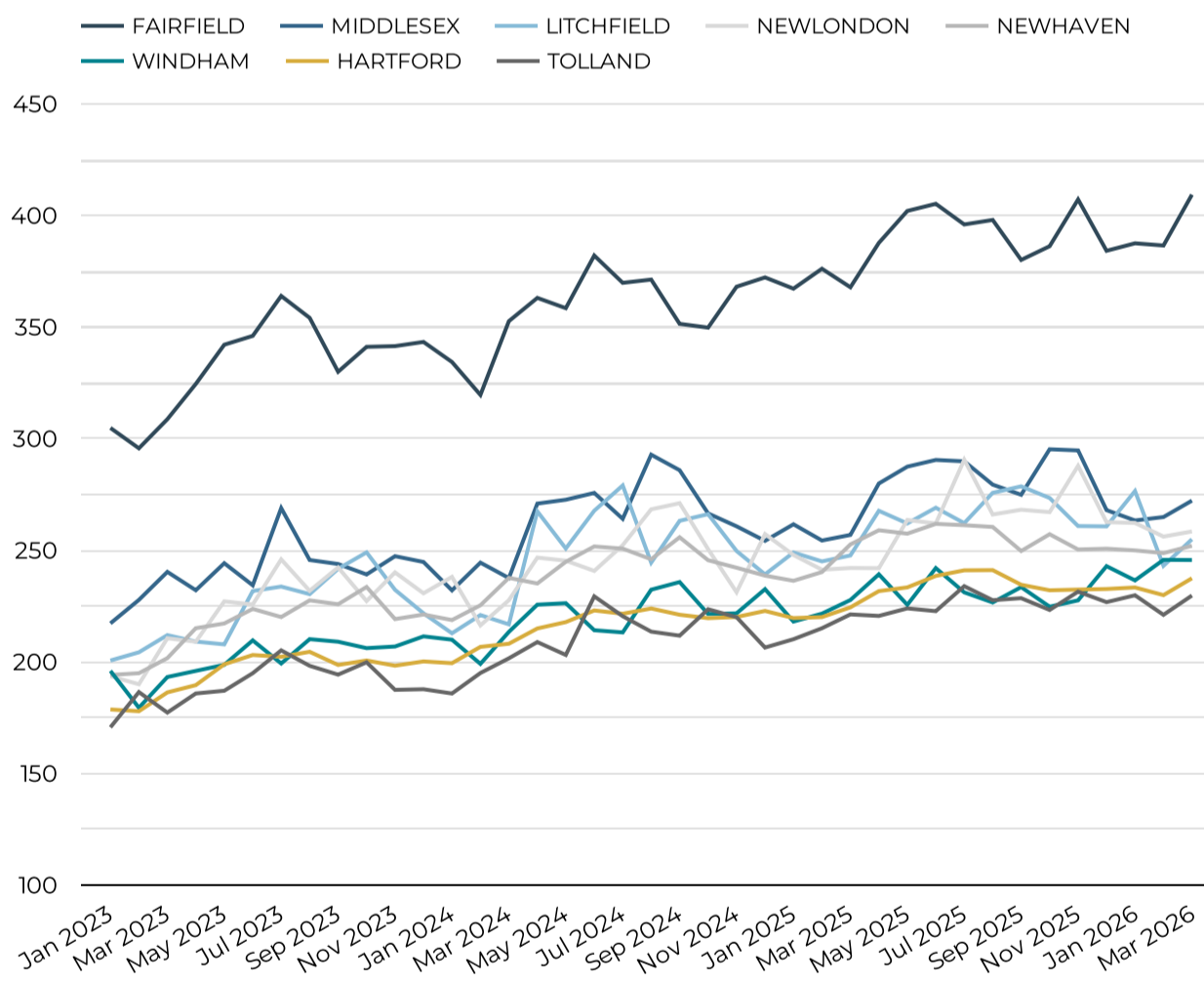
This infographic will show how counties compare last month in terms of overall buyer demand.

Average % Over Asking: **1.69%** (-0.51% from previous year)
 Median DOM: **18** (7 from previous year)



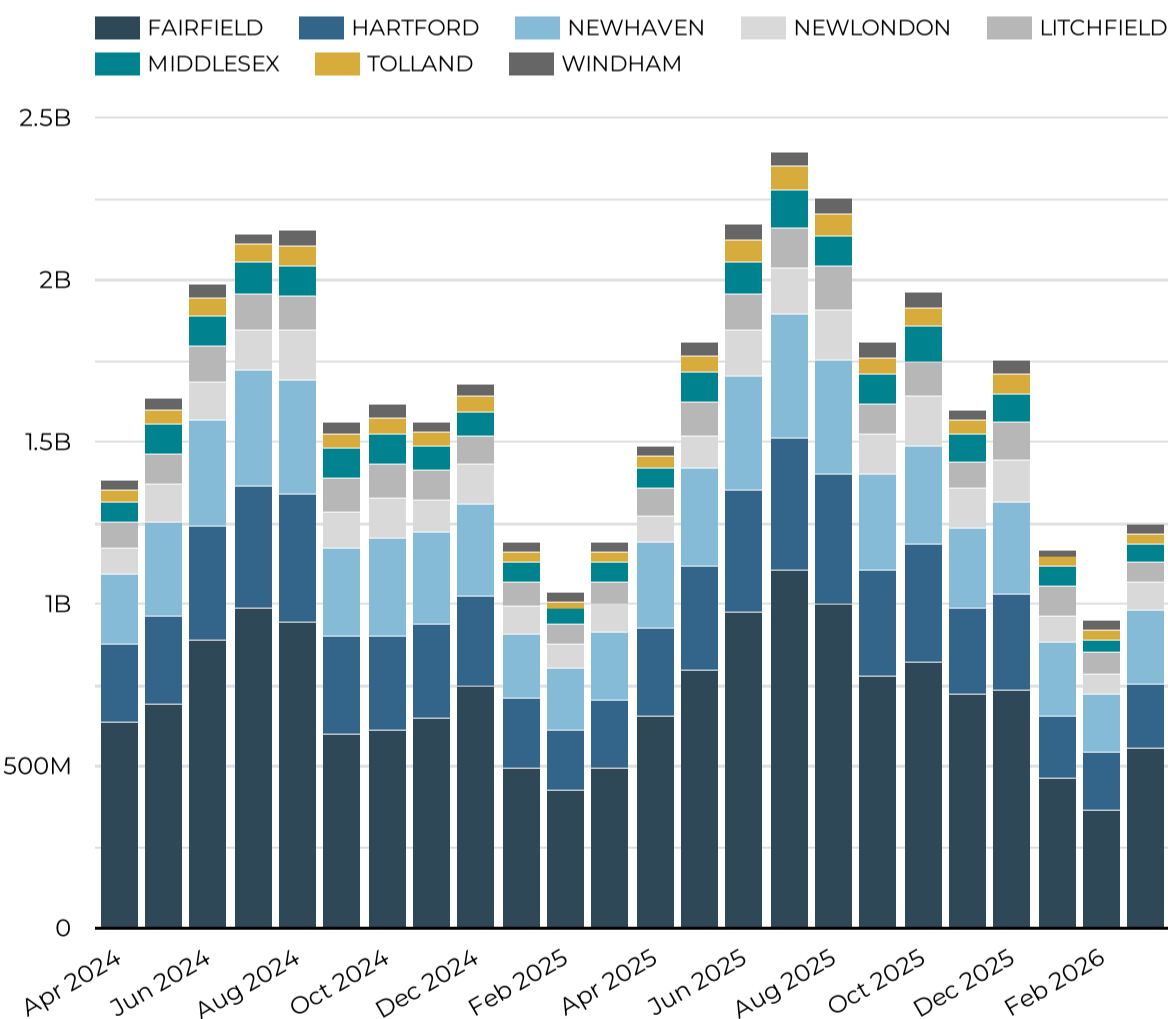
Average \$/SQFT

\$/sqft: **\$288.70** (7% from previous year)



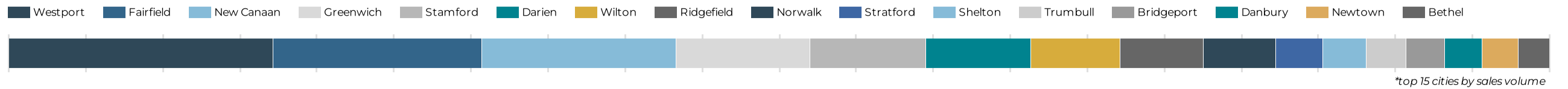
Total Sales Volume

Total Volume: **\$1.25B** (4.6% from previous year)



Counties	Market Pricing					Buyer Demand						
	#	% Δ	Volume	% Δ	Median Sale	Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
FAIRFIELD	522	-3.3% ↓	\$557,366,732	12.9% ↑	\$620,000	\$0	\$409	\$41 ↑	24	11 ↑	2.13%	-0.62% ↓
NEWHAVEN	515	1.0% ↑	\$228,567,880	6.3% ↑	\$365,000	\$15,000 ↑	\$252	-\$1 ↓	22	10 ↑	0.48%	-0.73% ↓
HARTFORD	489	-10.3% ↓	\$197,046,994	-5.1% ↓	\$360,000	\$26,750 ↑	\$238	\$13 ↑	11	4 ↑	3.28%	-0.87%...
NEWLONDON	179	-11.8% ↓	\$85,800,350	6.3% ↑	\$401,000	\$50,800 ↑	\$258	\$16 ↑	18	6 ↑	1.07%	0.65% ↑
LITCHFIELD	125	-19.9% ↓	\$63,480,164	-14.2% ↓	\$363,880	\$3,880 ↑	\$255	\$7 ↑	24	7 ↑	-1.06%	-1.42% ↓
MIDDLESEX	112	-14.5% ↓	\$54,134,971	-7.3% ↓	\$410,000	-\$10,000 ↓	\$272	\$15 ↑	12	1 ↑	1.58%	-0.55% ↓
TOLLAND	76	-9.5% ↓	\$30,362,244	-10.2% ↓	\$399,900	-\$100 ↓	\$230	\$8 ↑	12	3 ↑	4.23%	2.37% ↑
WINDHAM	73	-1.4% ↓	\$30,701,600	4.7% ↑	\$363,700	\$23,700 ↑	\$246	\$18 ↑	12	3 ↑	0.06%	0.33% ↑

*change vs. same month previous year

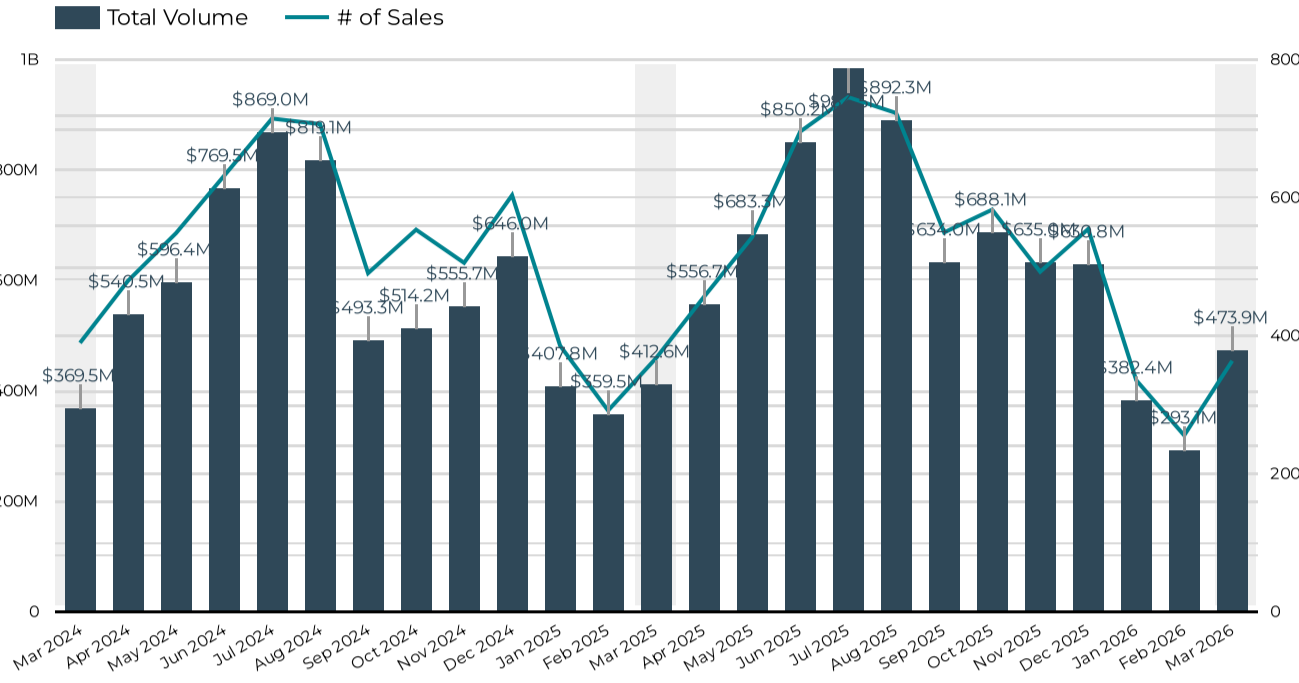


Market Activity

Use this data to track how total real estate activity across CT has changed over the past 3 years.

of Sales **363** Total Volume **\$473.88M**

↓ -1.1% from previous year ↑ 14.9% from previous year

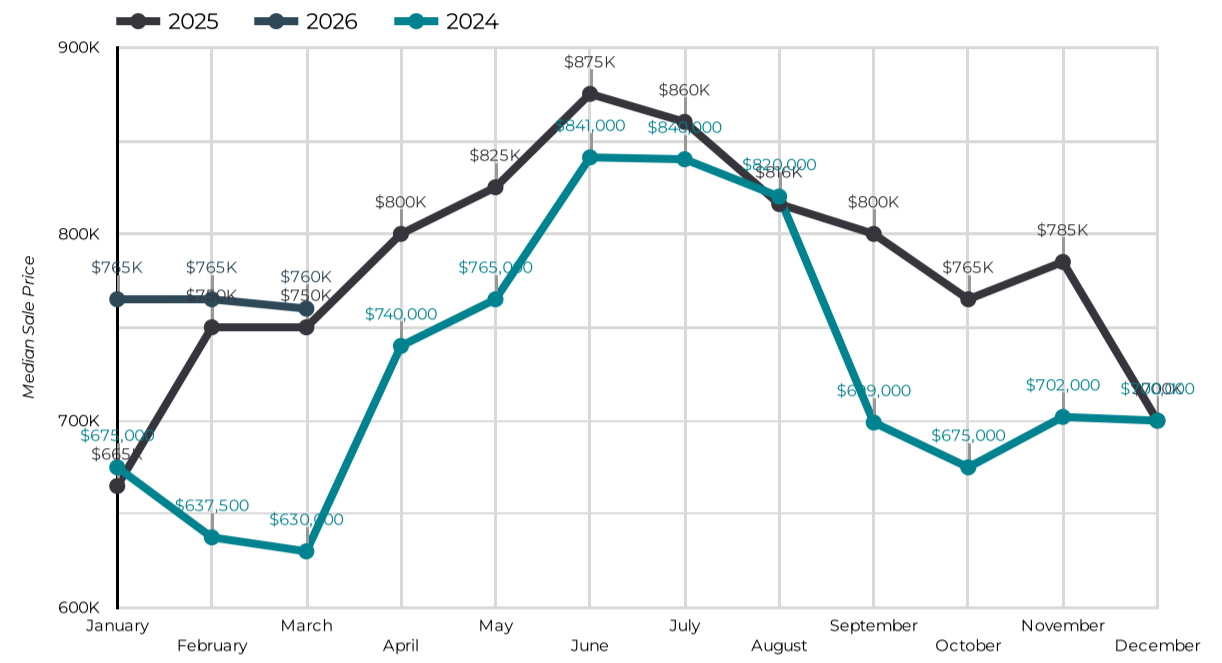


Market Pricing

This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

Median Sale **\$760,000** \$/sqft **\$421**

↑ \$10,000.00 from previous year ↑ \$36.32 from previous year

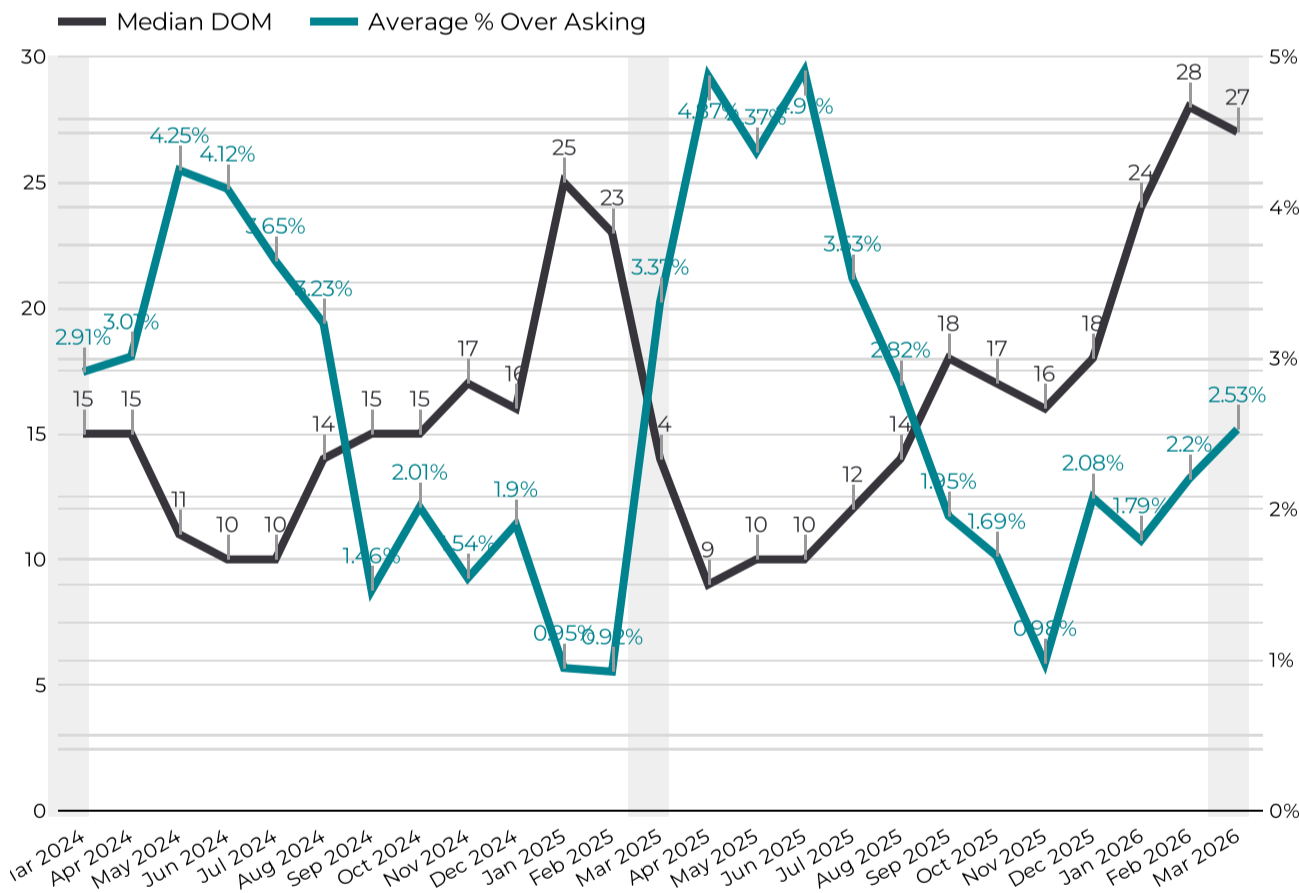


Buyer Demand

Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking **2.53%** Median DOM **27**

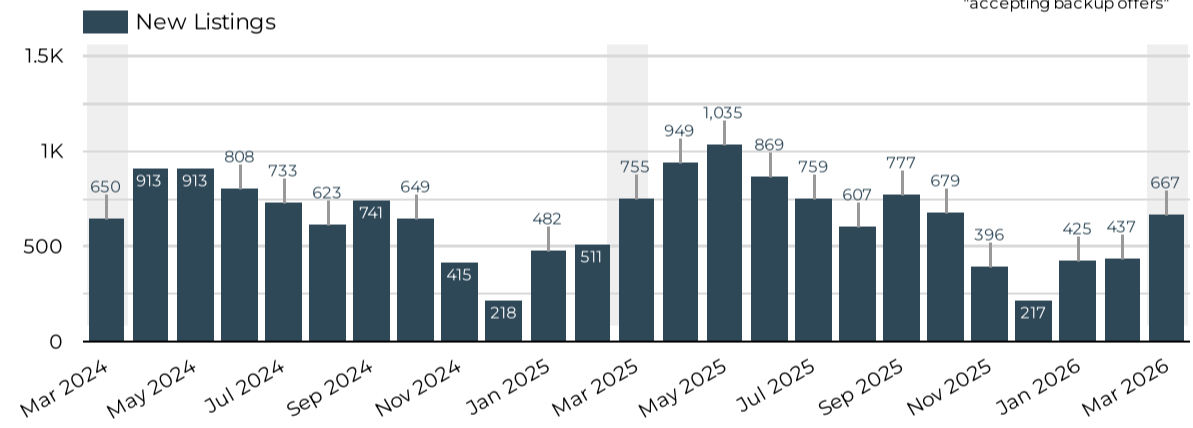
↓ -0.85% from previous year ↓ 13 from previous year



New Listings

of New Listings **667** Months of Supply **1.92**

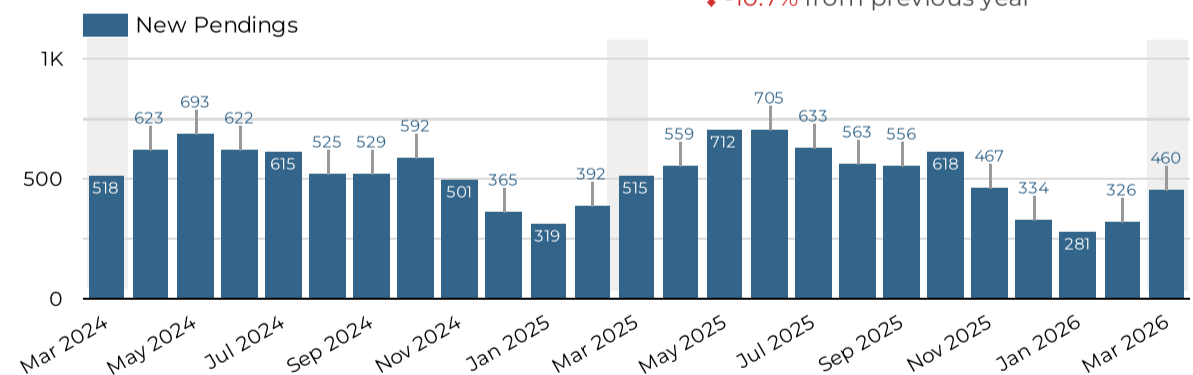
↓ -11.7% from previous year *calculation does not include "accepting backup offers"



New Pendings

of New Pendings **460**

↓ -10.7% from previous year

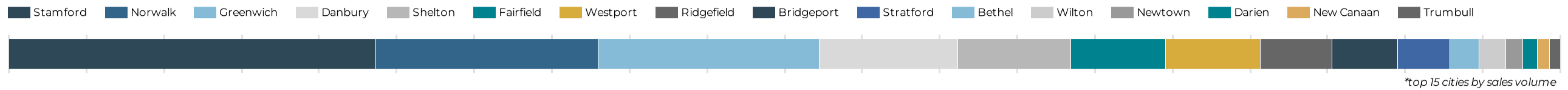


Market Pricing

Buyer Demand

By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	18	28.6% ↑	\$3,650,000	19.9% ↑	\$243	\$25 ↑	54	26 ↑	-2.6%	-0.4% ↓
\$300k-\$499k	68	4.6% ↑	\$27,408,944	1.3% ↑	\$301	\$4 ↑	25	15 ↑	+0.0%	-4.4% ↓
\$500k-\$699k	75	-8.5% ↓	\$44,250,000	-8.9% ↓	\$332	\$20 ↑	31	17 ↑	0.7%	-1.5% ↓
\$700k-\$899k	46	-20.7% ↓	\$35,877,295	-20.2% ↓	\$349	\$2 ↑	18	7 ↑	3.5%	0.4% ↑
\$900k-\$1.09M	28	0.0%	\$27,245,175	-1.5% ↓	\$368	\$24 ↑	18	0	3.6%	1.7% ↑
\$1.1M-\$1.39M	29	-12.1% ↓	\$36,307,000	-9.4% ↓	\$515	\$78 ↑	20	11 ↑	7.5%	-1.9% ↓
\$1.4M-\$1.79M	24	-22.6% ↓	\$37,684,102	-23.6% ↓	\$554	\$115 ↑	12	-5 ↓	8.9%	4.1% ↑
\$1.8M+	75	33.9% ↑	\$261,455,995	52.1% ↑	\$647	\$14 ↑	37	20 ↑	2.9%	1.0% ↑

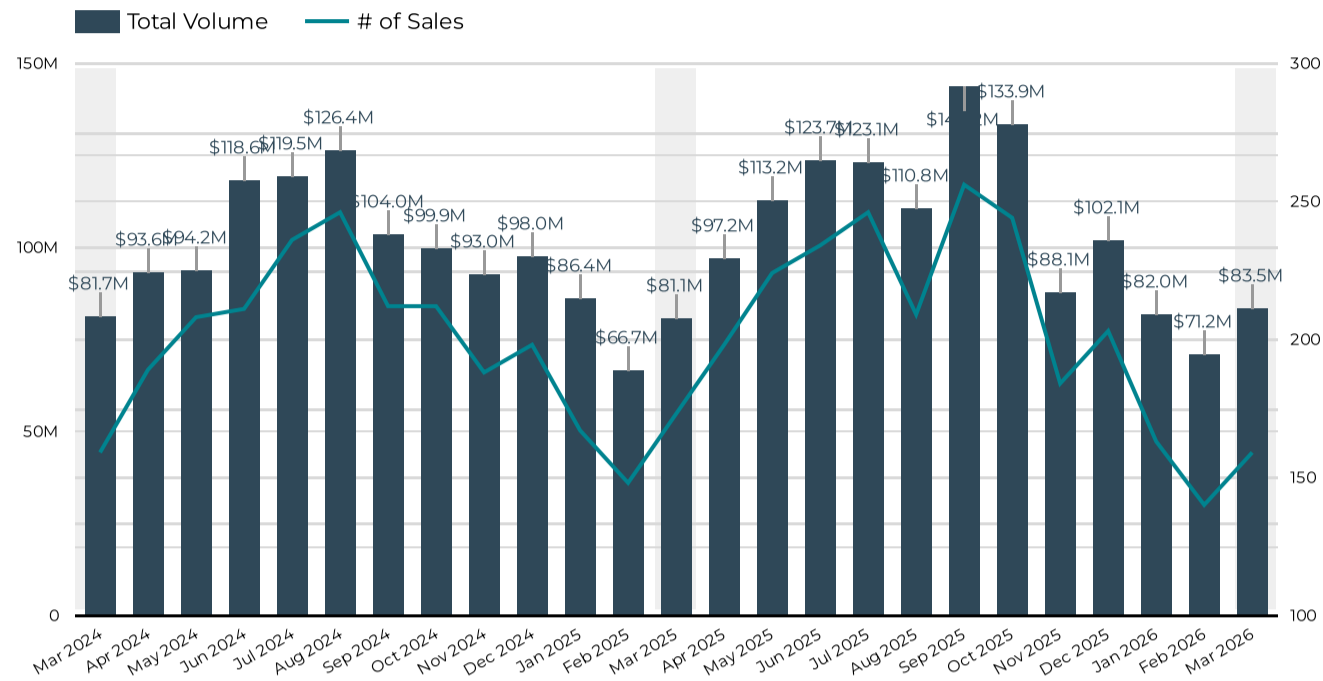
*change vs. same month previous year



Market Activity

Use this data to track how total real estate activity across CT has changed over the past 3 years.

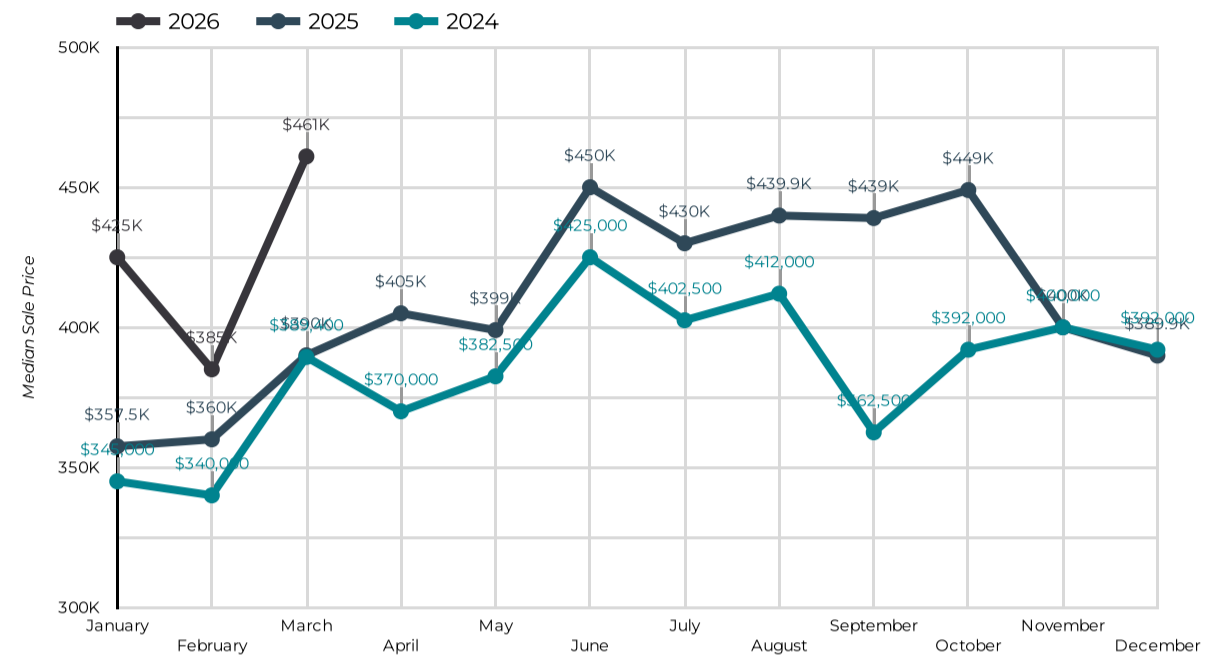
of Sales: **159** (-8.1% from previous year)
 Total Volume: **\$83.49M** (+2.9% from previous year)



Market Pricing

This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

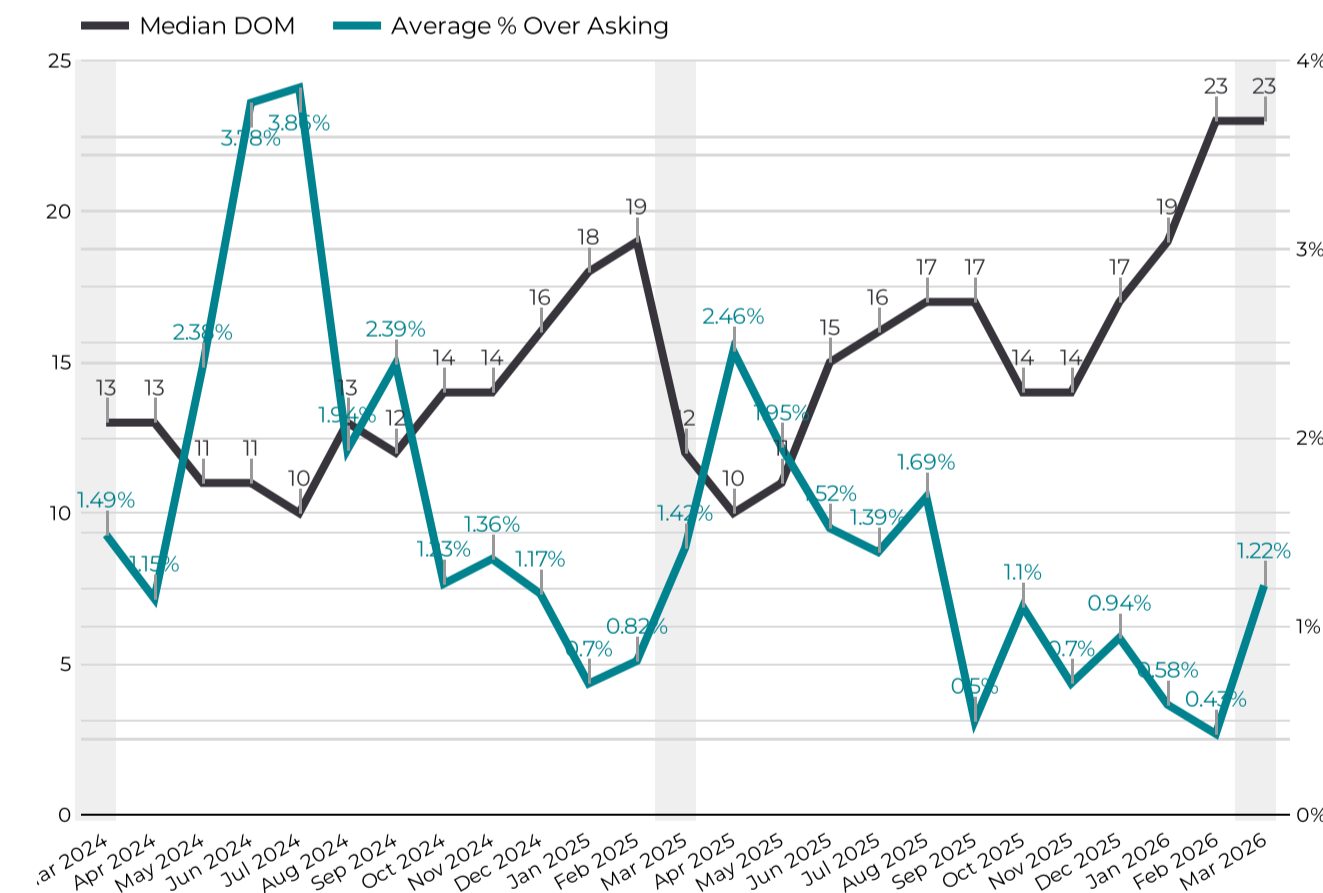
Median Sale: **\$461,000** (+\$71,000.00 from previous year)
 \$/sqft: **\$383** (+\$50.53 from previous year)



Buyer Demand

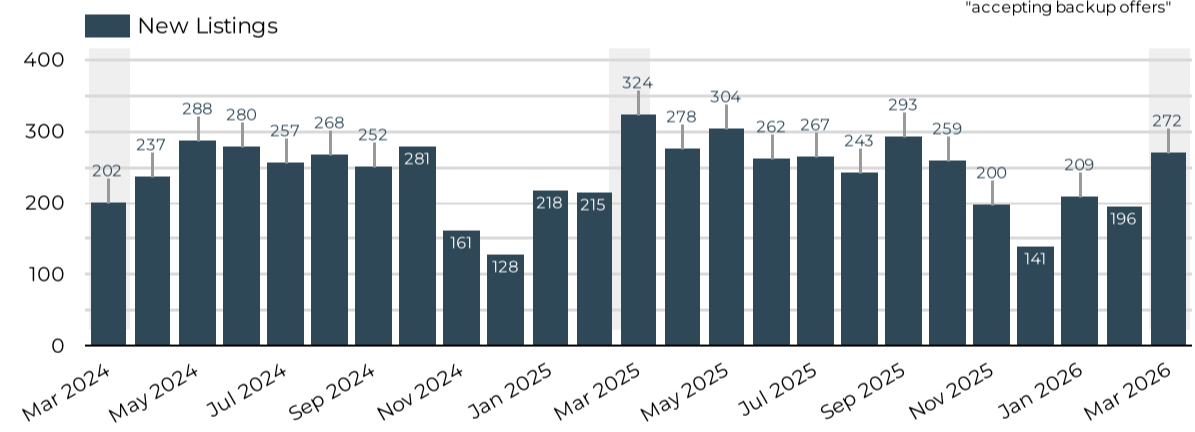
Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking: **1.22%** (-0.20% from previous year)
 Median DOM: **23** (+11 from previous year)



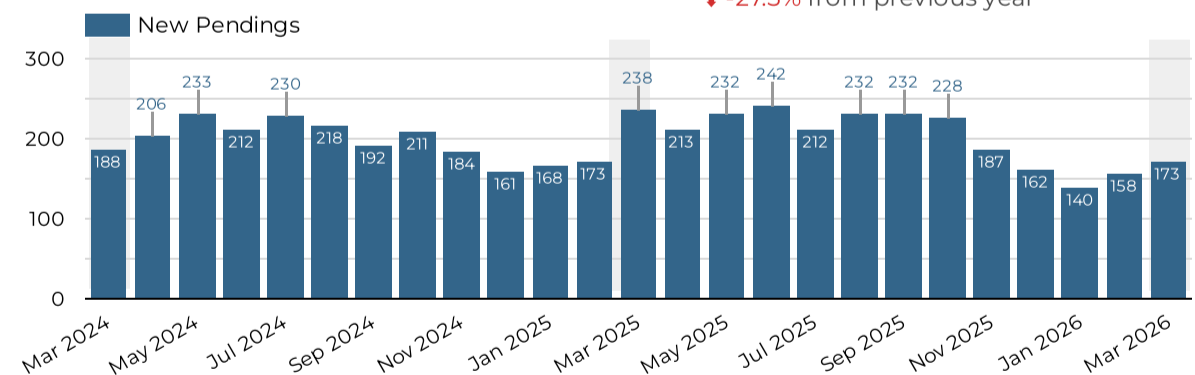
New Listings

of New Listings: **272** (-16.0% from previous year)
 Months of Supply: **1.91** (*calculation does not include "accepting backup offers")



New Pendings

of New Pendings: **173** (-27.3% from previous year)

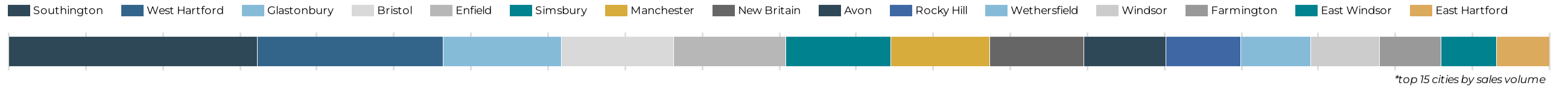


Market Pricing

Buyer Demand

By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	38	-35.6% ↓	\$8,170,500	-32.6% ↓	\$283	\$28 ↑	21	6 ↑	-1.0%	-0.6% ↓
\$300k-\$499k	54	-5.3% ↓	\$21,940,821	-3.2% ↓	\$339	\$46 ↑	21	5 ↑	2.2%	0.5% ↑
\$500k-\$699k	39	21.9% ↑	\$22,968,900	24.9% ↑	\$365	\$3 ↑	24	15 ↑	1.1%	0.3% ↑
\$700k-\$899k	10	42.9% ↑	\$7,677,000	41.3% ↑	\$611	\$173 ↑	15	4 ↑	3.5%	-0.7% ↓
\$900k-\$1.09M	8	33.3% ↑	\$7,676,000	37.4% ↑	\$542	\$7 ↑	16	2 ↑	1.7%	0.8% ↑
\$1.1M-\$1.39M	3	-57.1% ↓	\$3,774,000	-56.0% ↓	\$5...	-\$63 ↓	36	33 ↑	8.2%	-8.3% ↓
\$1.4M-\$1.79M	6	100.0% ↑	\$8,981,000	91.9% ↑	\$767	\$183 ↑	64	-132 ↓	-1.4%	-2.0% ↓
\$1.8M+	1	-50.0% ↓	\$2,300,000	-37.5% ↓	\$752	-\$30 ↓	15	8 ↑	7.0%	8.2% ↑

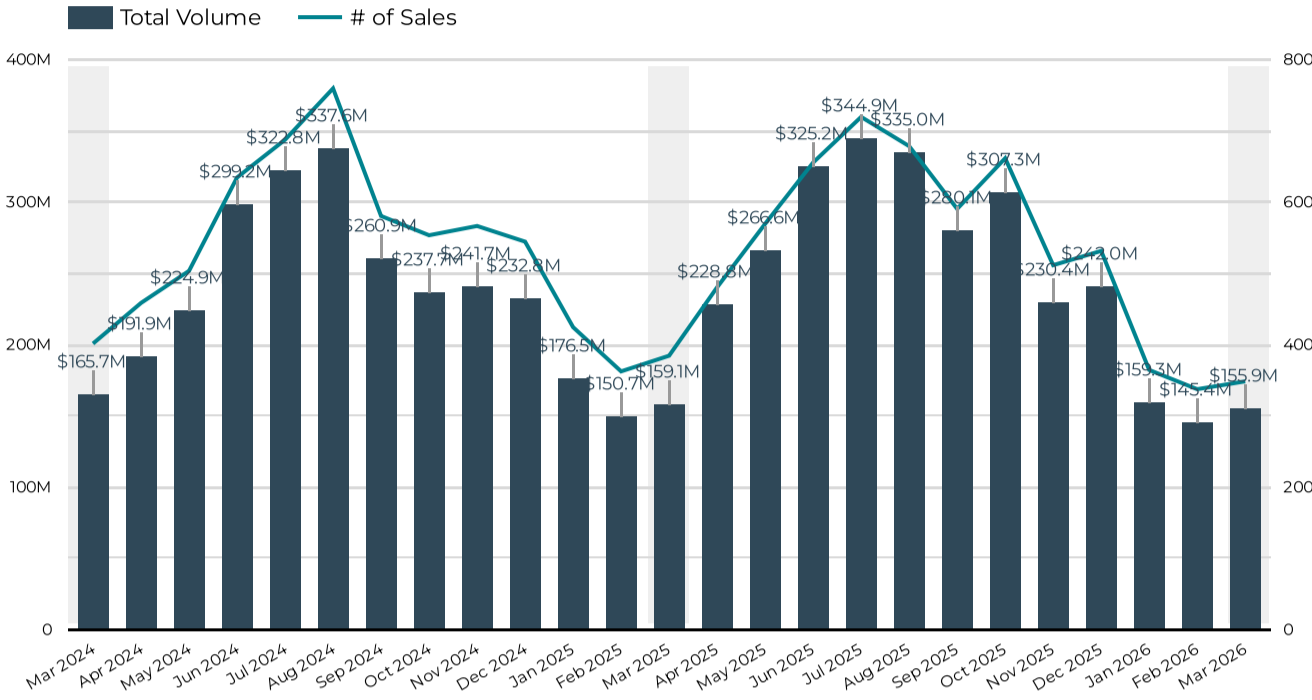
*change vs. same month previous year



Market Activity

Use this data to track how total real estate activity across CT has changed over the past 3 years.

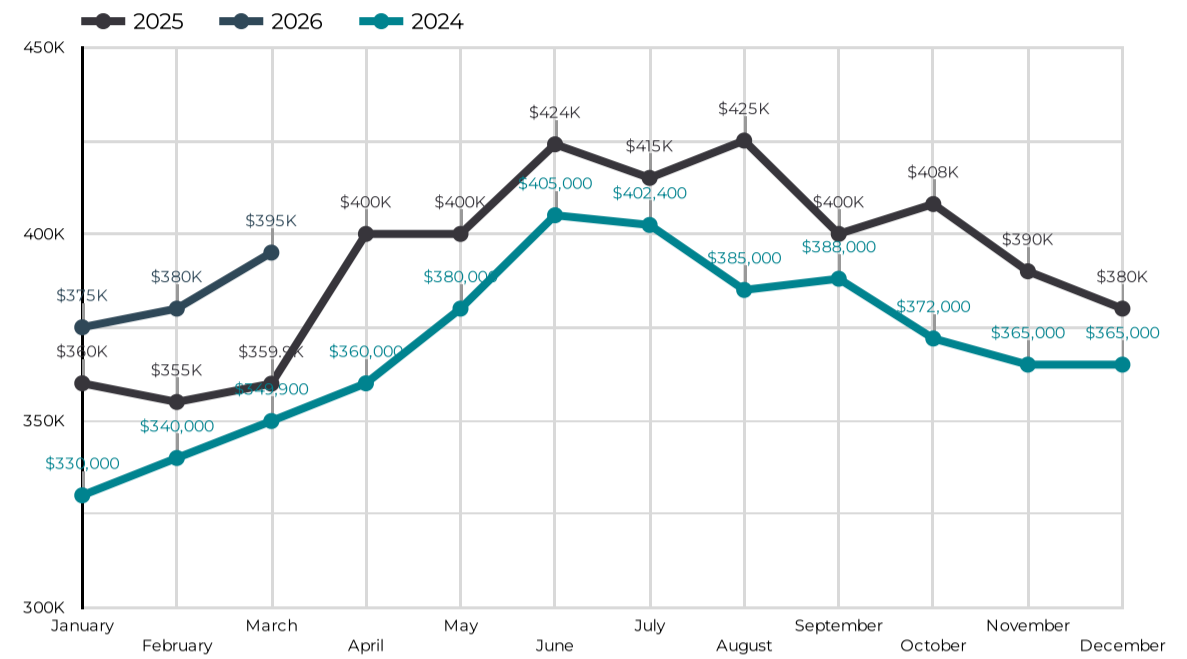
of Sales **348** -9.4% from previous year
 Total Volume **\$155.85M** -2.1% from previous year



Market Pricing

This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

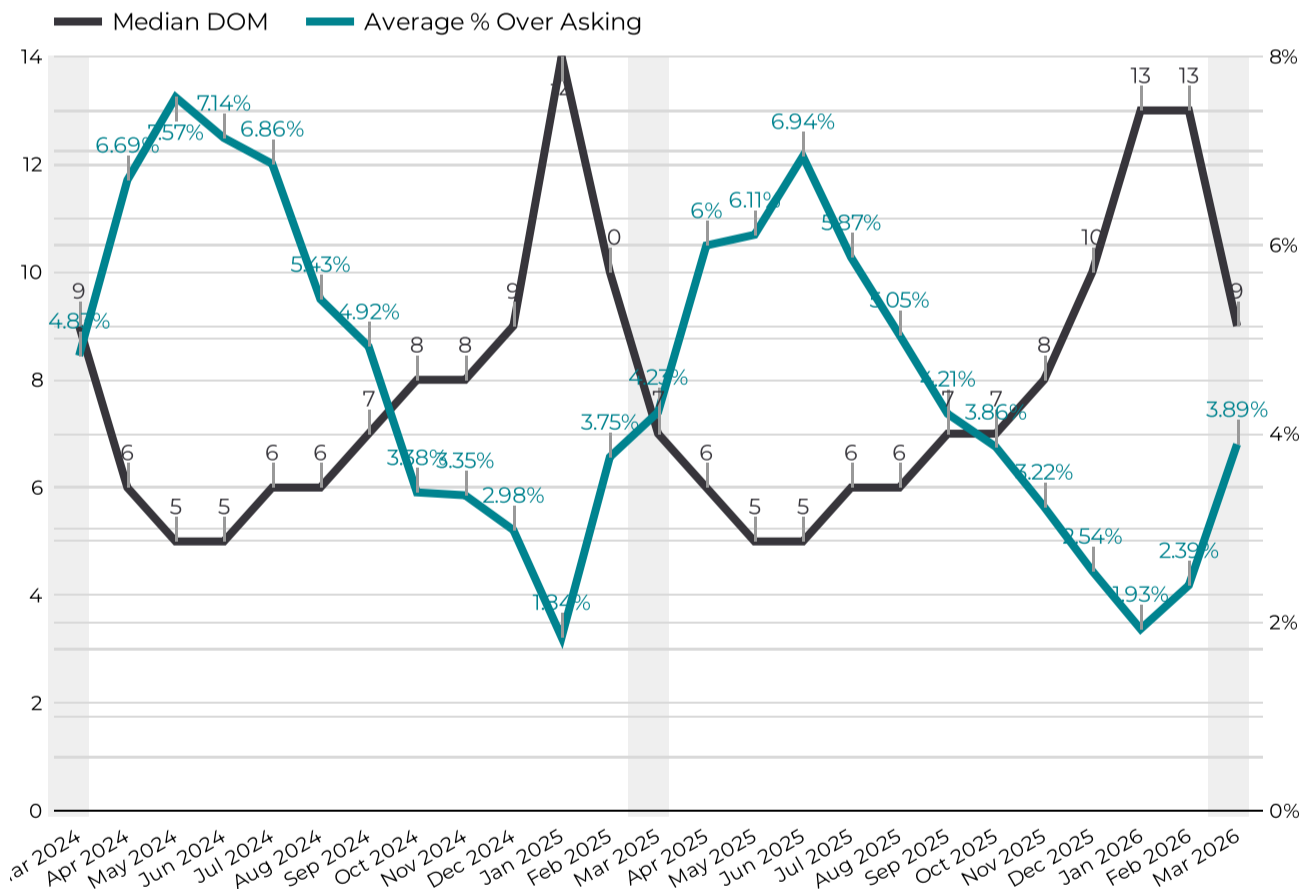
Median Sale **\$395,000** +\$35,100.00 from previous year
 \$/sqft **\$245** +\$16.18 from previous year



Buyer Demand

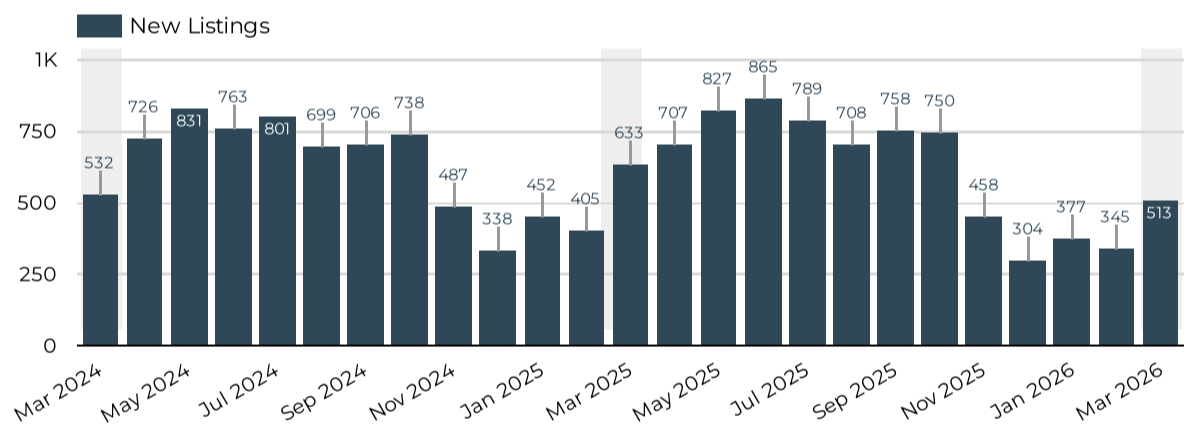
Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking **3.89%** -0.34% from previous year
 Median DOM **9** +2 from previous year



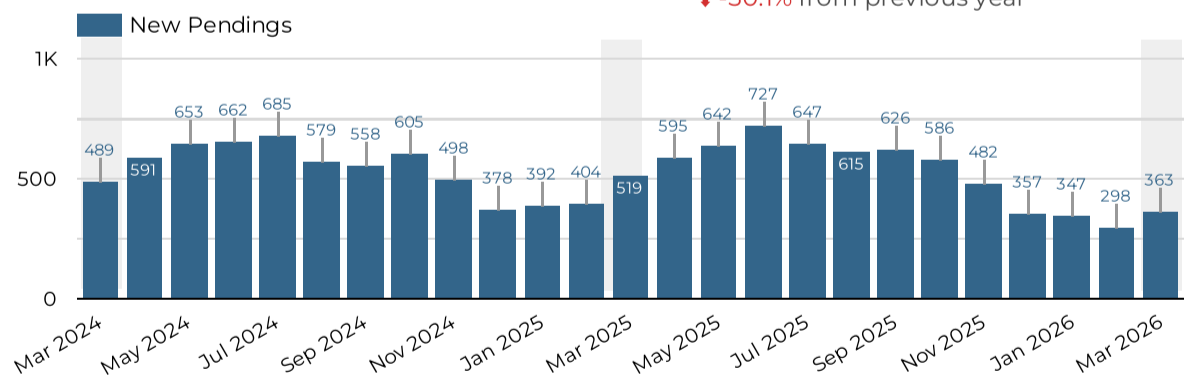
New Listings

of New Listings **513** -19.0% from previous year
 Months of Supply **1.13**



New Pendings

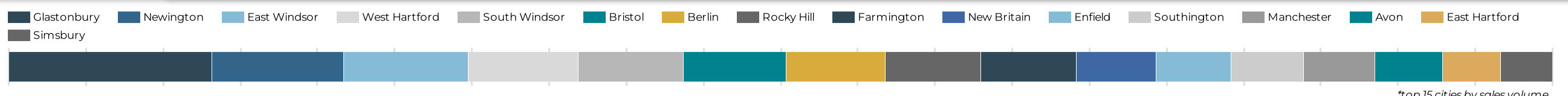
of New Pendings **363** -30.1% from previous year



Market Pricing

Buyer Demand

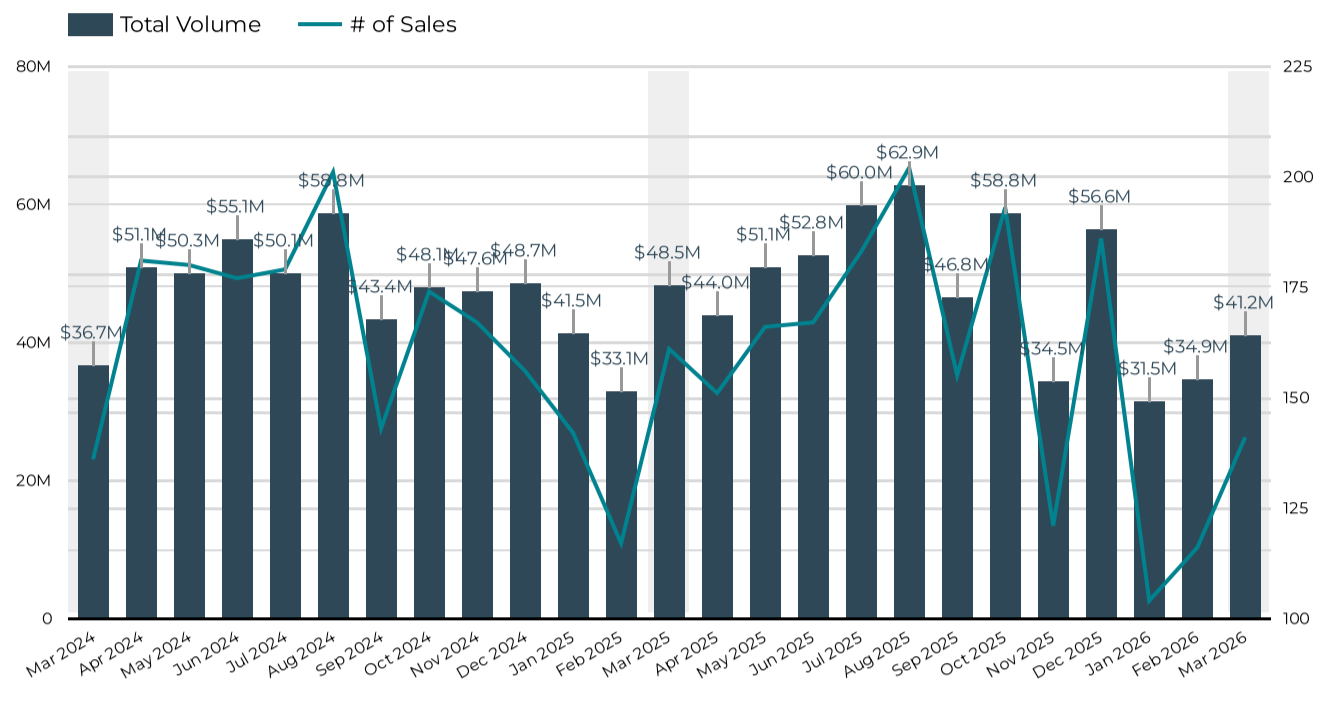
By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	52	-52.3% ↓	\$12,987,050	-48.4% ↓	\$200	\$12 ↑	8	-5 ↓	6.0%	4.6% ↑
\$300k-\$499k	202	8.6% ↑	\$76,593,565	9.9% ↑	\$246	\$9 ↑	12	6 ↑	3.0%	-1.7% ↓
\$500k-\$699k	65	14.0% ↑	\$37,544,688	12.7% ↑	\$251	\$3 ↑	9	4 ↑	4.1%	-3.5% ↓
\$700k-\$899k	17	-22.7% ↓	\$13,764,408	-19.3% ↓	\$299	\$22 ↑	6	2 ↑	7.8%	-0.4% ↓
\$900k-\$1.09M	3	0.0%	\$3,055,000	1.8% ↑	\$289	\$71 ↑	9	2 ↑	1.4%	4.3% ↑
\$1.1M-\$1.39M	6	50.0% ↑	\$6,958,189	41.0% ↑	\$300	\$46 ↑	9	2 ↑	4.4%	4.5% ↑
\$1.4M-\$1.79M	2	100.0% ↑	\$2,900,000	104.9% ↑	\$194	-\$52 ↓	7	-16 ↓	1.9%	2.9% ↑
\$1.8M+	1	-50.0% ↓	\$2,050,000	-54.9% ↓	\$285	\$35 ↑	34	-25 ↓	2.5%	10.2% ↑



Market Activity

Use this data to track how total real estate activity across CT has changed over the past 3 years.

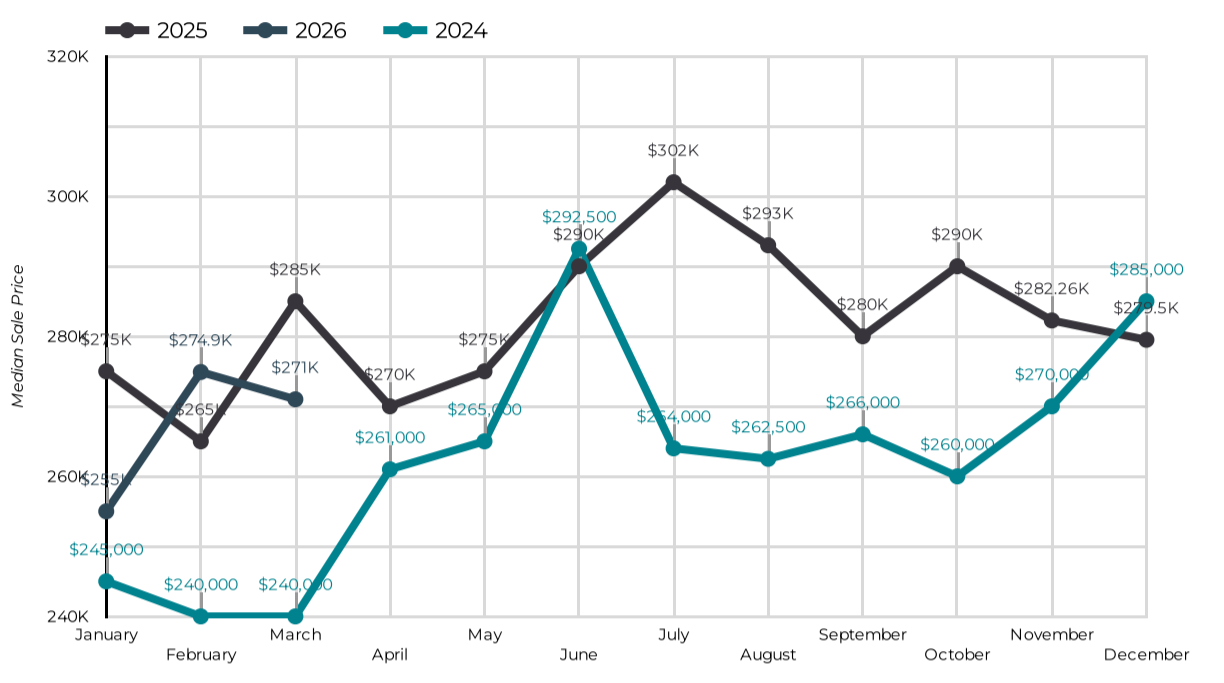
of Sales: **141** (-12.4% from previous year)
 Total Volume: **\$41.19M** (-15.1% from previous year)



Market Pricing

This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

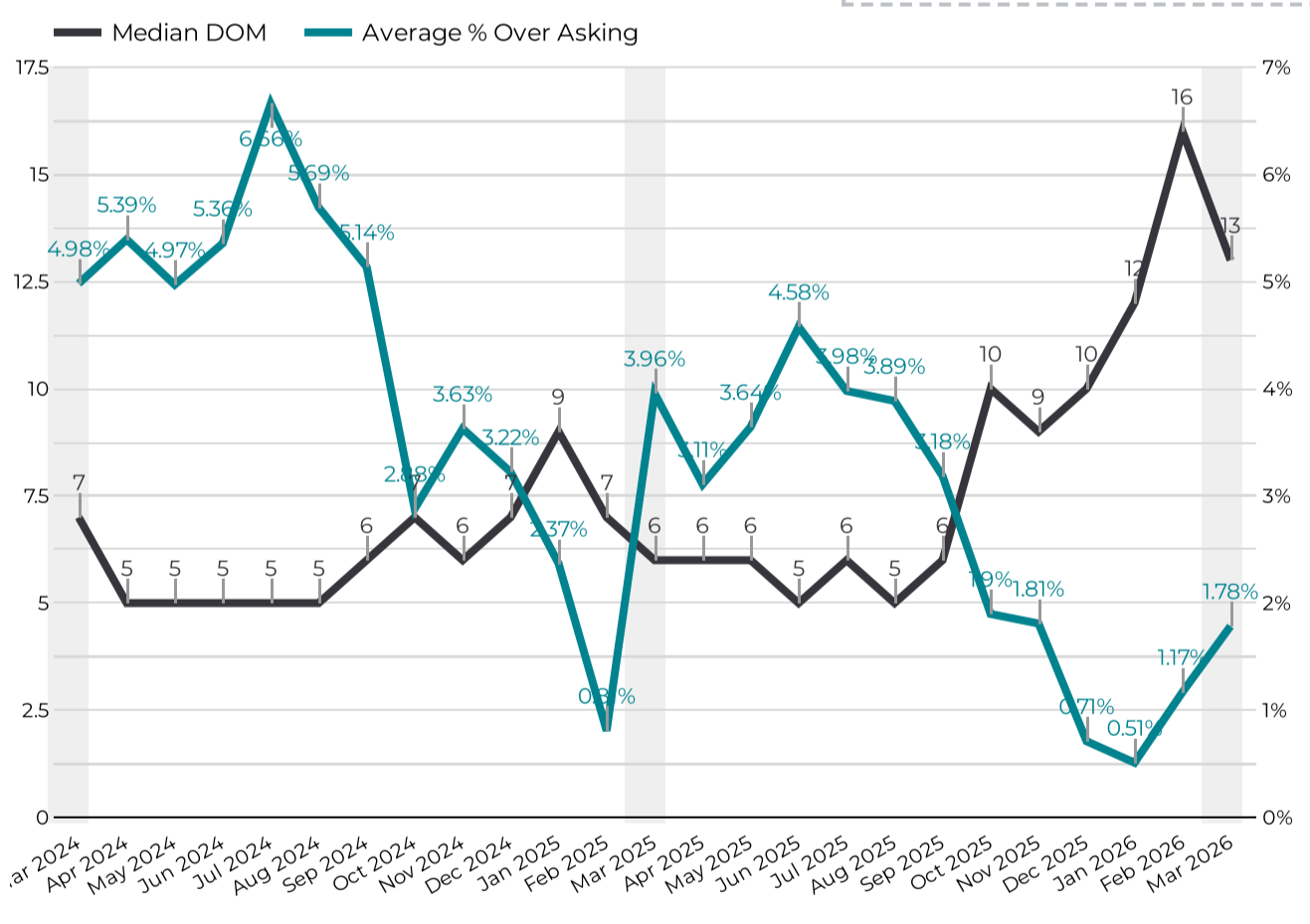
Median Sale: **\$271,000** (-\$14,000.00 from previous year)
 \$/sqft: **\$220** (+\$4.92 from previous year)



Buyer Demand

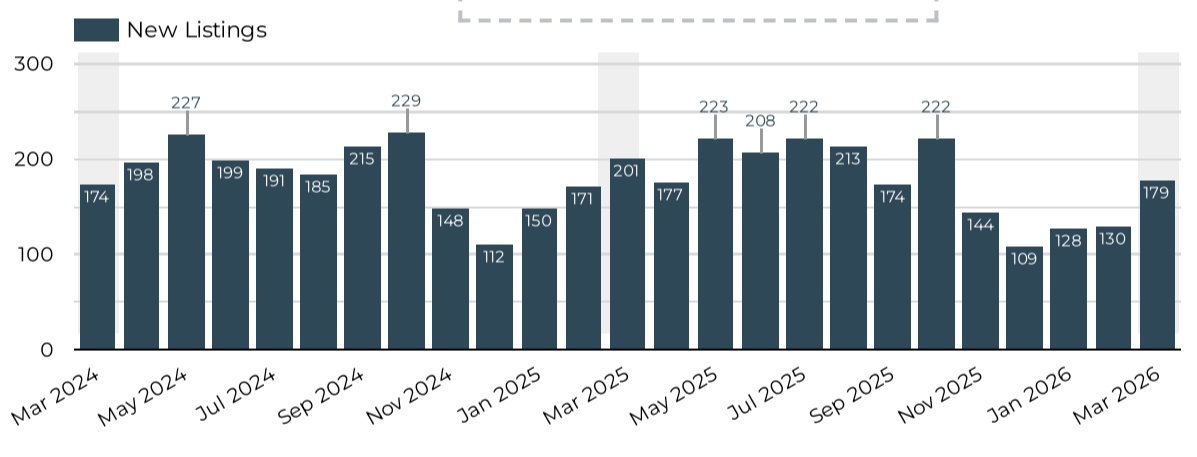
Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking: **1.78%** (-2.17% from previous year)



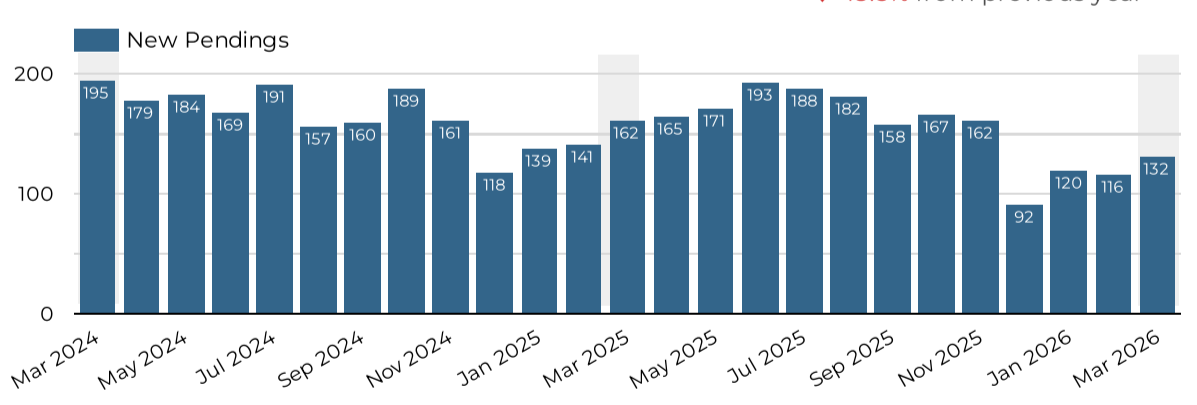
New Listings

Months of Supply: **0.92**



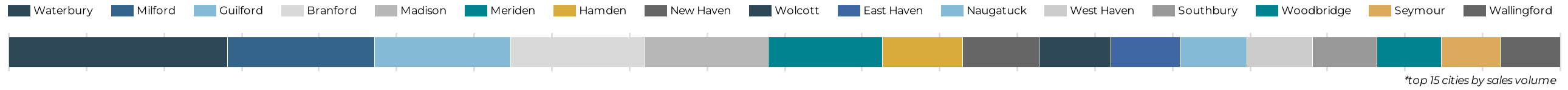
New Pendings

of New Pendings: **132** (-18.5% from previous year)



Market Pricing Buyer Demand

By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	79	-11.2% ↓	\$16,265,150	-11.9% ↓	\$203	\$5 ↑	17	10 ↑	1.5%	-1.6% ↓
\$300k-\$499k	53	-8.6% ↓	\$19,801,300	-7.8% ↓	\$2...	\$12 ↑	9	3 ↑	2.1%	-2.3% ↓
\$500k-\$699k	8	-20.0% ↓	\$4,275,255	-23.0% ↓	\$231	-\$34 ↓	8	3 ↑	2.1%	-4.0% ↓
\$700k-\$899k	1	-75.0% ↓	\$852,389	-72.2% ↓	\$415	\$124 ↑	0	-4 ↓	5.9%	-5.7% ↓



Market Activity

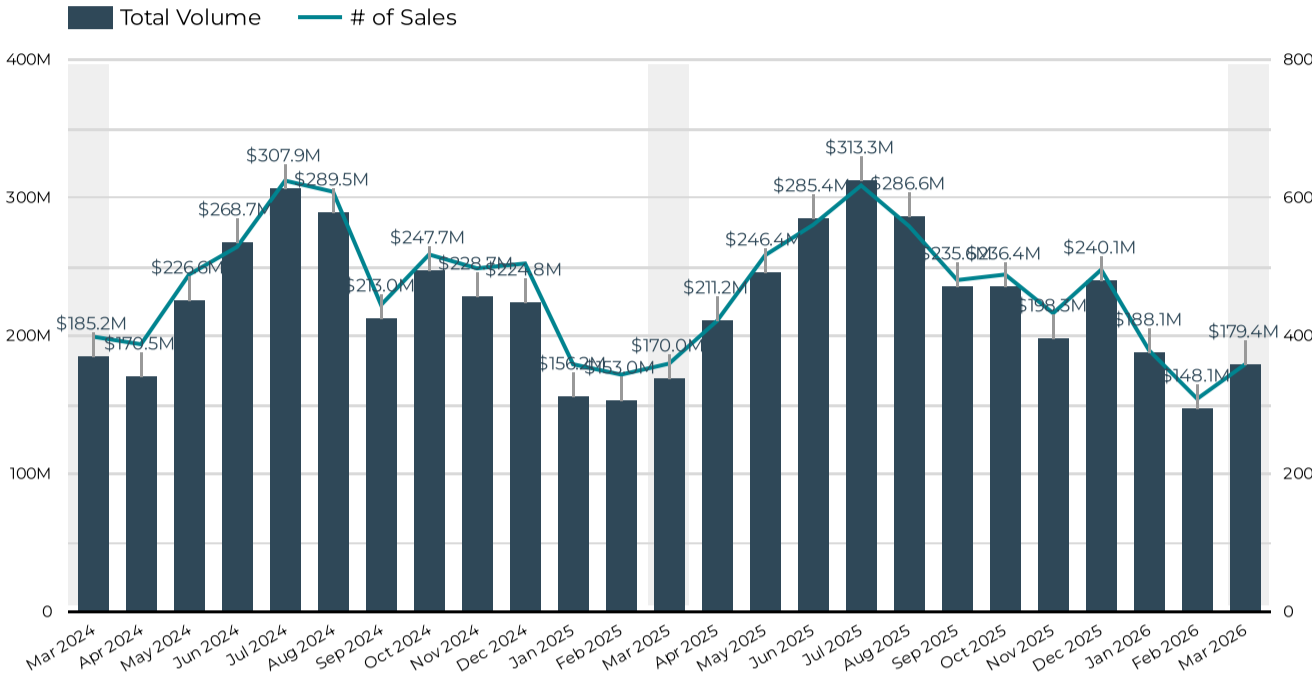
Use this data to track how total real estate activity across CT has changed over the past 3 years.

of Sales
358

↓ -0.3% from previous year

Total Volume
\$179.38M

↑ 5.5% from previous year



Market Pricing

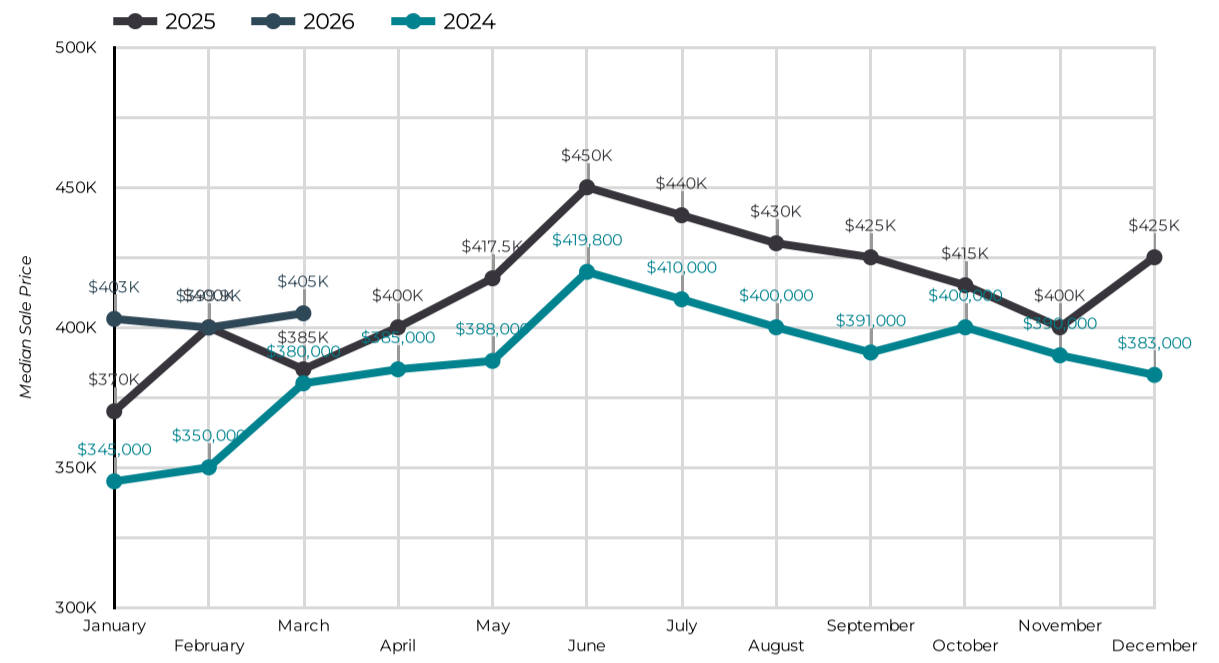
This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

Median Sale
\$405,000

↑ \$20,000.00 from previous year

\$/sqft
\$259

↓ -\$2.02 from previous year



Buyer Demand

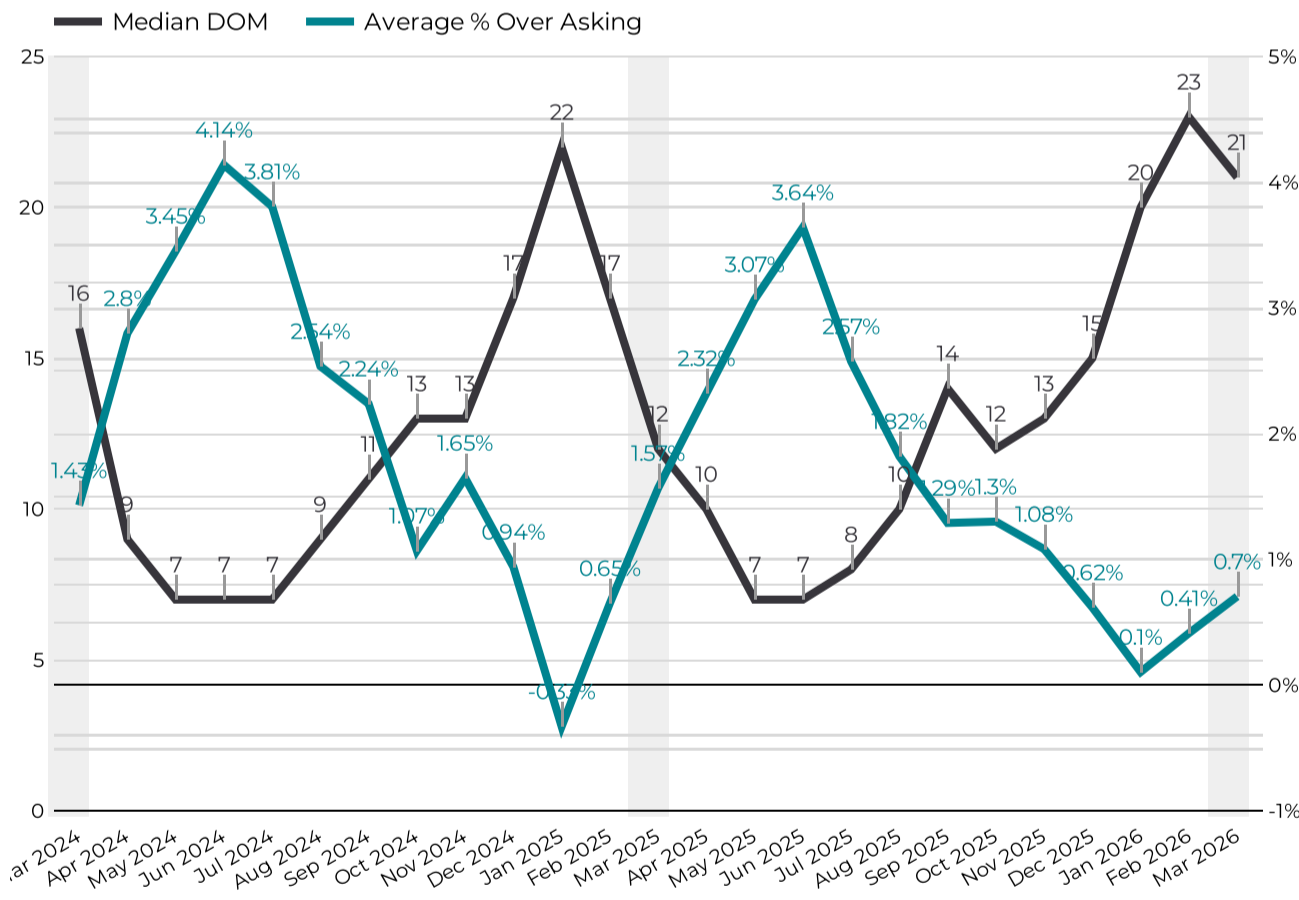
Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking
0.70%

↓ -0.86% from previous year

Median DOM
21

↑ 9 from previous year

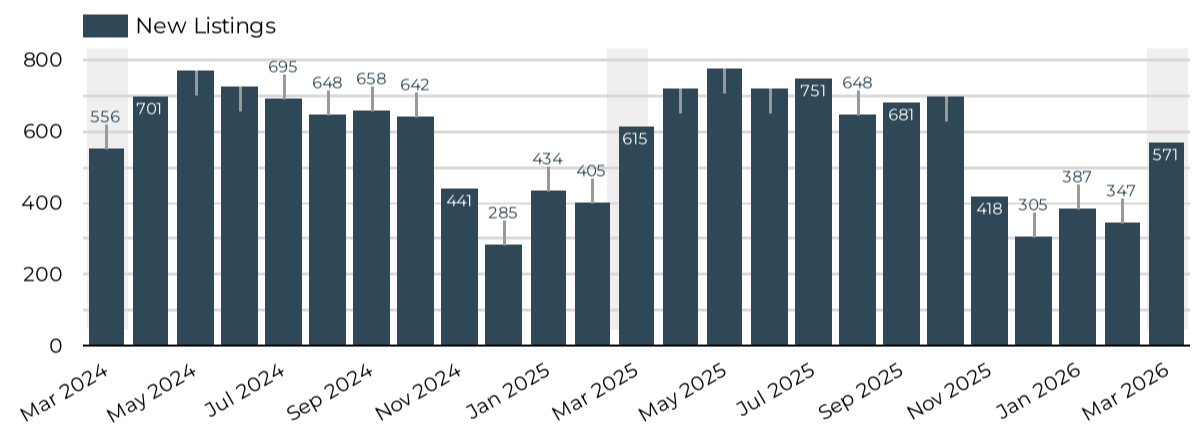


New Listings

of New Listings
571

↓ -7.2% from previous year

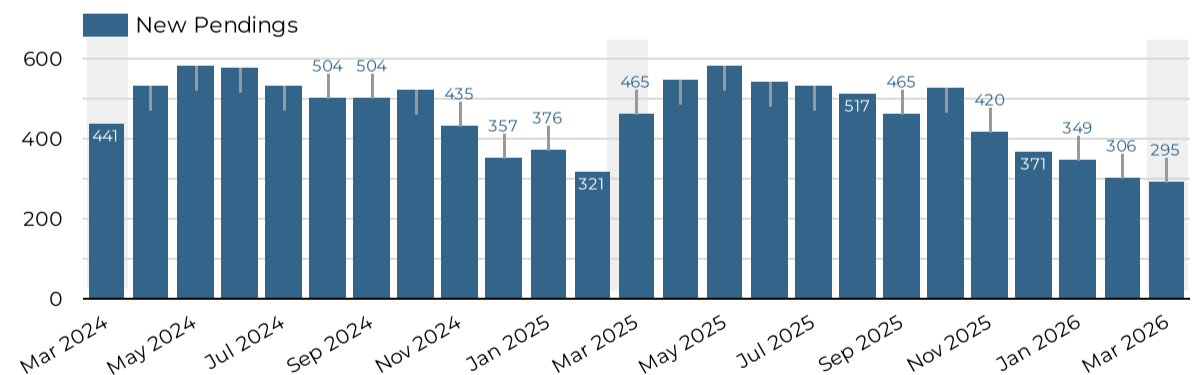
Months of Supply
1.63



New Pendings

of New Pendings
295

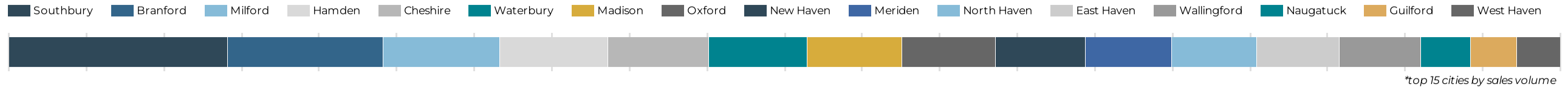
↓ -36.6% from previous year



Market Pricing

Buyer Demand

By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	60	3.4% ↑	\$13,910,815	-1.7% ↓	\$205	\$-6 ↓	30	5 ↑	-1.8%	-1.2% ↓
\$300k-\$499k	176	-7.9% ↓	\$66,424,190	-7.2% ↓	\$253	\$4 ↑	17	7 ↑	1.5%	-1.1% ↓
\$500k-\$699k	74	10.4% ↑	\$43,513,400	12.6% ↑	\$265	\$-16 ↓	20	6 ↑	1.4%	0.5% ↑
\$700k-\$899k	22	0.0%	\$17,272,506	1.3% ↑	\$282	\$-10 ↓	15	7 ↑	-0.3%	-3.2% ↓
\$900k-\$1.09M	9	-10.0% ↓	\$8,776,250	-10.6% ↓	\$230	\$-65 ↓	71	67 ↑	-2.0%	-2.4% ↓
\$1.1M-\$1.39M	9	50.0% ↑	\$11,318,000	49.7% ↑	\$381	\$16 ↑	14	1 ↑	1.3%	2.1% ↑
\$1.4M-\$1.79M	4	100.0% ↑	\$6,137,100	95.9% ↑	\$525	\$237 ↑	23	23 ↑	7.5%	10.4% ↑
\$1.8M+	4	33.3% ↑	\$12,030,000	48.5% ↑	\$614	\$-351...	55	40 ↑	-4.4%	1.1% ↑



Market Activity

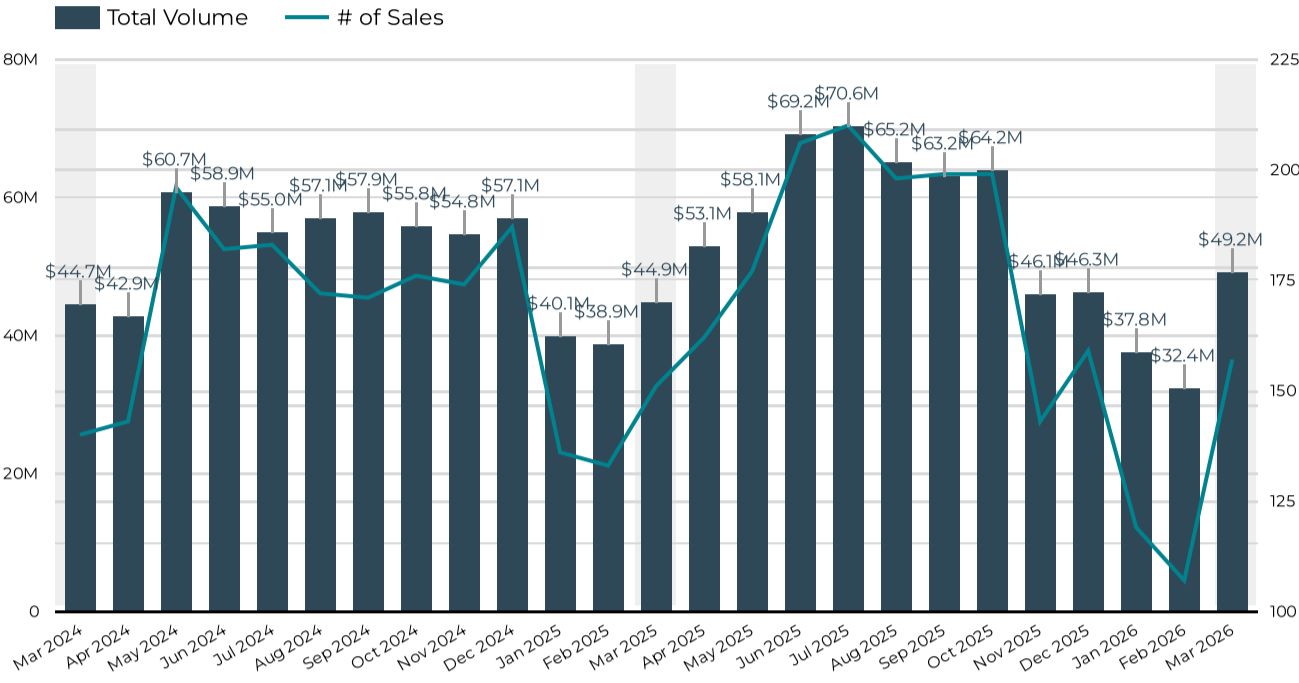
Use this data to track how total real estate activity across CT has changed over the past 3 years.

of Sales
157

↑ 4.0% from previous year

Total Volume
\$49.19M

↑ 9.5% from previous year



Market Pricing

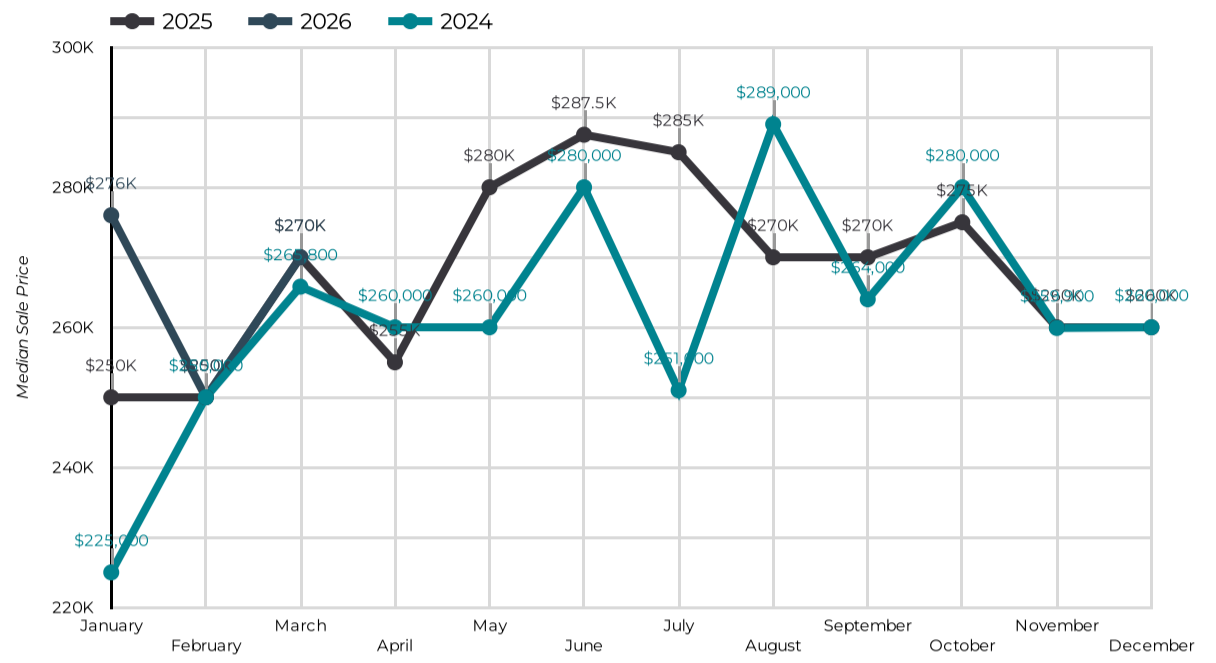
This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

Median Sale
\$270,000

\$0.00 from previous year

\$/sqft
\$237

↑ \$3.42 from previous year



Buyer Demand

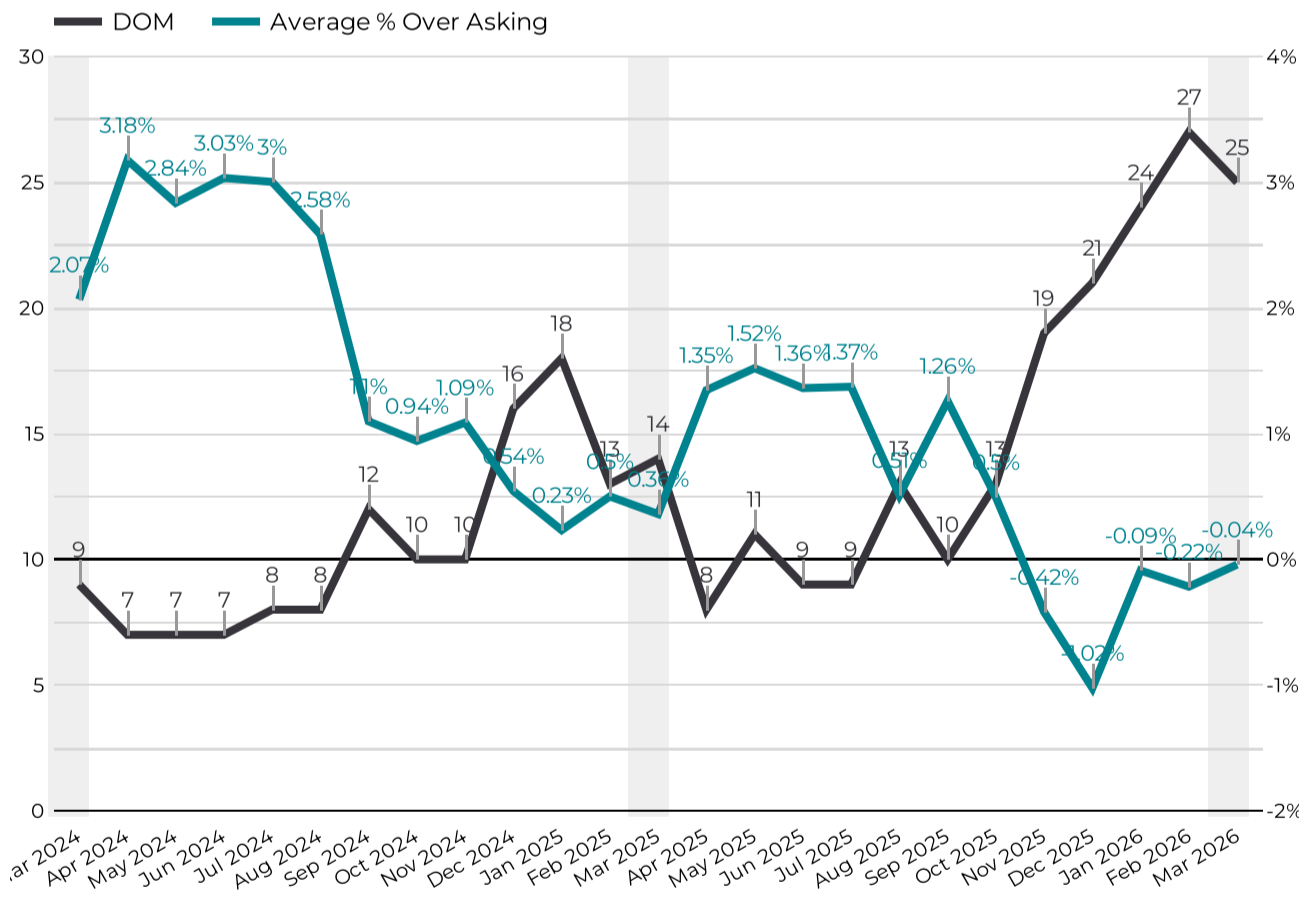
Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking
-0.04%

↓ -0.40% from previous year

Median DOM
25

↑ 11 from previous year

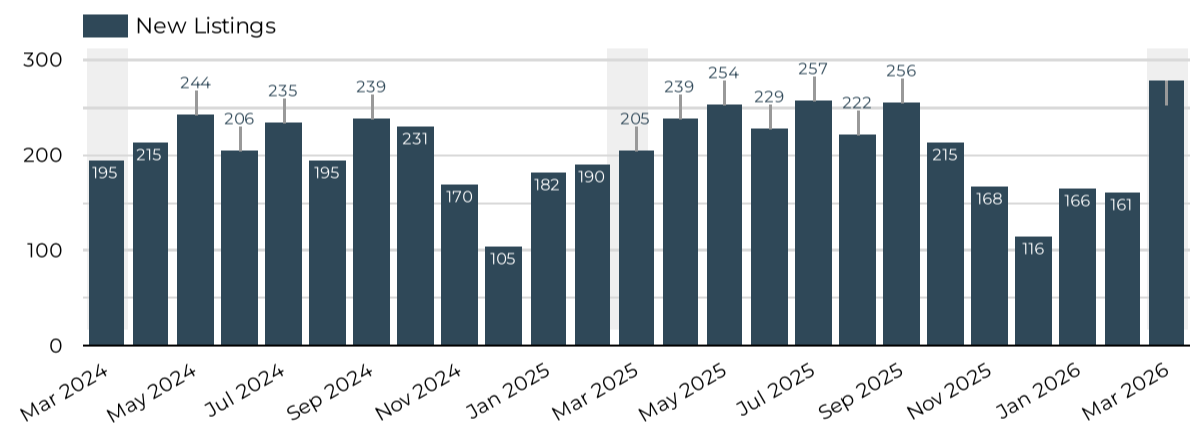


New Listings

of New Listings
279

↑ 36.1% from previous year

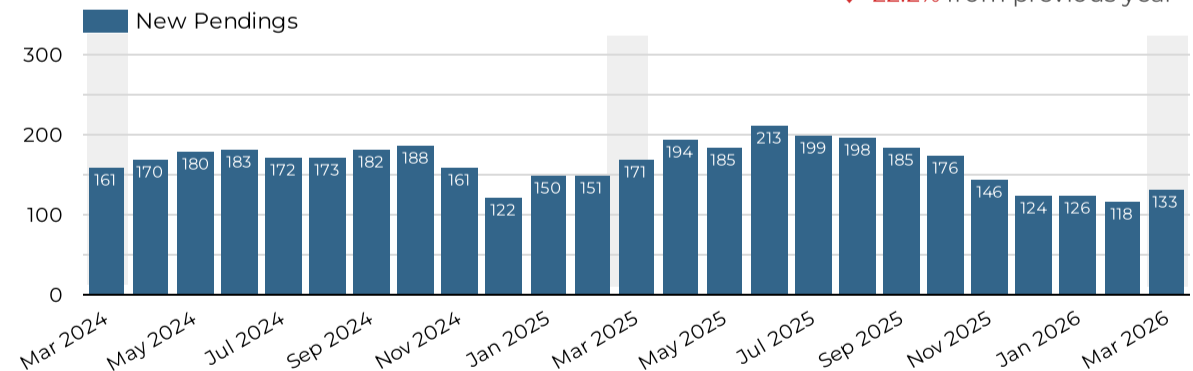
Months of Supply
2.02



New Pendings

of New Pendings
133

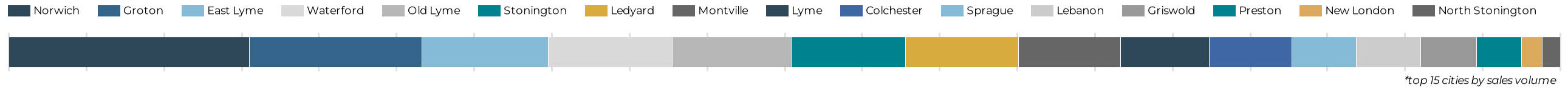
↓ -22.2% from previous year



Market Pricing

Buyer Demand

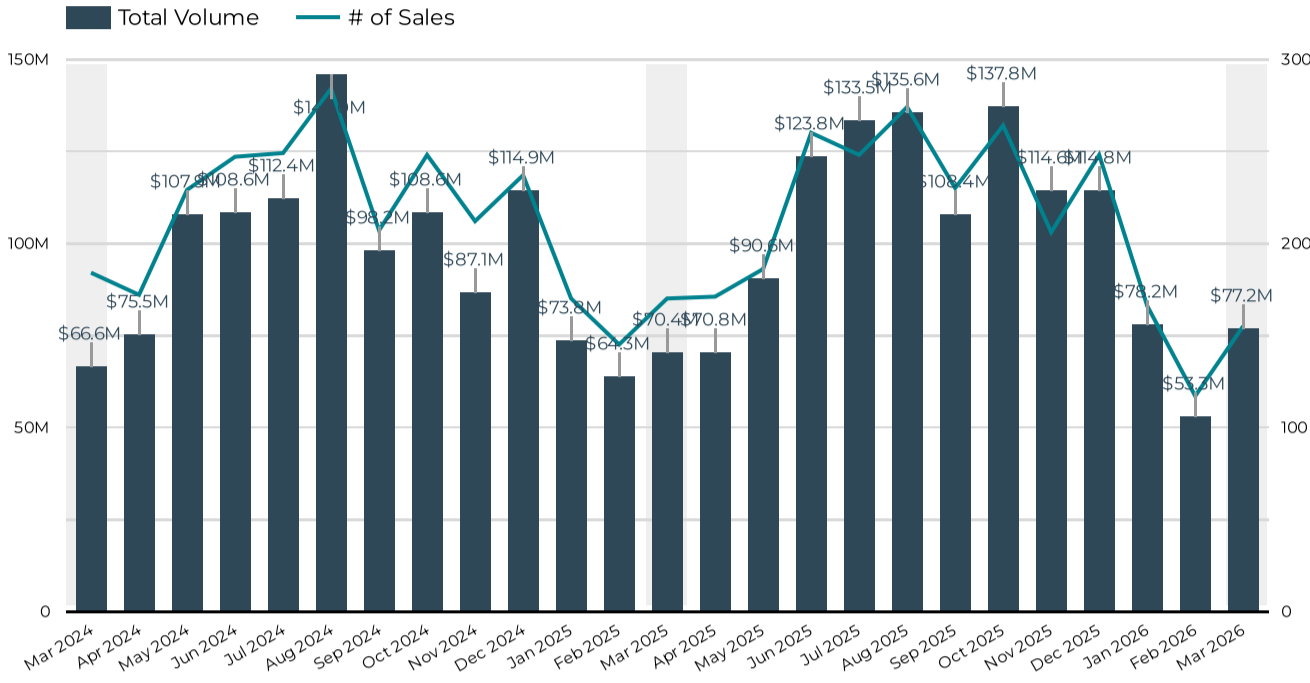
By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	95	4.4% ↑	\$20,935,888	9.9% ↑	\$209	\$7 ↑	21	9 ↑	+0.0%	0.2% ↑
\$300k-\$499k	45	4.7% ↑	\$16,635,306	10.5% ↑	\$264	\$4 ↑	32	18 ↑	-0.6%	-1.6% ↓
\$500k-\$699k	11	-15.4% ↓	\$6,353,525	-14.5% ↓	\$296	-\$24 ↓	31	-6 ↓	-0.5%	-2.6% ↓
\$700k-\$899k	5	66.7% ↑	\$4,060,900	80.5% ↑	\$325	\$35 ↑	8	-9 ↓	4.5%	3.4% ↑
\$1.1M-\$1.39M	1	0.0%	\$1,200,000	4.3% ↑	\$496	-\$69 ↓	12	4 ↑	2.6%	4.7% ↑



Market Activity

Use this data to track how total real estate activity across CT has changed over the past 3 years.

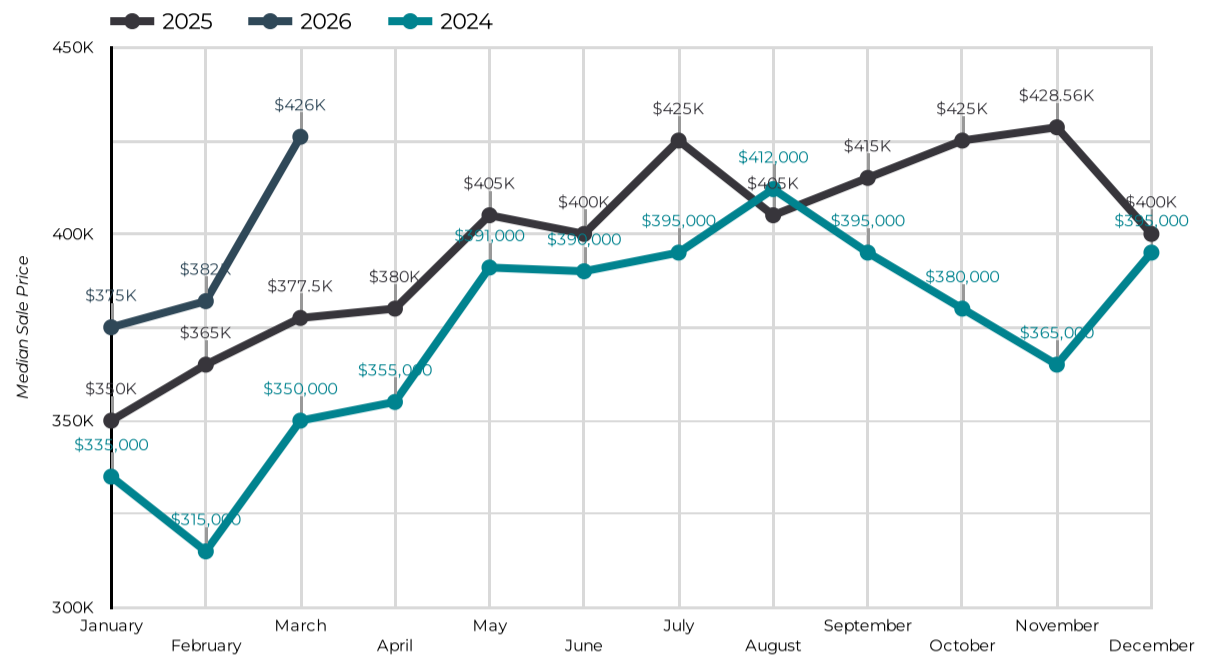
of Sales: **155** (-8.8% from previous year)
 Total Volume: **\$77.20M** (+9.6% from previous year)



Market Pricing

This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

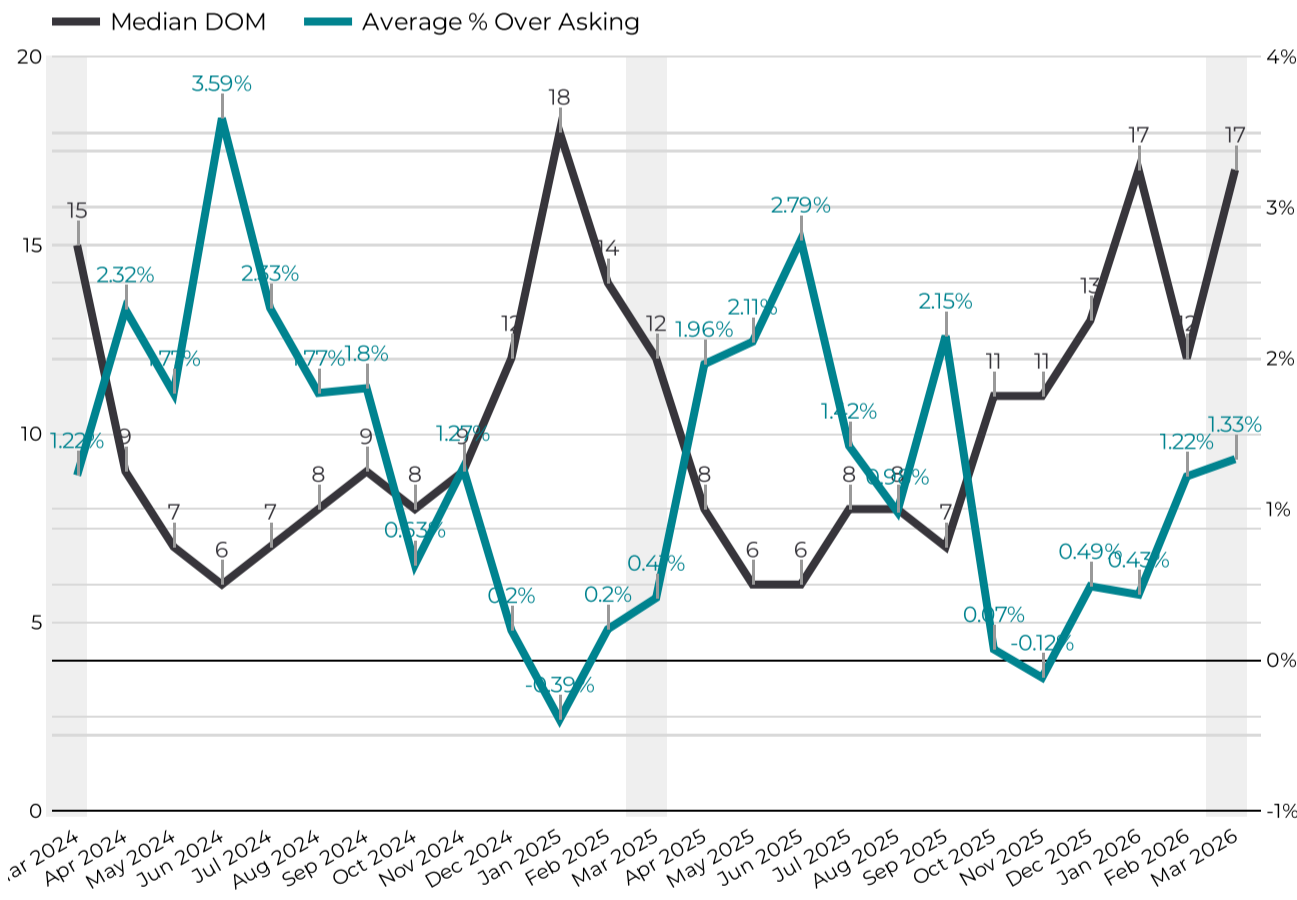
Median Sale: **\$426,000** (+\$48,500.00 from previous year)
 \$/sqft: **\$260** (+\$21.51 from previous year)



Buyer Demand

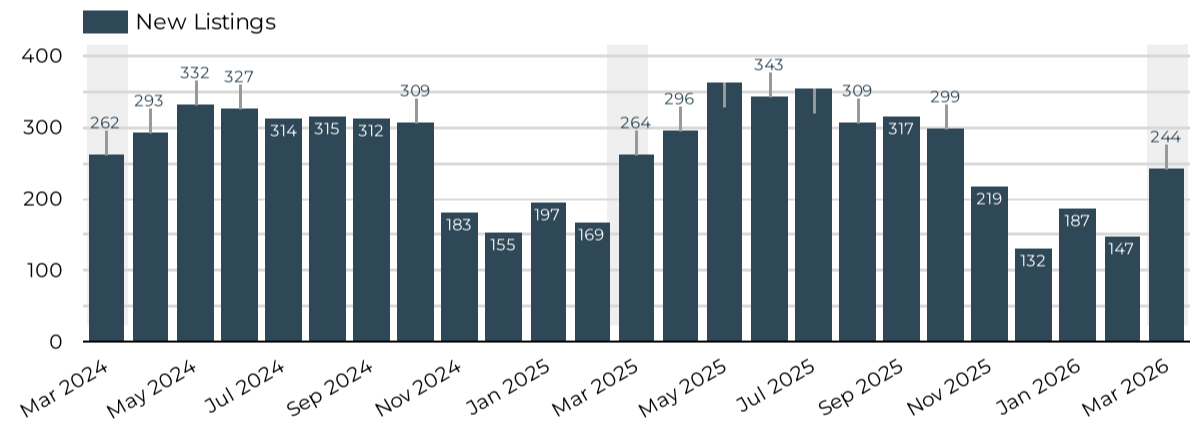
Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking: **1.33%** (+0.92% from previous year)
 Median DOM: **17** (+5 from previous year)



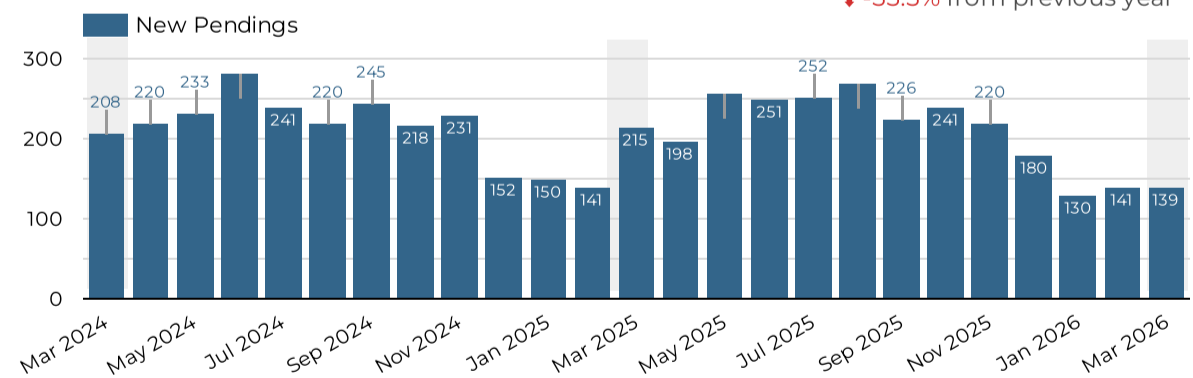
New Listings

of New Listings: **244** (-7.6% from previous year)
 Months of Supply: **1.82**



New Pendings

of New Pendings: **139** (-35.3% from previous year)



By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Market Pricing		Buyer Demand		
						Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	32	-34.7% ↓	\$6,554,800	-30.5% ↓	\$184	\$10 ↑	18	-5 ↓	-0.7%	1.4% ↑
\$300k-\$499k	67	-15.2% ↓	\$26,388,520	-13.0% ↓	\$269	\$25 ↑	11	3 ↑	2.2%	0.1% ↑
\$500k-\$699k	32	18.5% ↑	\$18,385,310	20.8% ↑	\$289	\$27 ↑	9	-2 ↓	4.4%	3.1% ↑
\$700k-\$899k	12	33.3% ↑	\$9,603,800	34.5% ↑	\$264	-\$63 ↓	38	-20 ↓	-0.2%	-0.9% ↓
\$900k-\$1.09M	2	0.0%	\$1,905,720	3.0% ↑	\$236	-\$184 ↓	143	114 ↑	-5.9%	-1.0% ↓
\$1.1M-\$1.39M	4	100.0% ↑	\$4,660,000	93.0% ↑	\$299	-\$70 ↓	178	169 ↑	-5.8%	-5.8% ↓
\$1.4M-\$1.79M	5	400.0% ↑	\$7,805,500	411.8% ↑	\$328	\$13 ↑	39	-41 ↓	-4.0%	15.7% ↑
\$1.8M+	1	0.0%	\$1,900,000	-24.0% ↓	\$620	-\$166 ↓	27	13 ↑	-2.6%	6.5% ↑

East Lyme Groton Waterford Norwich Stonington Old Lyme Colchester New London Ledyard

top 15 cities by sales volume

Market Activity

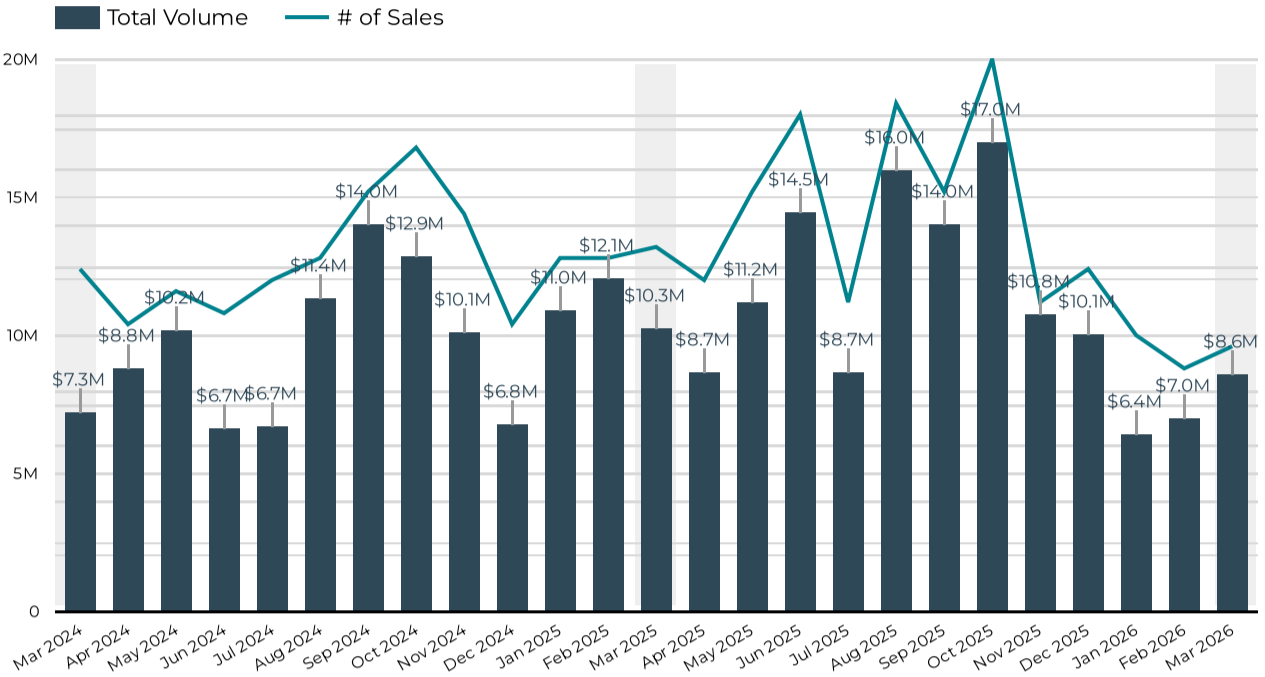
Use this data to track how total real estate activity across CT has changed over the past 3 years.

of Sales
24

↓ -27.3% from previous year

Total Volume
\$8.60M

↓ -16.2% from previous year



Market Pricing

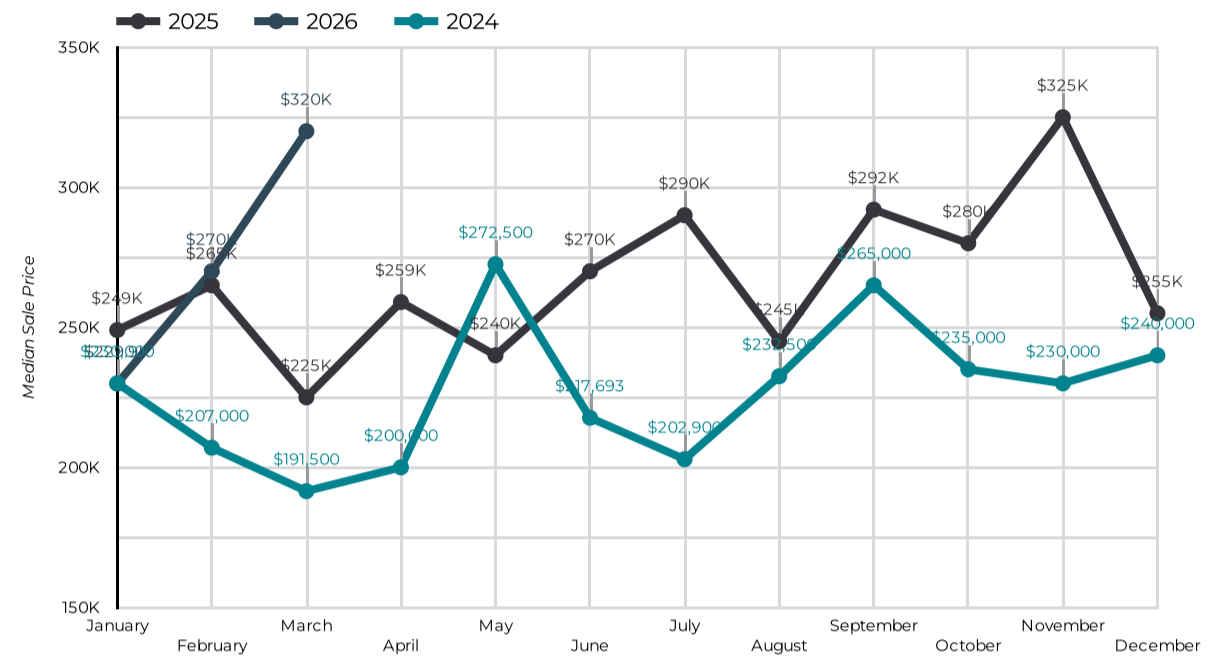
This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

Median Sale
\$320,000

↑ \$95,000.00 from previous year

\$/sqft
\$250

↓ -\$1.85 from previous year



Buyer Demand

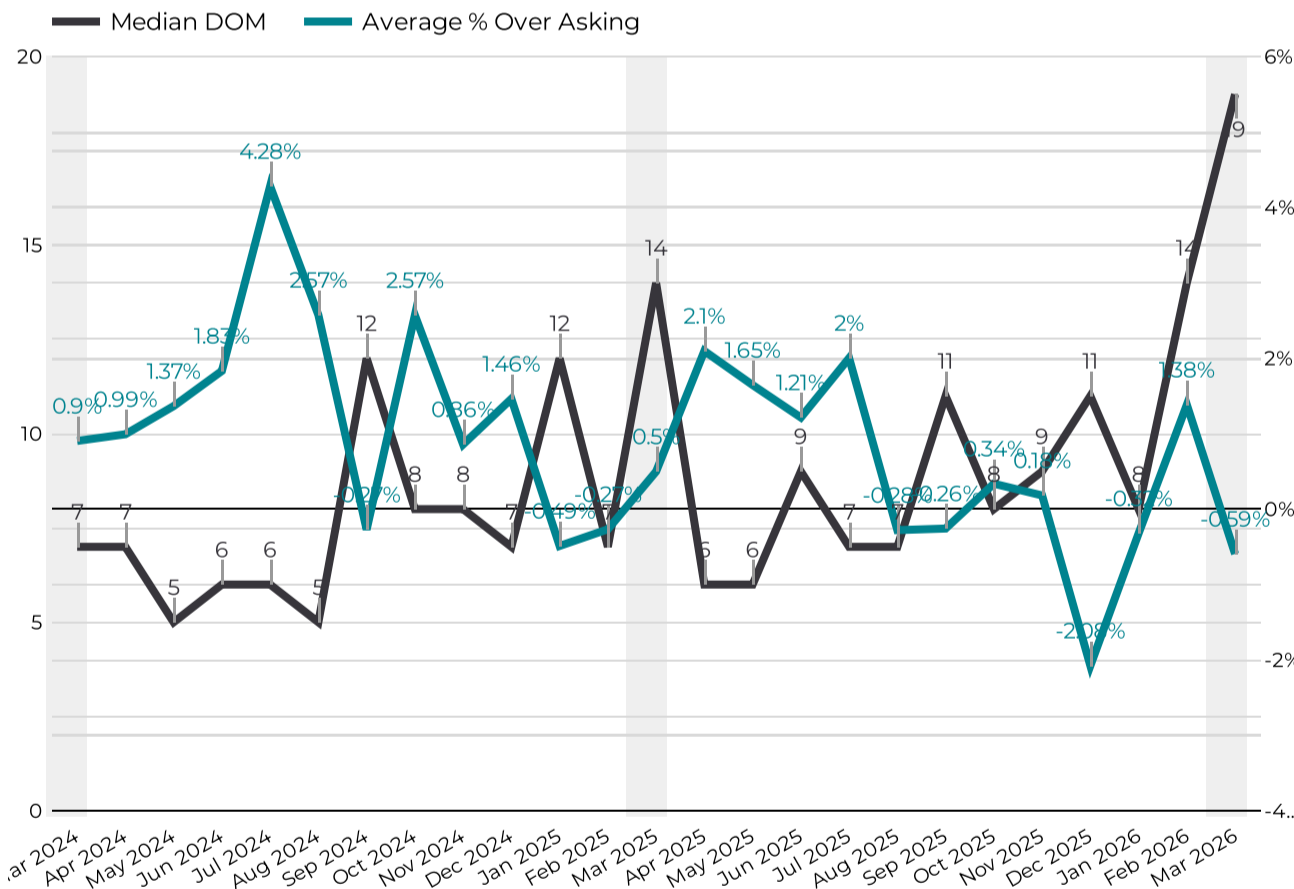
Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking
-0.59%

↓ -1.09% from previous year

Median DOM
19

↑ 5 from previous year

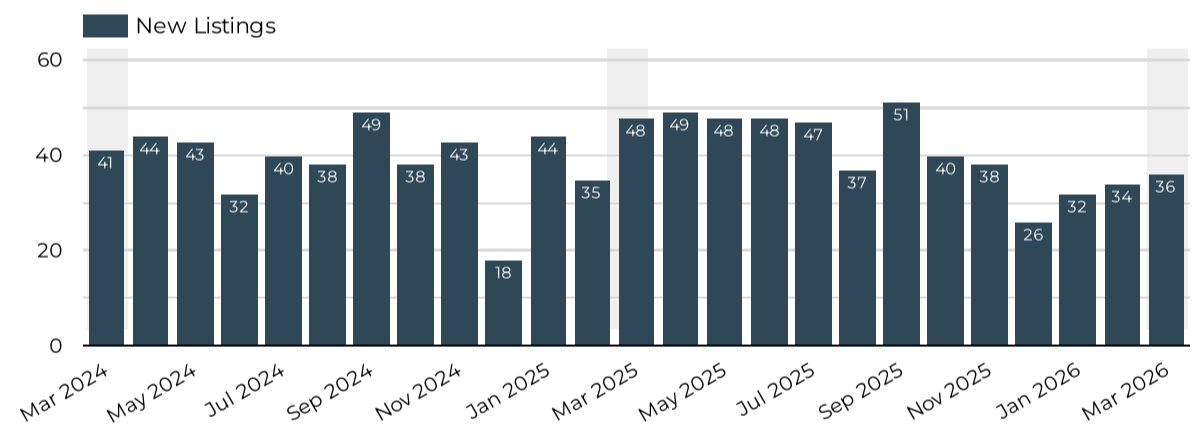


New Listings

of New Listings
36

↓ -25.0% from previous year

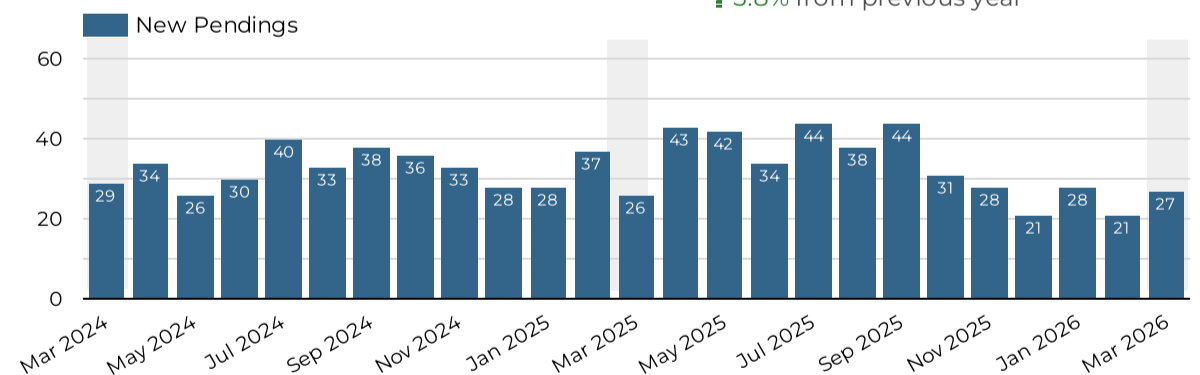
Months of Supply
1.54



New Pendings

of New Pendings
27

↑ 3.8% from previous year



Market Pricing

Buyer Demand

By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	11	-52.2% ↓	\$2,369,700	-46.0% ↓	\$229	-\$6 ↓	22	10 ↑	-2.2%	-3.3% ↓
\$300k-\$499k	8	33.3% ↑	\$2,996,000	27.7% ↑	\$228	-\$89 ↓	8	5 ↑	+0.0%	0.5% ↑
\$500k-\$699k	4	-	\$2,511,000	-	\$346	-	5	-	2.3%	-
\$700k-\$899k	1	-66.7% ↓	\$720,000	-68.8% ↓	\$271	-\$49 ↓	23	-10 ↓	+0.0%	2.6% ↑



Market Activity

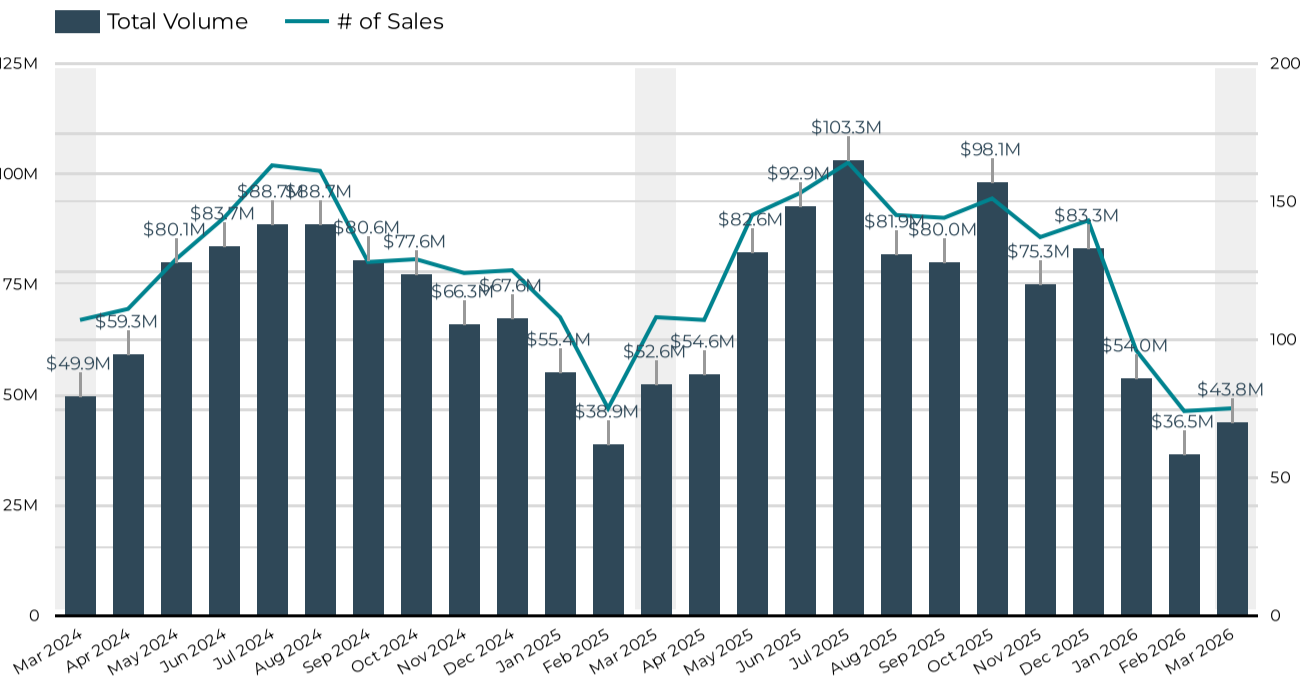
Use this data to track how total real estate activity across CT has changed over the past 3 years.

of Sales
75

↓ -30.6% from previous year

Total Volume
\$43.81M

↓ -16.7% from previous year



Market Pricing

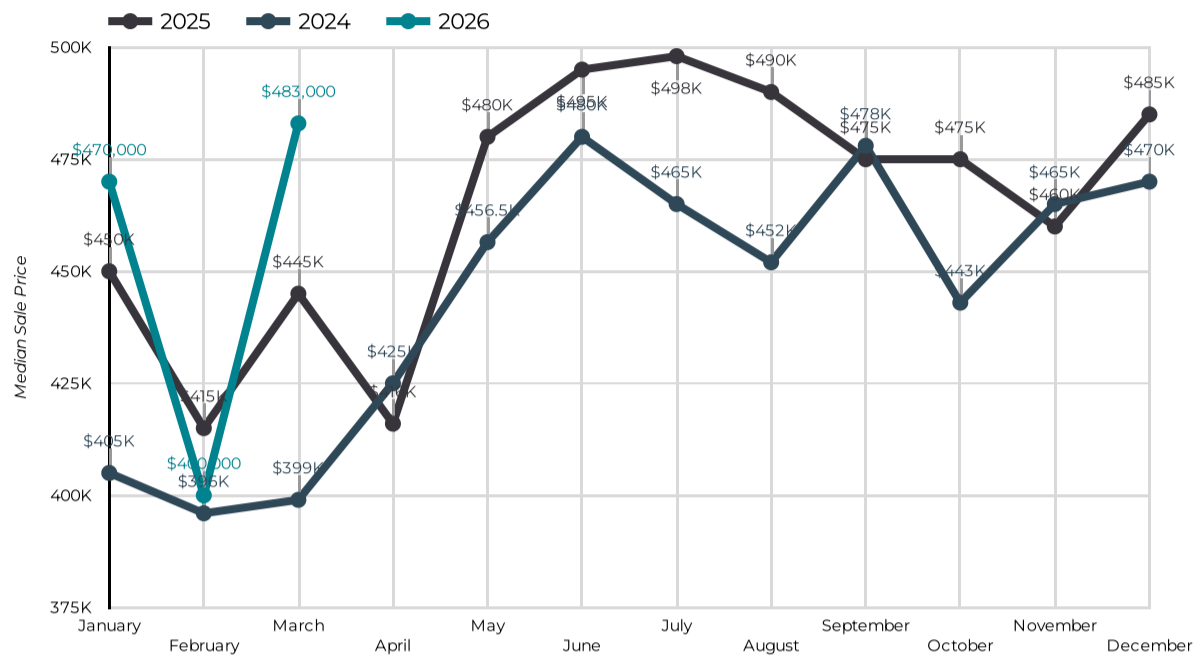
This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

Median Sale
\$483,000

↑ \$38,000.00 from previous year

\$/sqft
\$298

↑ \$34.99 from previous year



Buyer Demand

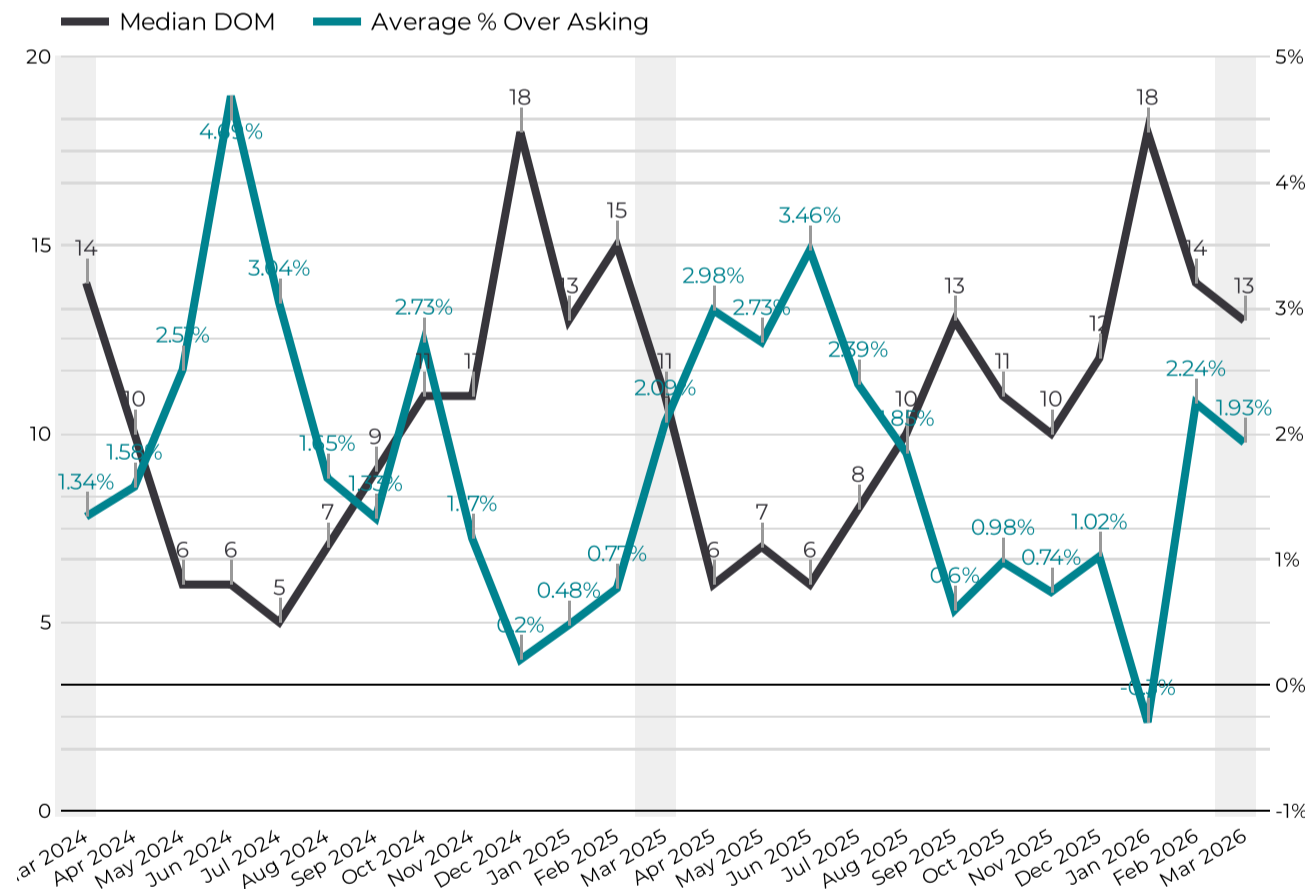
Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking
1.93%

↓ -0.16% from previous year

Median DOM
13

↑ 2 from previous year

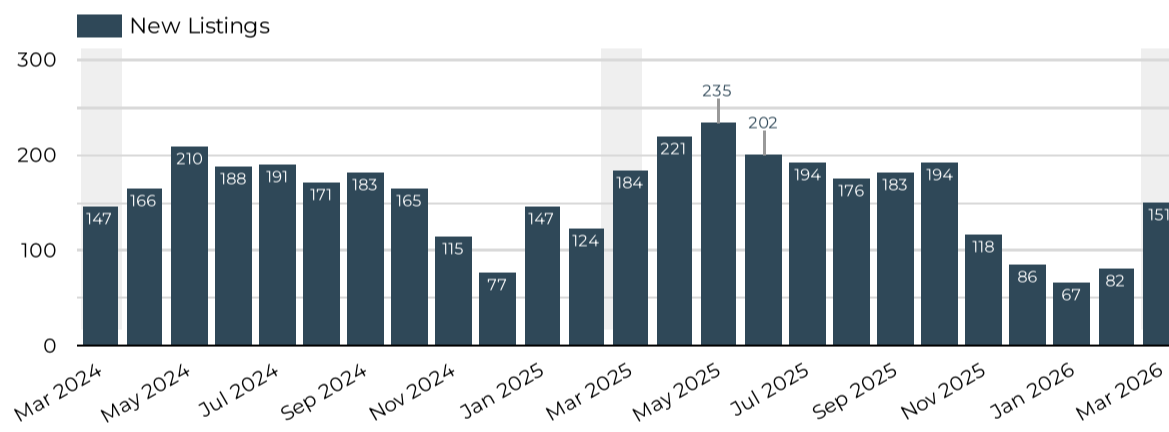


New Listings

of New Listings
151

↓ -17.9% from previous year

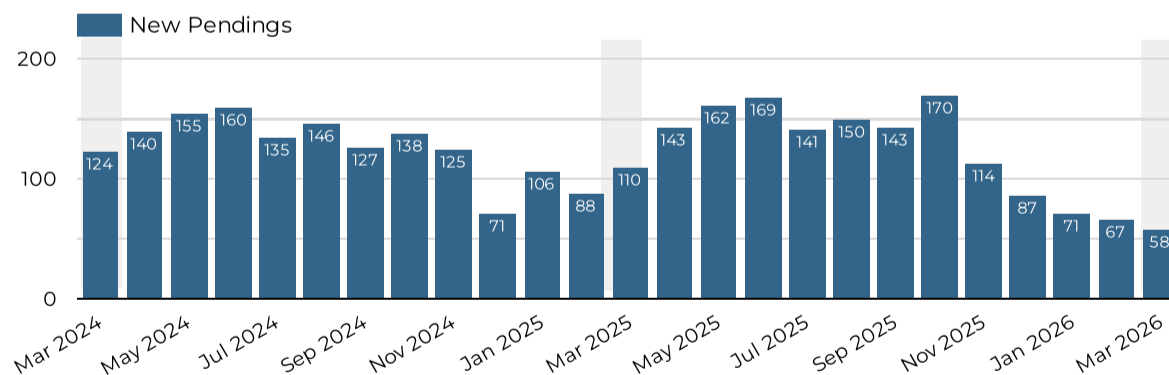
Months of Supply
2.32



New Pendings

of New Pendings
58

↓ -47.3% from previous year



Market Pricing

Buyer Demand

By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	5	-61.5% ↓	\$1,278,000	-61.1% ↓	\$2...	\$-12 ↓	14	0	1.5%	-2.2% ↓
\$300k-\$499k	36	-34.5% ↓	\$14,346,211	-34.8% ↓	\$268	\$14 ↑	12	0	2.1%	-0.6% ↓
\$500k-\$699k	16	-30.4% ↓	\$9,329,551	-30.3% ↓	\$274	\$2 ↑	8	-1 ↓	3.0%	1.1% ↑
\$700k-\$899k	6	-57.1% ↓	\$4,414,093	-58.6% ↓	\$416	\$110 ↑	17	9 ↑	0.9%	-1.3% ↓
\$900k-\$1.09M	5	150.0% ↑	\$4,812,500	159.9% ↑	\$390	\$-19 ↓	7	0	2.9%	-6.7% ↓
\$1.1M-\$1.39M	6	-	\$7,274,900	-	\$364	-	122	-	0.2%	-
\$1.8M+	1	-	\$2,350,000	-	\$693	-	107	-	-7.8%	-

Cromwell Middletown Old Saybrook Clinton East Hampton Middlefield East Haddam Portland

*top 15 cities by sales volume

Market Activity

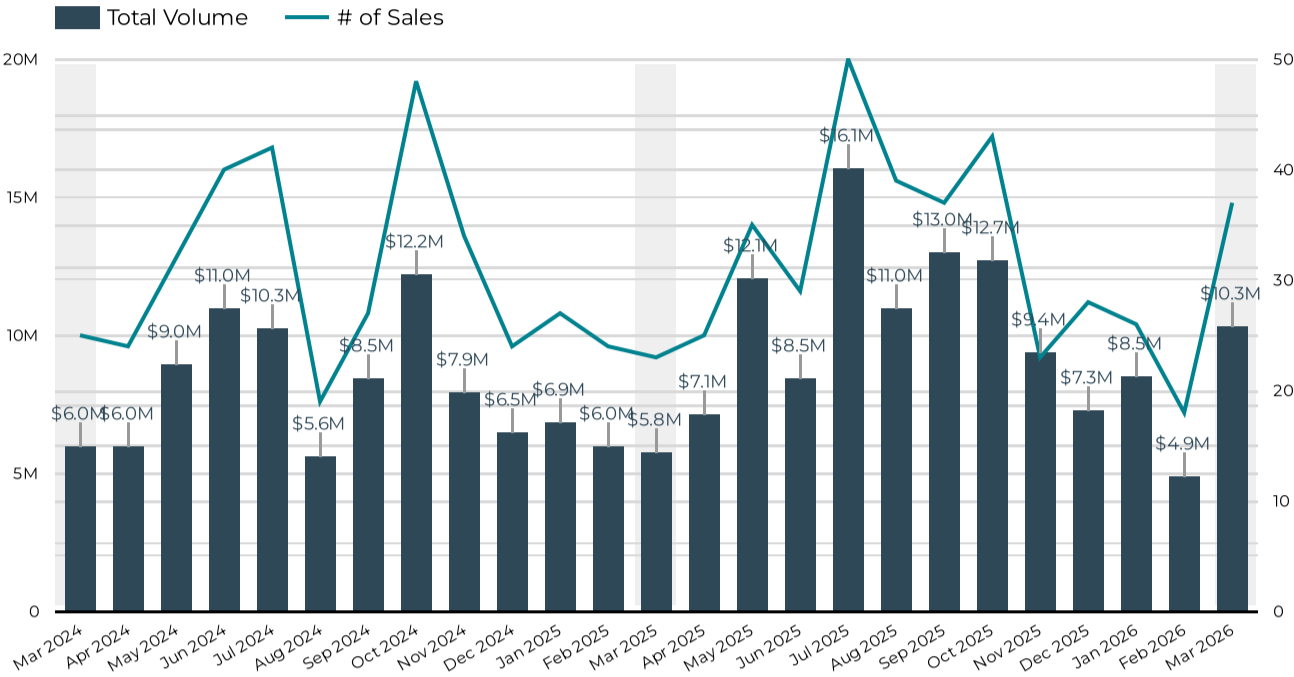
Use this data to track how total real estate activity across CT has changed over the past 3 years.

of Sales
37

↑ 60.9% from previous year

Total Volume
\$10.33M

↑ 77.5% from previous year



Market Pricing

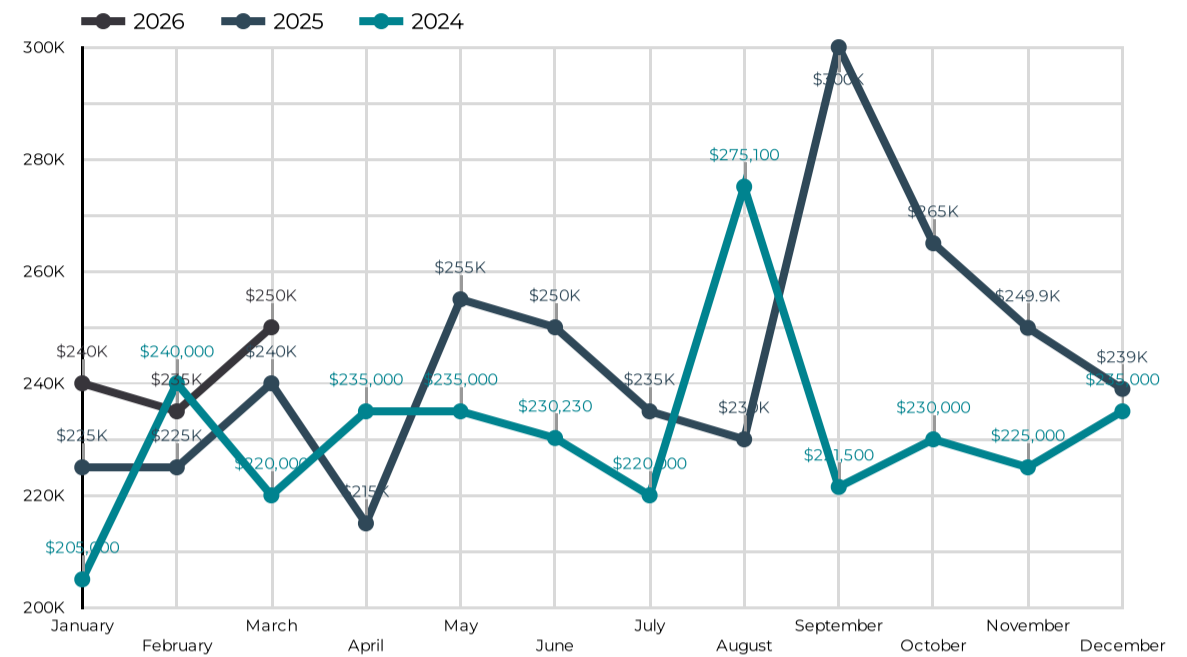
This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

Median Sale
\$250,000

↑ \$10,000.00 from previous year

\$/sqft
\$219

↓ \$-7.03 from previous year



Buyer Demand

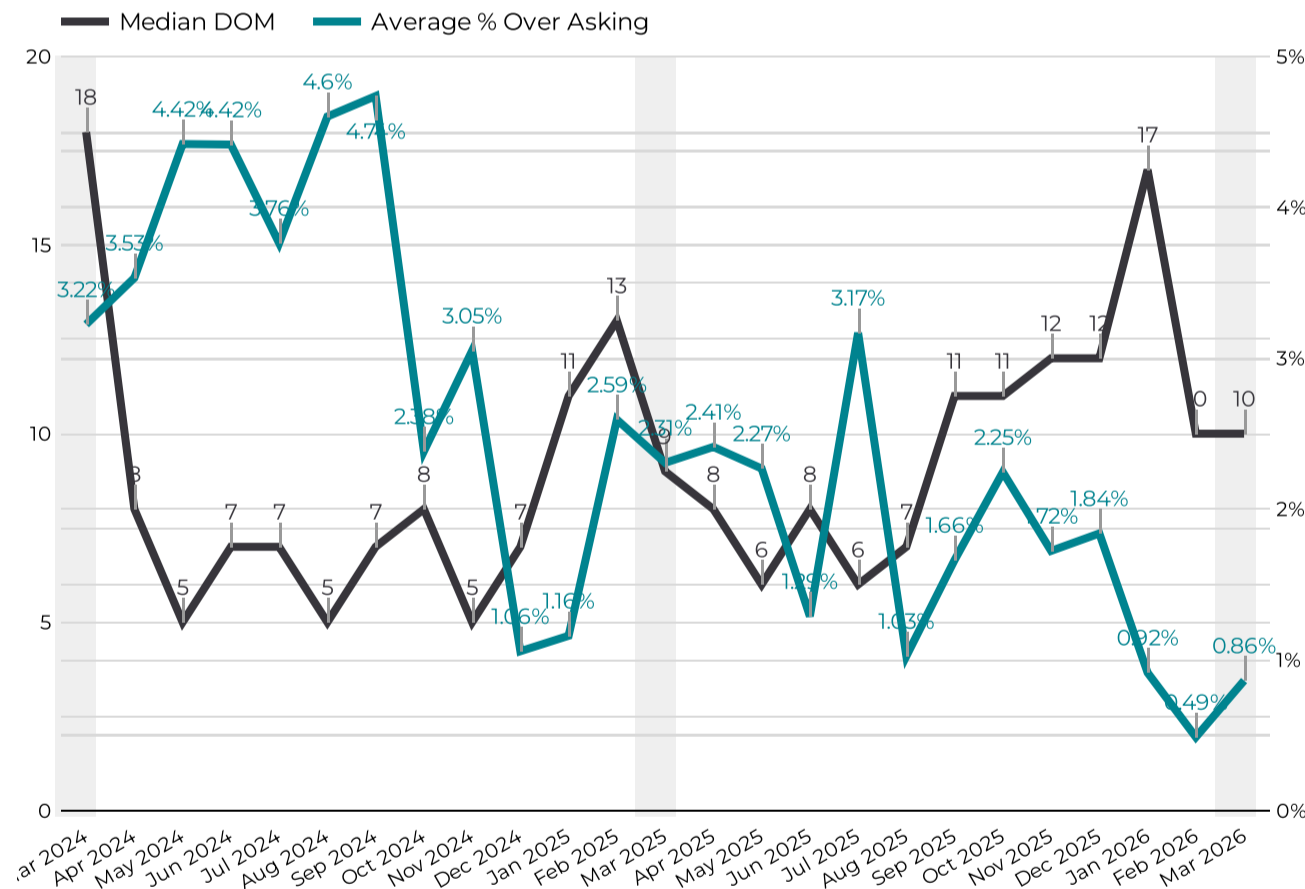
Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking
0.86%

↓ -1.44% from previous year

Median DOM
10

↑ 1 from previous year

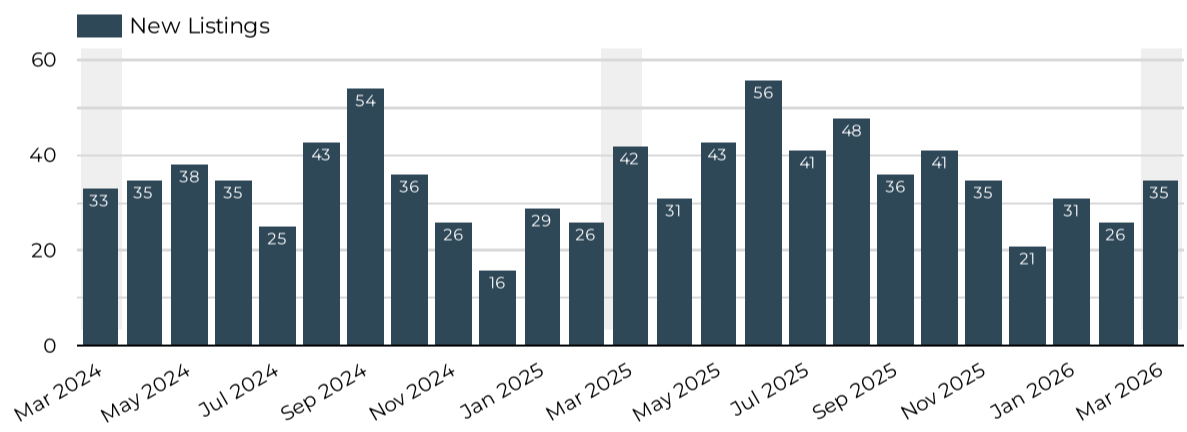


New Listings

of New Listings
35

↓ -16.7% from previous year

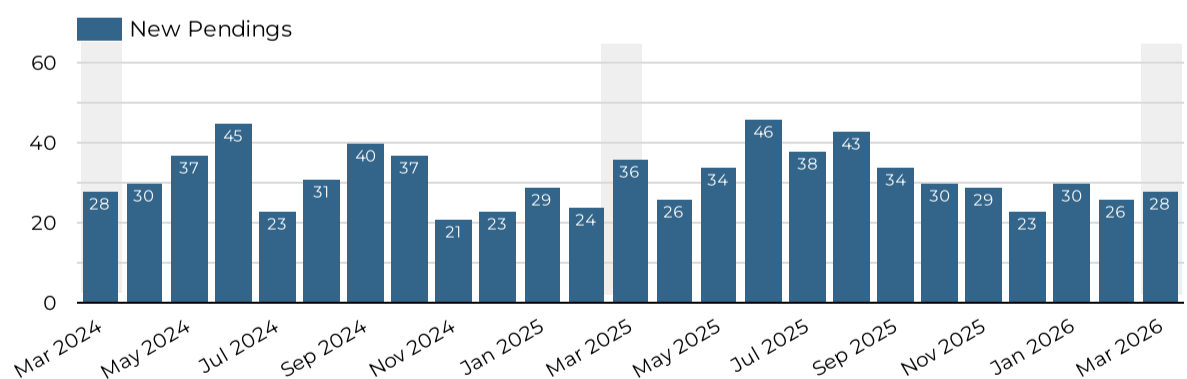
Months of Supply
0.78



New Pendings

of New Pendings
28

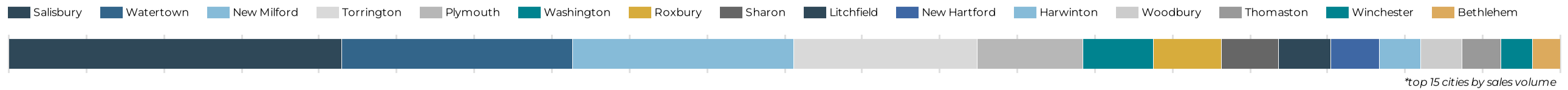
↓ -22.2% from previous year



Market Pricing

Buyer Demand

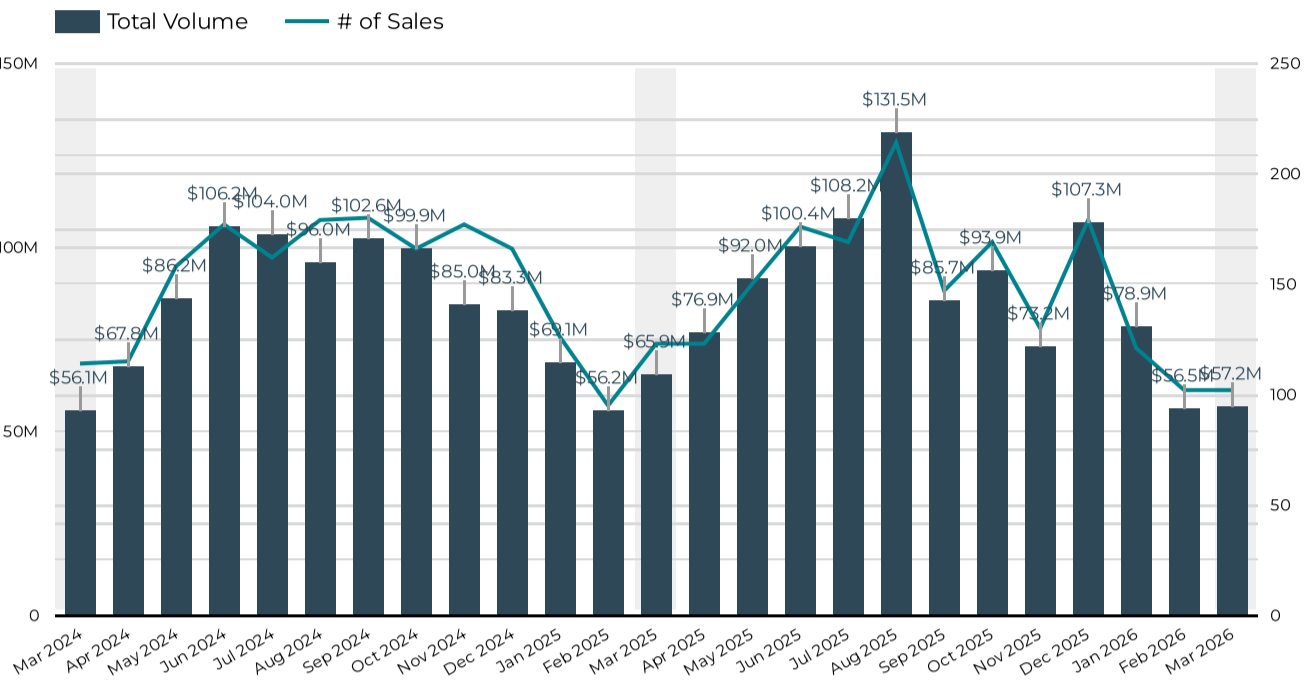
By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	29	70.6% ↑	\$6,608,716	94.0% ↑	\$211	\$-3 ↓	11	0	1.3%	0.2% ↑
\$300k-\$499k	5	25.0% ↑	\$1,916,000	45.8% ↑	\$215	\$-23 ↓	7	-1 ↓	+0.0%	-4.4% ↓
\$500k-\$699k	3	50.0% ↑	\$1,805,000	64.2% ↑	\$307	\$-1 ↓	3	-2 ↓	-1.9%	-10.4% ↓



Market Activity

Use this data to track how total real estate activity across CT has changed over the past 3 years.

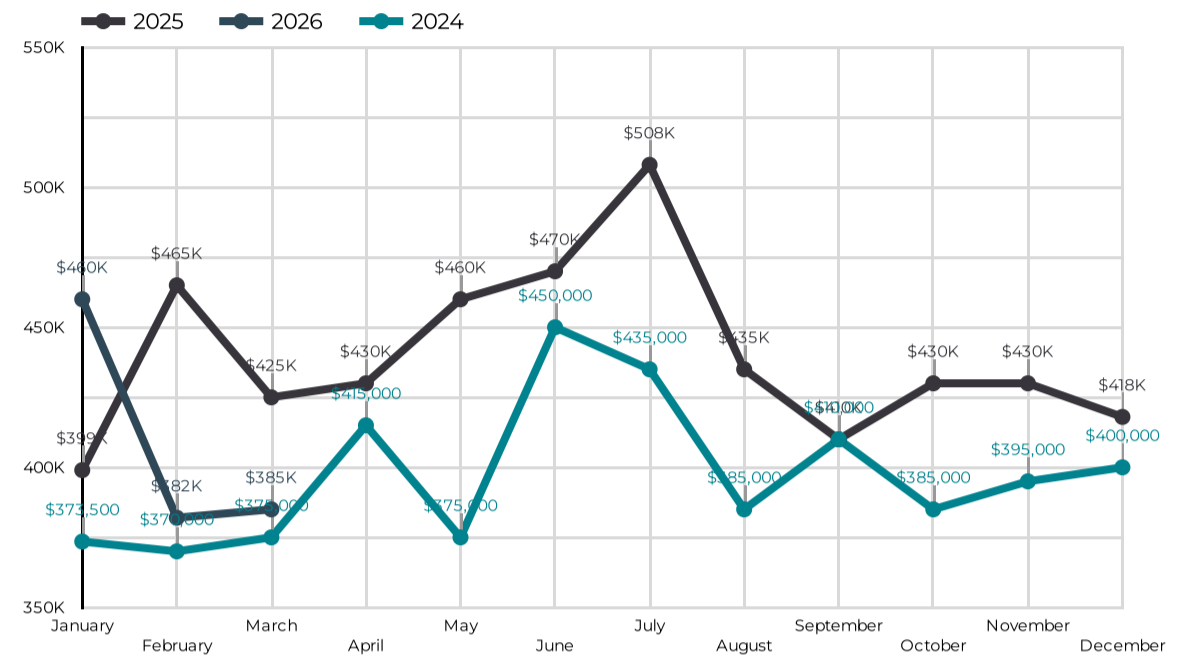
of Sales: **102** (-17.1% from previous year)
 Total Volume: **\$57.18M** (-13.3% from previous year)



Market Pricing

This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

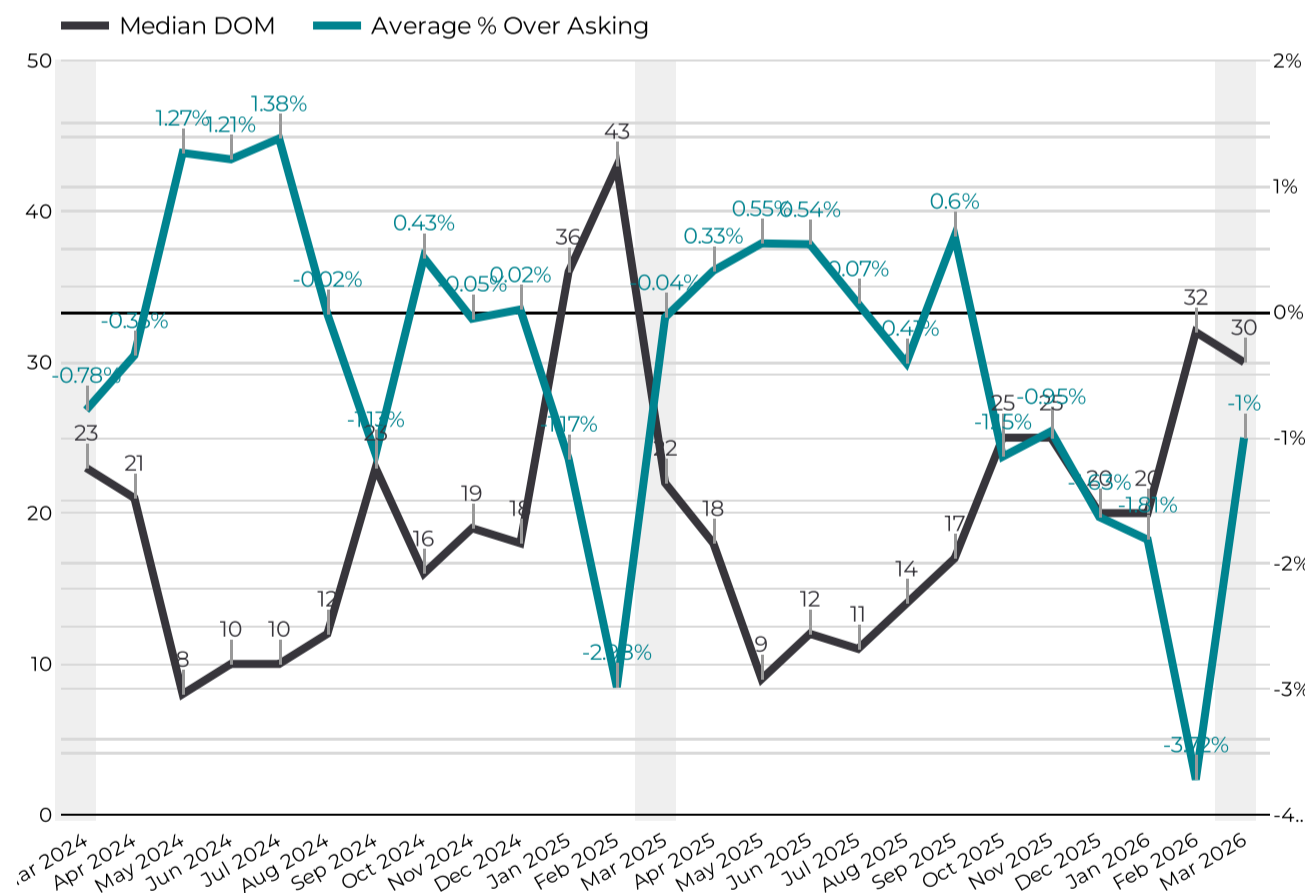
Median Sale: **\$385,000** (-\$40,000.00 from previous year)
 \$/sqft: **\$265** (+\$6.68 from previous year)



Buyer Demand

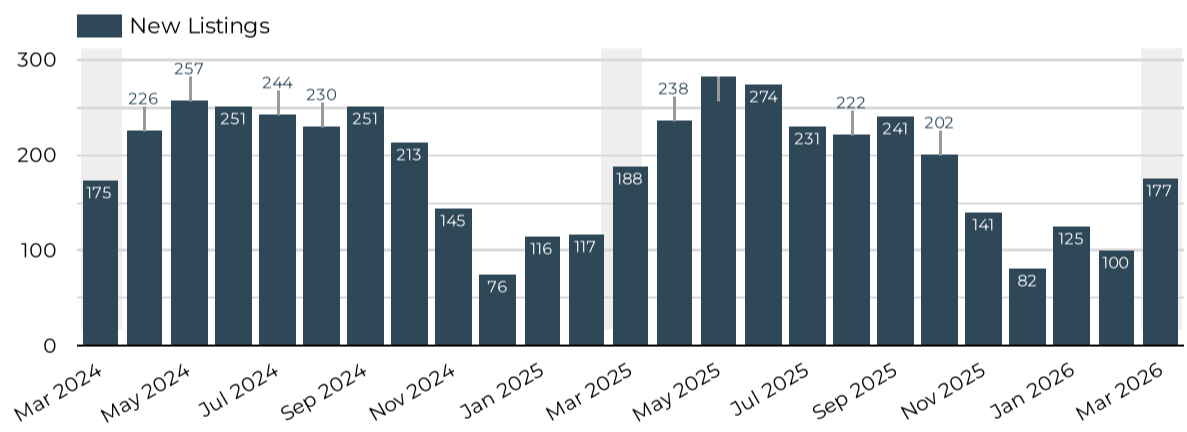
Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking: **-1.00%** (-0.96% from previous year)
 Median DOM: **30** (+8 from previous year)



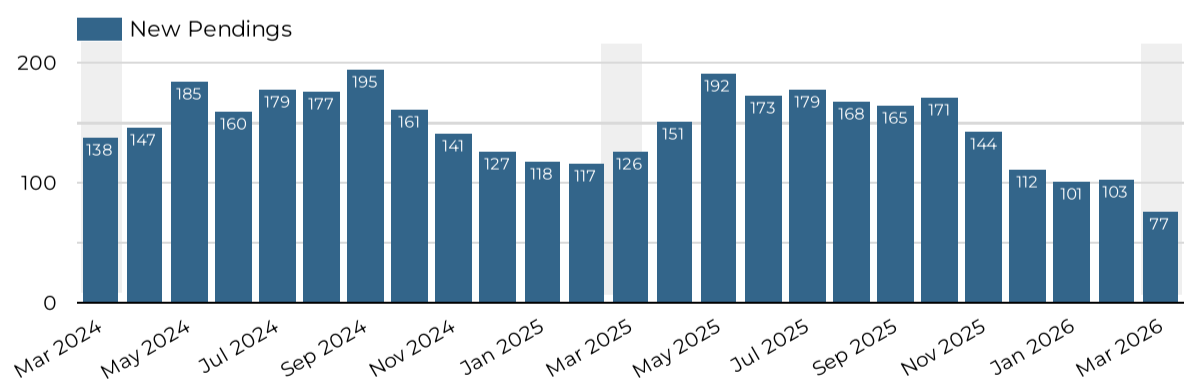
New Listings

of New Listings: **177** (-5.9% from previous year)
 Months of Supply: **2.49**



New Pendings

of New Pendings: **77** (-38.9% from previous year)



Market Pricing

Buyer Demand

By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	16	-38.5% ↓	\$4,003,800	-36.3% ↓	\$224	\$26 ↑	21	-1 ↓	-4.3%	-3.4% ↓
\$300k-\$499k	51	-8.9% ↓	\$18,804,904	-14.6% ↓	\$245	\$21 ↑	24	7 ↑	0.5%	-0.0% ↓
\$500k-\$699k	16	-20.0% ↓	\$9,541,060	-17.0% ↓	\$266	\$14 ↑	10	-2 ↓	-0.3%	-2.1% ↓
\$700k-\$899k	11	10.0% ↑	\$8,710,000	7.3% ↑	\$259	-\$46 ↓	38	-22 ↓	1.7%	0.5% ↑
\$900k-\$1.09M	3	0.0%	\$2,944,000	0.5% ↑	\$250	-\$83 ↓	129	52 ↑	-8.8%	-4.4% ↓
\$1.4M-\$1.79M	2	0.0%	\$2,911,000	-12.5% ↓	\$416	-\$500 ↓	86	84 ↑	-12.9%	-13.8% ↓
\$1.8M+	3	-25.0% ↓	\$10,265,000	10.0% ↑	\$758	\$163 ↑	71	36 ↑	-6.7%	2.5% ↑

Torrington New Milford Watertown Woodbury Thomaston Litchfield Kent North Canaan New Hartford Winchester



Market Activity

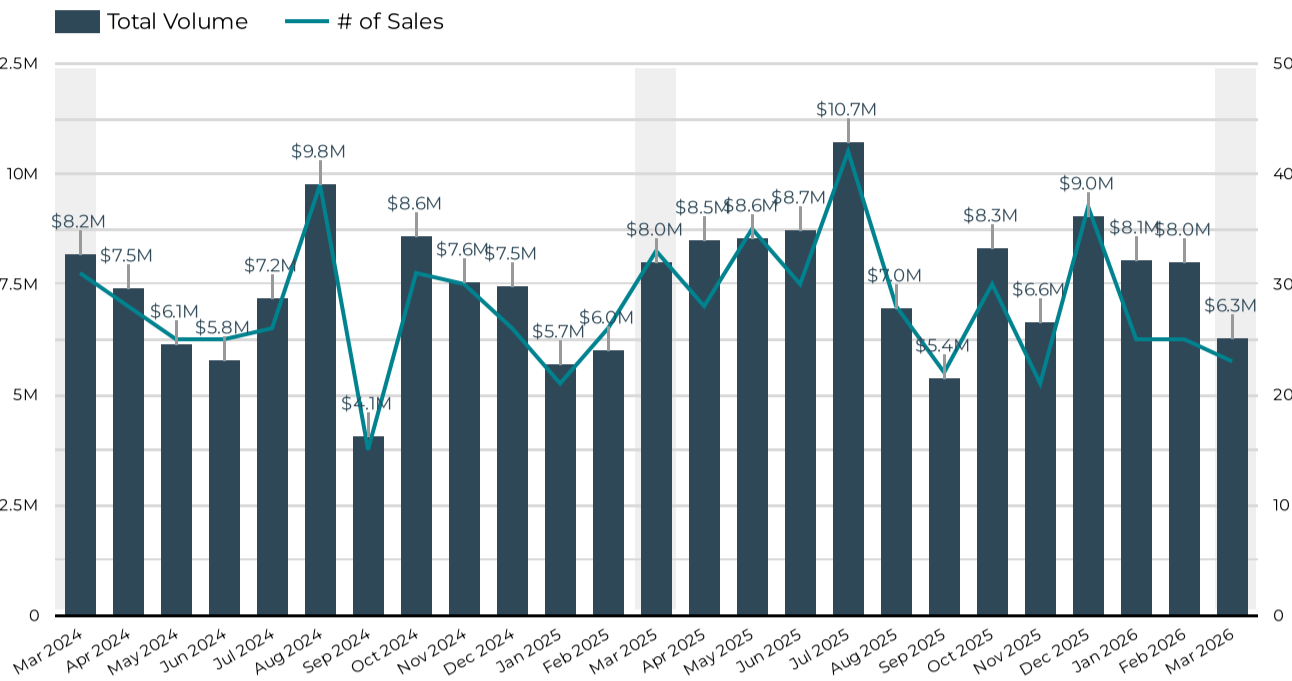
Use this data to track how total real estate activity across CT has changed over the past 3 years.

of Sales
23

↓ -30.3% from previous year

Total Volume
\$6.30M

↓ -21.5% from previous year



Market Pricing

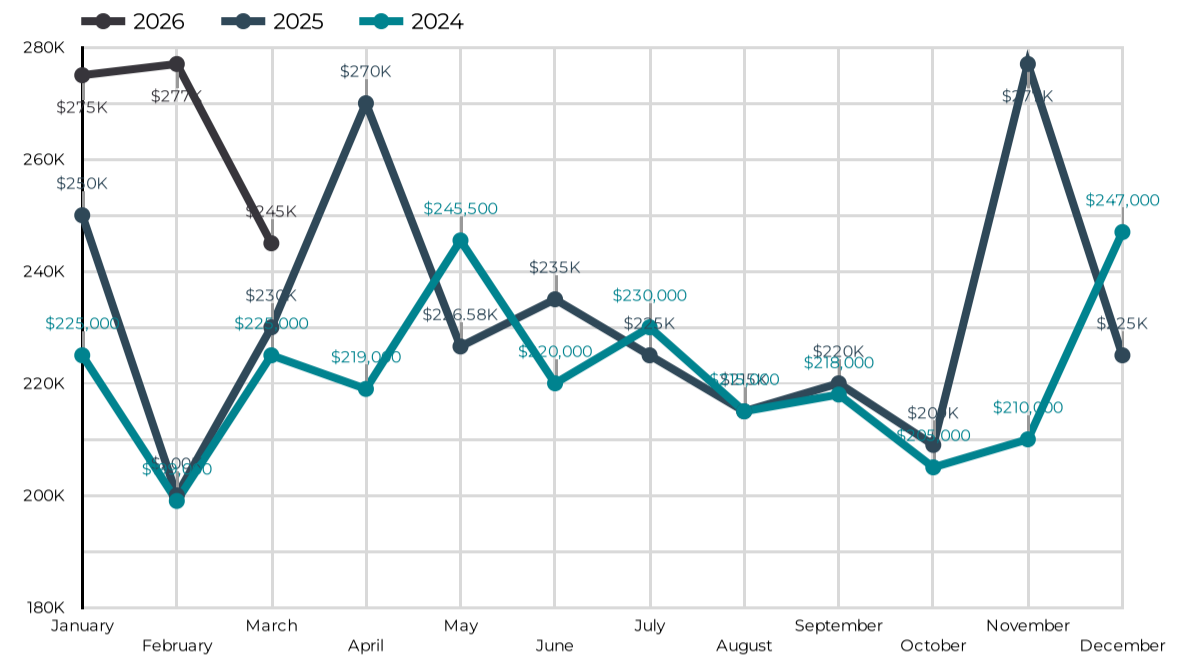
This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

Median Sale
\$245,000

↑ \$15,000.00 from previous year

\$/sqft
\$209

↑ \$1.93 from previous year



Buyer Demand

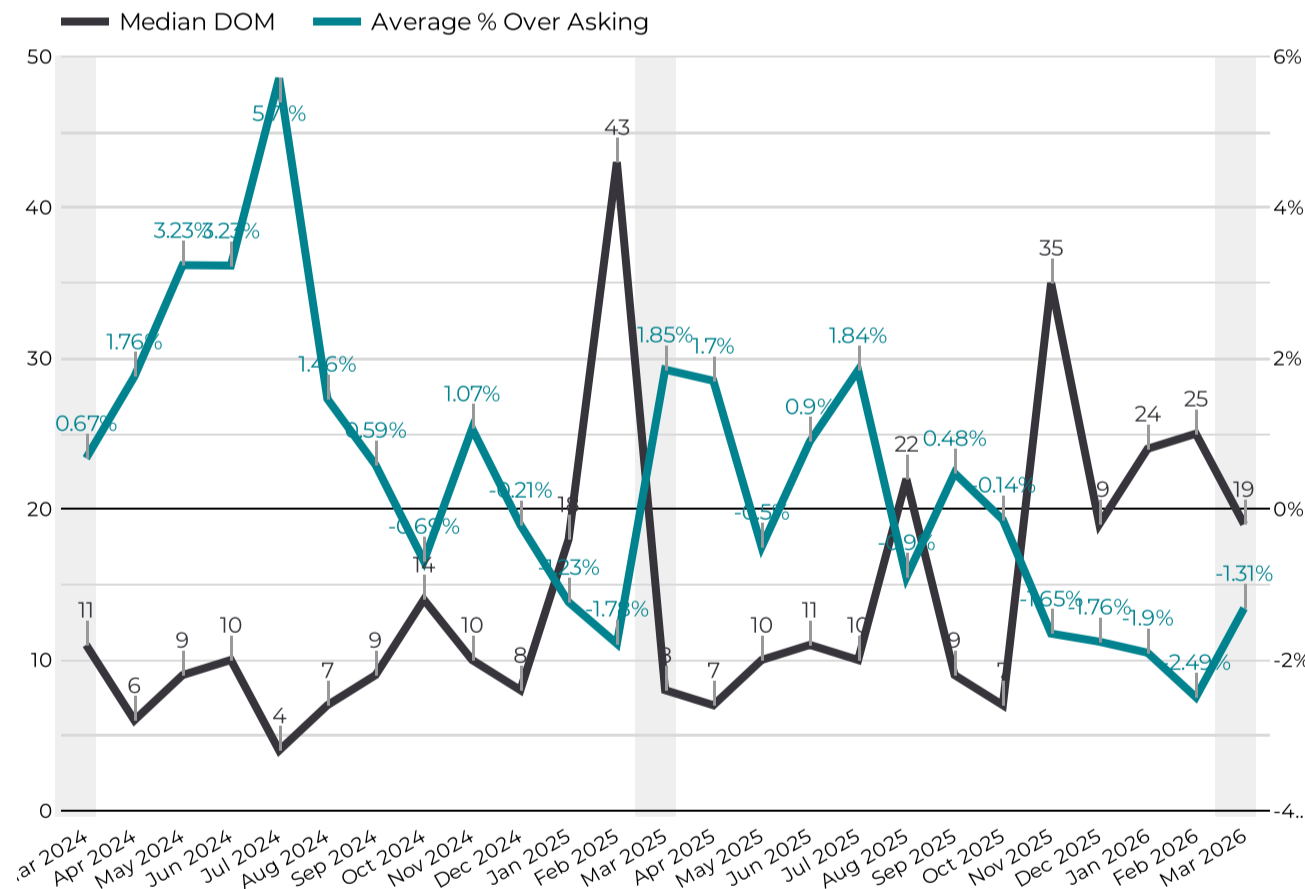
Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking
-1.31%

↓ -3.16% from previous year

Median DOM
19

↑ 11 from previous year

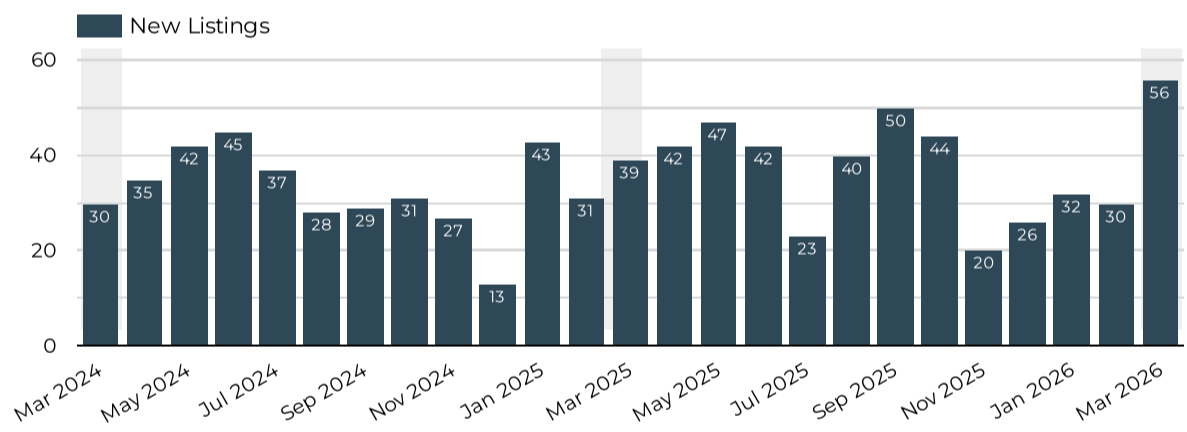


New Listings

of New Listings
56

↑ 43.6% from previous year

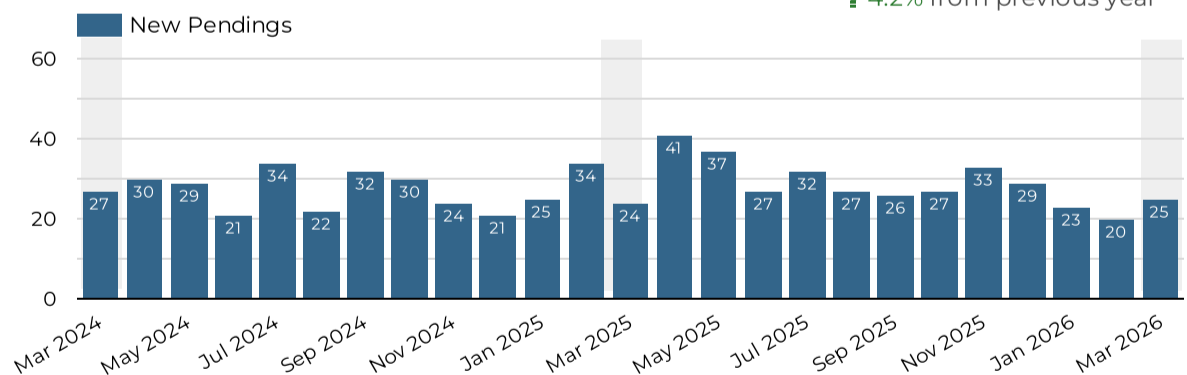
Months of Supply
2.39



New Pendings

of New Pendings
25

↑ 4.2% from previous year



Market Pricing

Buyer Demand

By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	14	-48.1% ↓	\$2,789,000	-52.4% ↓	\$201	-\$11 ↓	17	10 ↑	-1.5%	-3.4% ↓
\$300k-\$499k	7	40.0% ↑	\$2,446,400	48.4% ↑	\$233	+\$47 ↑	33	24 ↑	-0.5%	-1.8% ↓
\$500k-\$699k	2	100.0% ↑	\$1,065,000	102.9% ↑	\$178	-\$0 ↓	24	4 ↑	-2.7%	-7.7% ↓

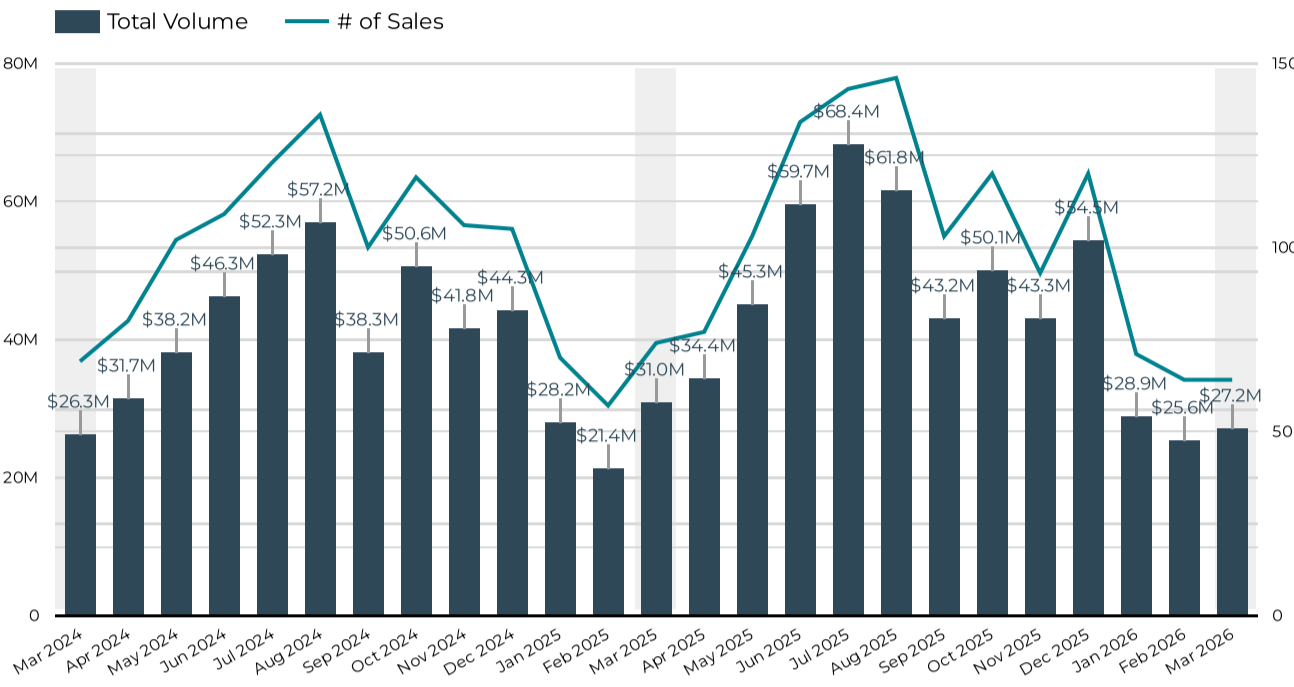
Ellington Vernon Tolland Hebron Mansfield Bolton Stafford Willington Coventry Somers Columbia



Market Activity

Use this data to track how total real estate activity across CT has changed over the past 3 years.

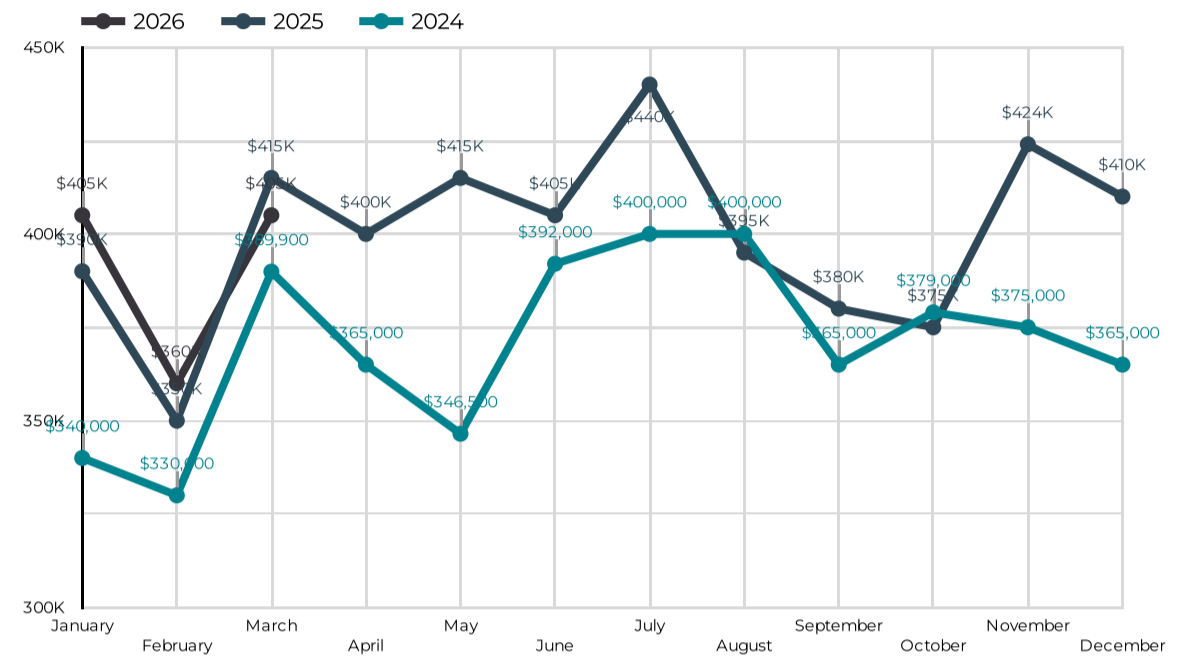
of Sales **64** ↓ -13.5% from previous year
 Total Volume **\$27.21M** ↓ -12.3% from previous year



Market Pricing

This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

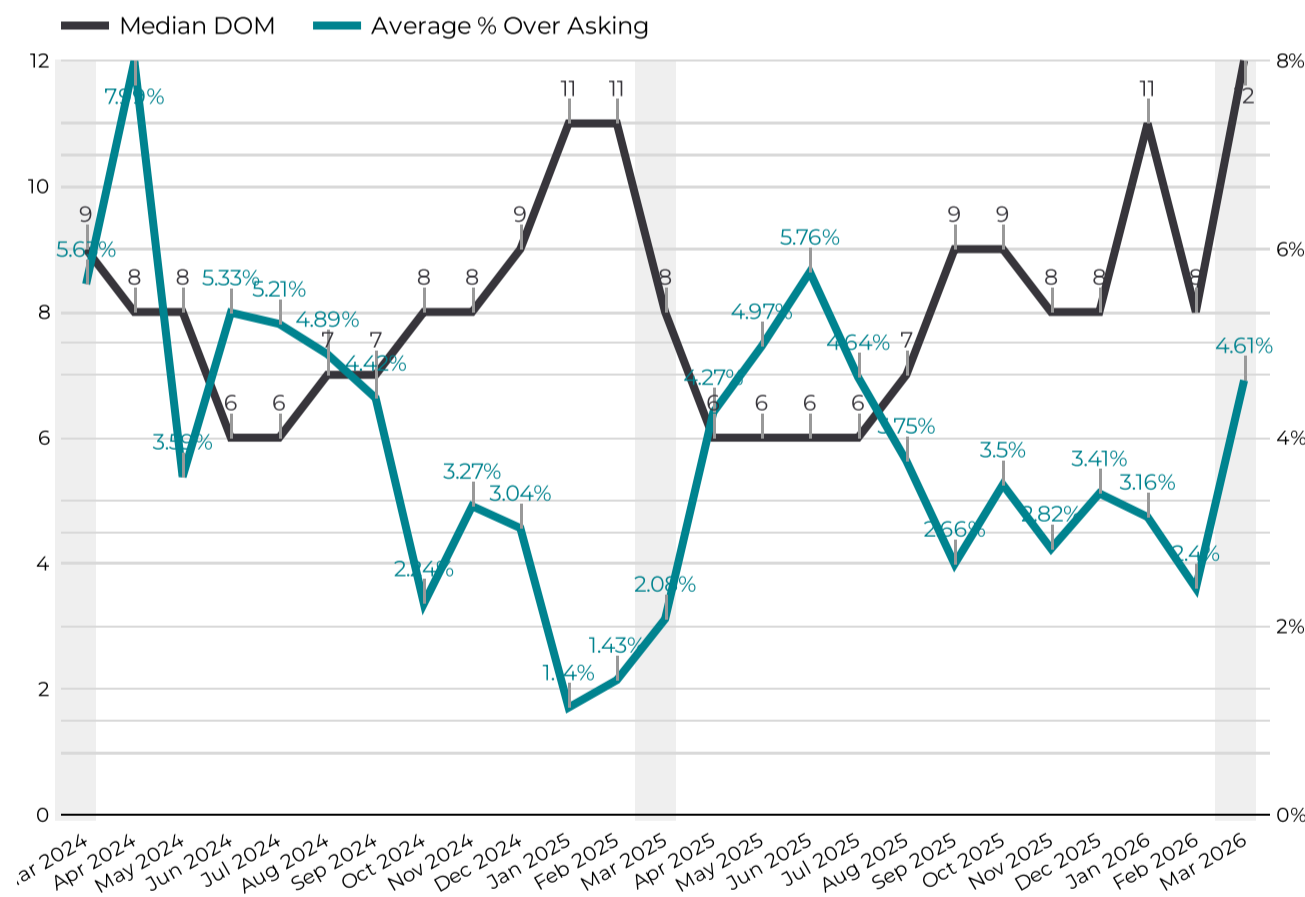
Median Sale **\$405,000** ↓ \$-10,000.00 from previous year
 \$/sqft **\$231** ↑ \$6.05 from previous year



Buyer Demand

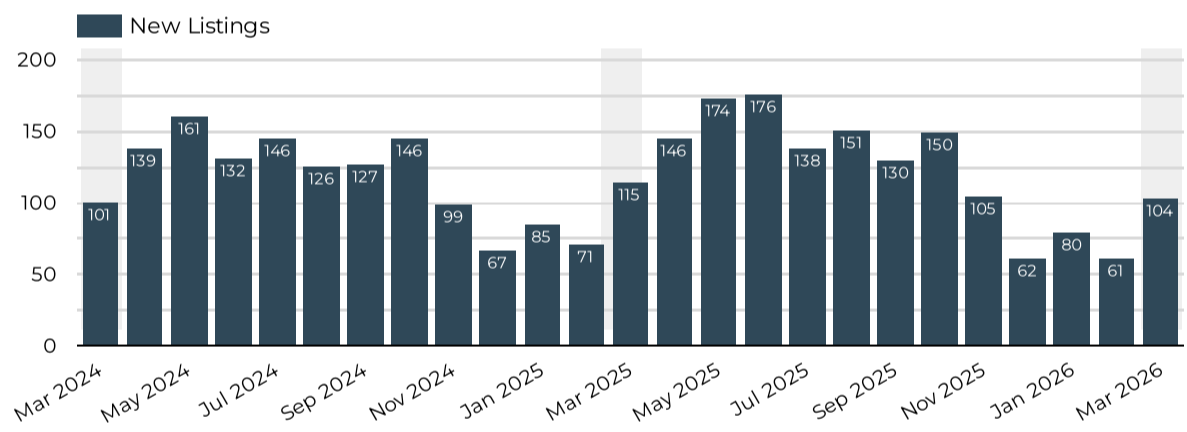
Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking **4.61%** ↑ 2.53% from previous year
 Median DOM **12** ↑ 4 from previous year



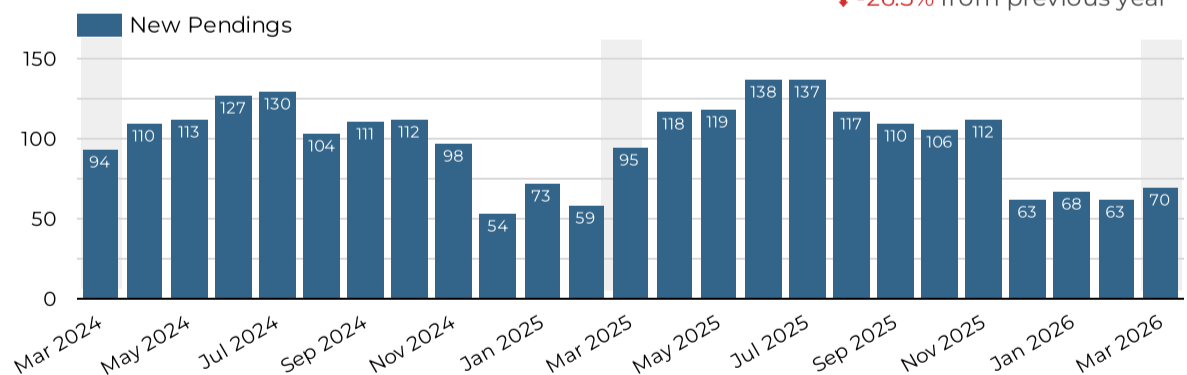
New Listings

of New Listings **104** ↓ -9.6% from previous year
 Months of Supply **1.44**



New Pendings

of New Pendings **70** ↓ -26.3% from previous year



Market Pricing

Buyer Demand

By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	12	-29.4% ↓	\$2,958,900	-20.4% ↓	\$219	\$15 ↑	32	18 ↑	3.4%	1.2% ↑
\$300k-\$499k	37	0.0%	\$14,475,569	-2.6% ↓	\$231	\$-2 ↓	8	1 ↑	5.8%	3.1% ↑
\$500k-\$699k	8	-46.7% ↓	\$4,552,775	-46.9% ↓	\$226	\$10 ↑	12	1 ↑	2.0%	0.7% ↑
\$700k-\$899k	7	40.0% ↑	\$5,226,950	34.3% ↑	\$254	\$-3 ↓	6	-2 ↓	3.5%	3.9% ↑

Vernon Ellington Somers Mansfield Stafford

*top 15 cities by sales volume

Market Activity

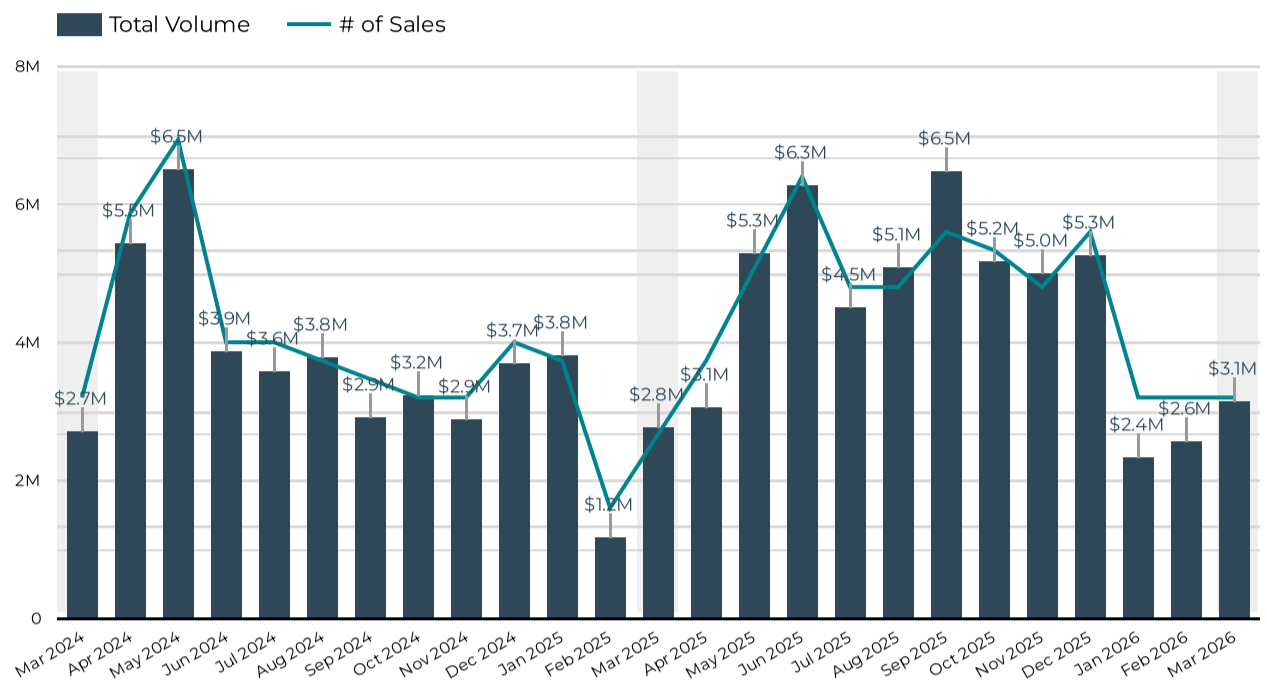
Use this data to track how total real estate activity across CT has changed over the past 3 years.

of Sales
12

↑ 20.0% from previous year

Total Volume
\$3.15M

↑ 13.5% from previous year



Market Pricing

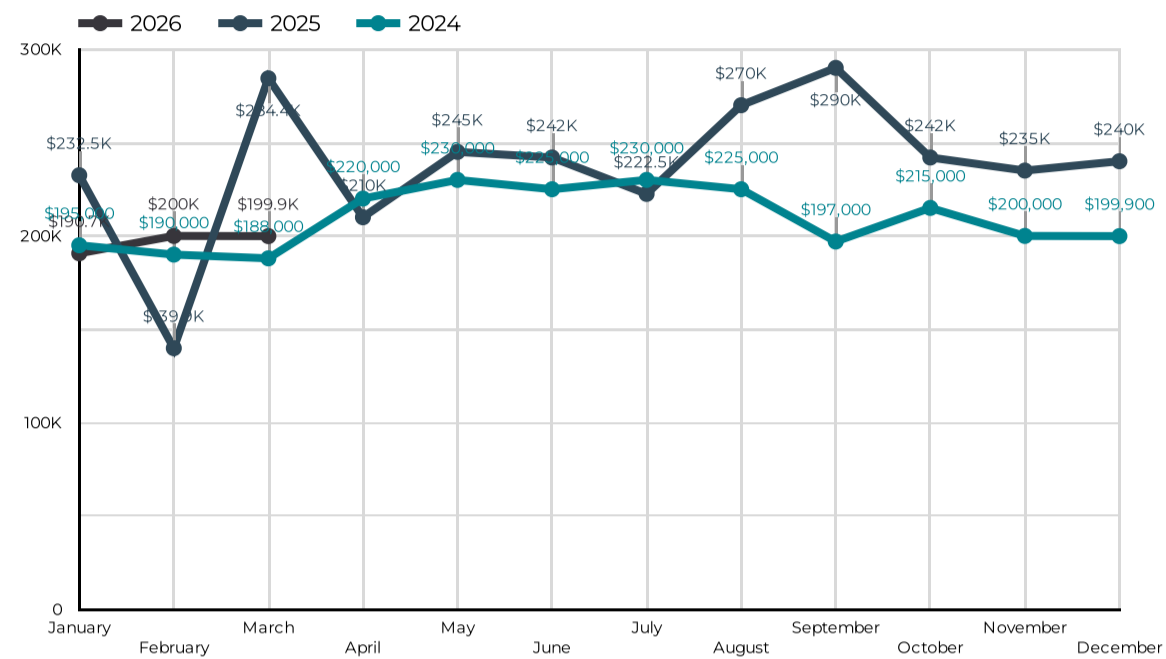
This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

Median Sale
\$199,900

↓ \$-84,500.00 from previous year

\$/sqft
\$224

↑ \$28.50 from previous year



Buyer Demand

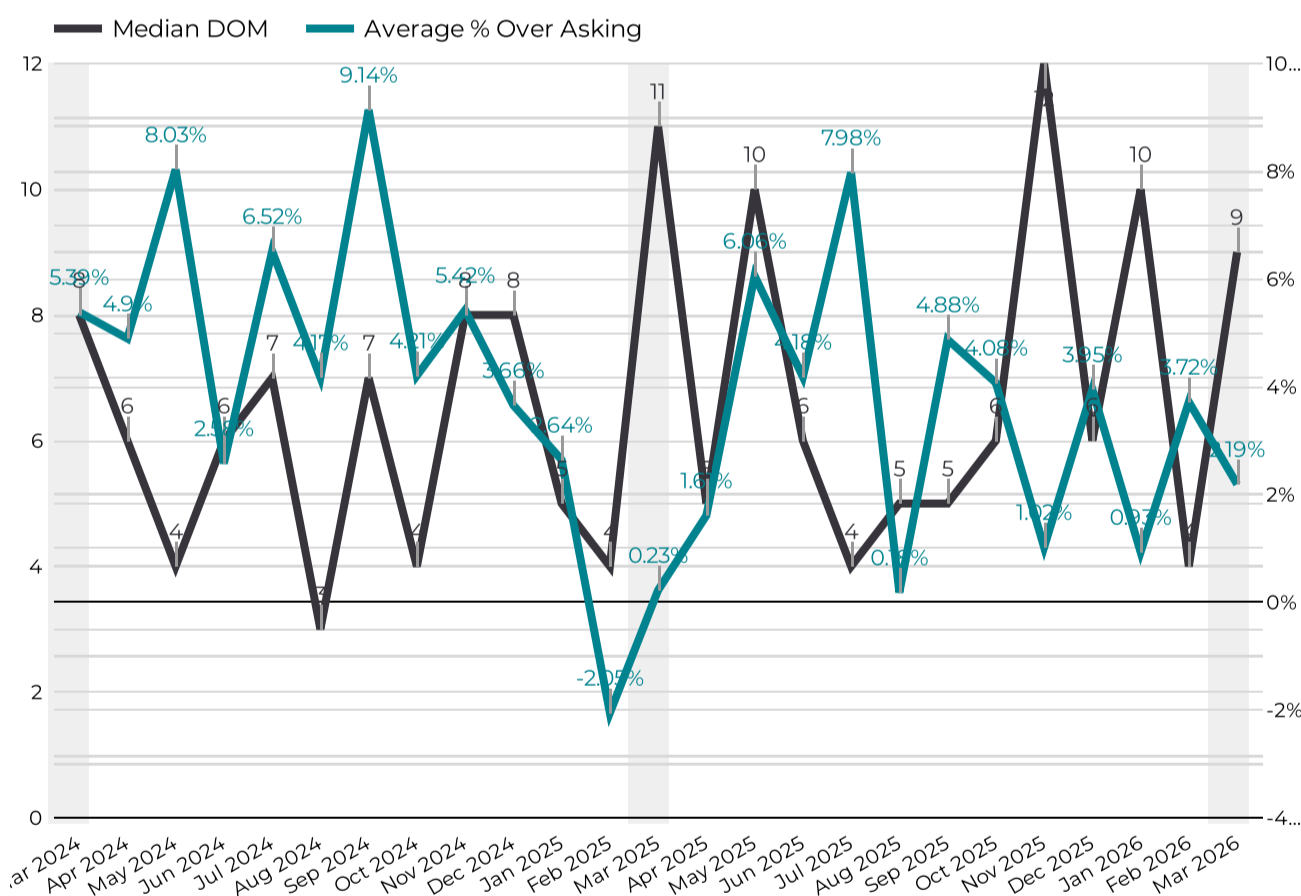
Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking
2.19%

↑ 1.97% from previous year

Median DOM
9

↓ -2 from previous year

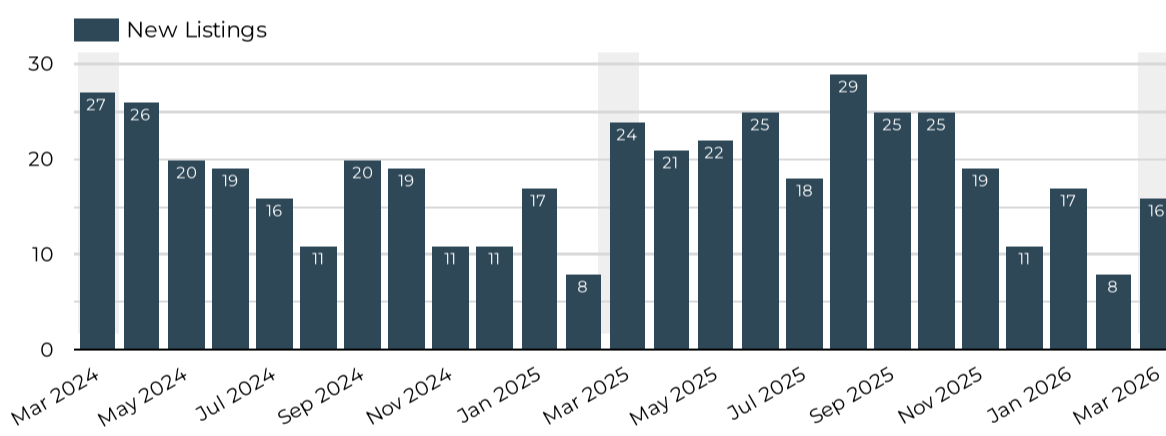


New Listings

of New Listings
16

↓ -33.3% from previous year

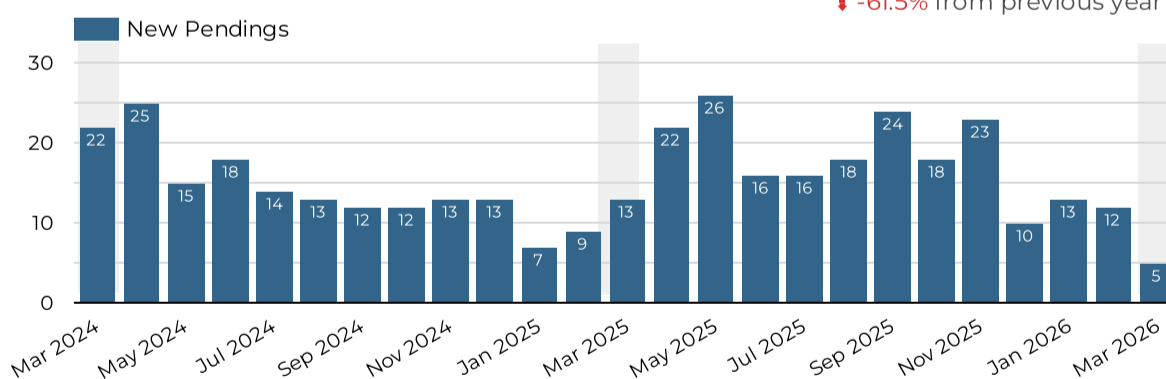
Months of Supply
1.25



New Pendings

of New Pendings
5

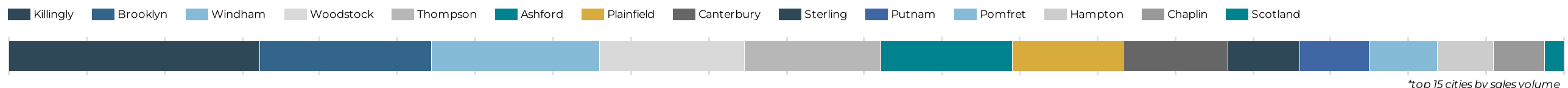
↓ -61.5% from previous year



Market Pricing

Buyer Demand

By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	8	60.0% ↑	\$1,465,900	34.6% ↑	\$216	\$39 ↑	15	-2 ↓	1.6%	-0.1% ↓
\$300k-\$499k	3	-40.0% ↓	\$1,122,250	-33.4% ↓	\$229	\$15 ↑	4	-7 ↓	4.5%	5.7% ↑
\$500k-\$699k	1	-	\$559,900	-	\$271	-	5	-	0.0%	-



Market Activity

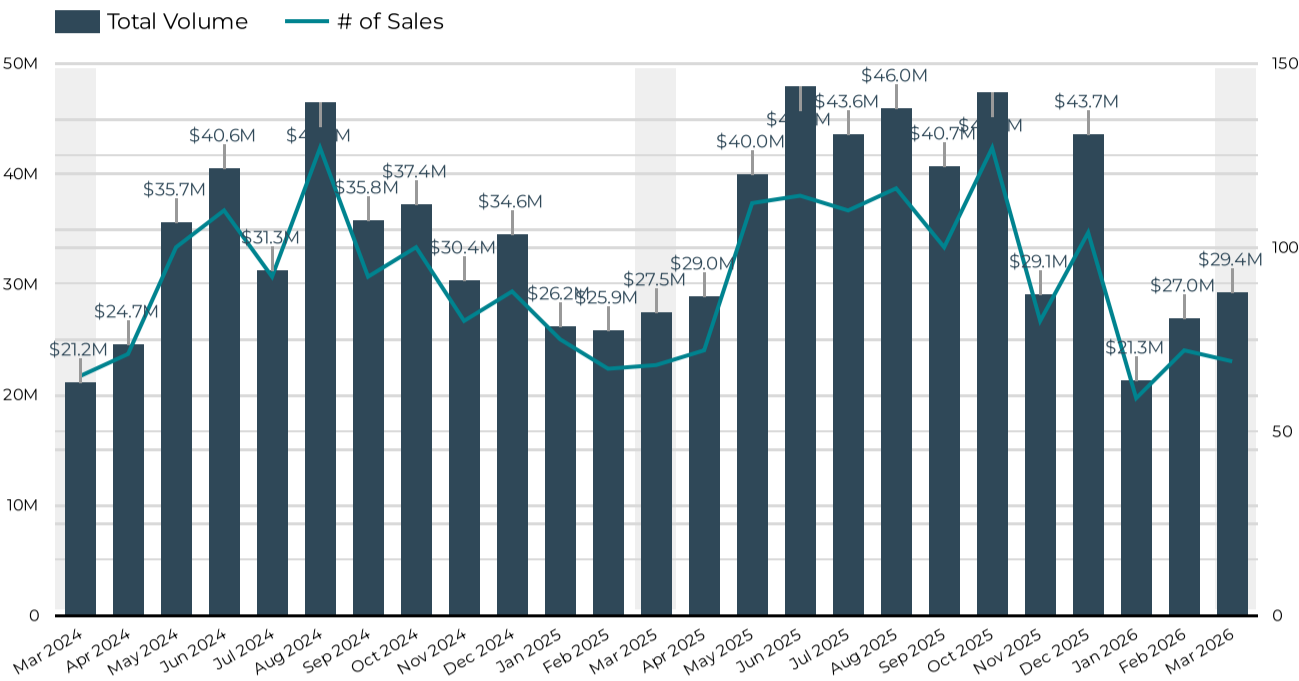
Use this data to track how total real estate activity across CT has changed over the past 3 years.

of Sales
69

↑ 1.5% from previous year

Total Volume
\$29.42M

↑ 6.9% from previous year



Market Pricing

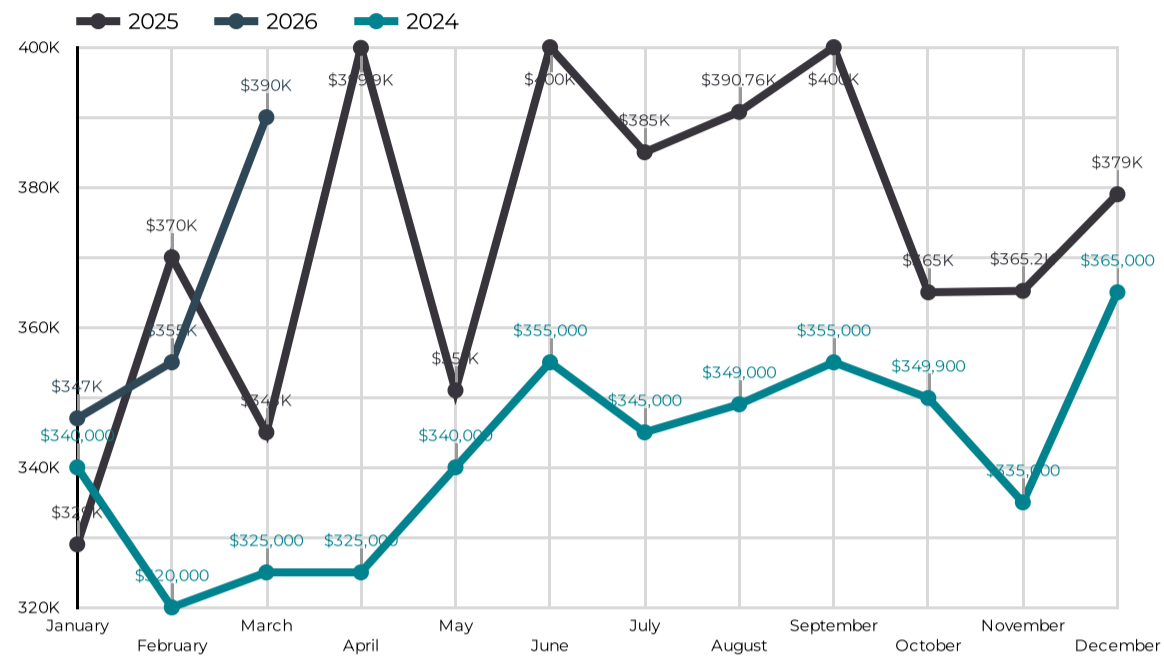
This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

Median Sale
\$390,000

↑ \$45,000.00 from previous year

\$/sqft
\$245

↑ \$16.98 from previous year



Buyer Demand

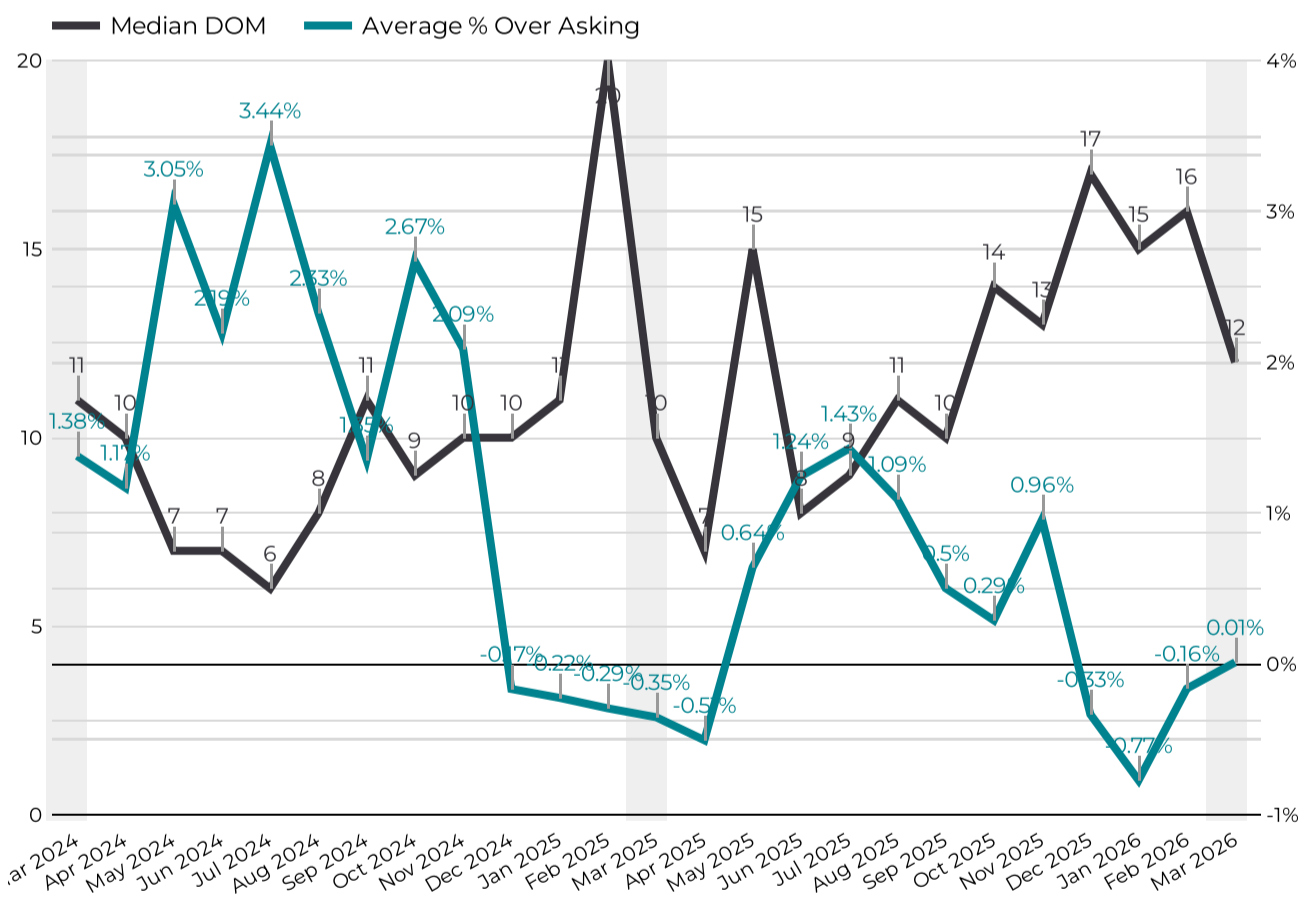
Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking
0.01%

↑ 0.36% from previous year

Median DOM
12

↑ 2 from previous year

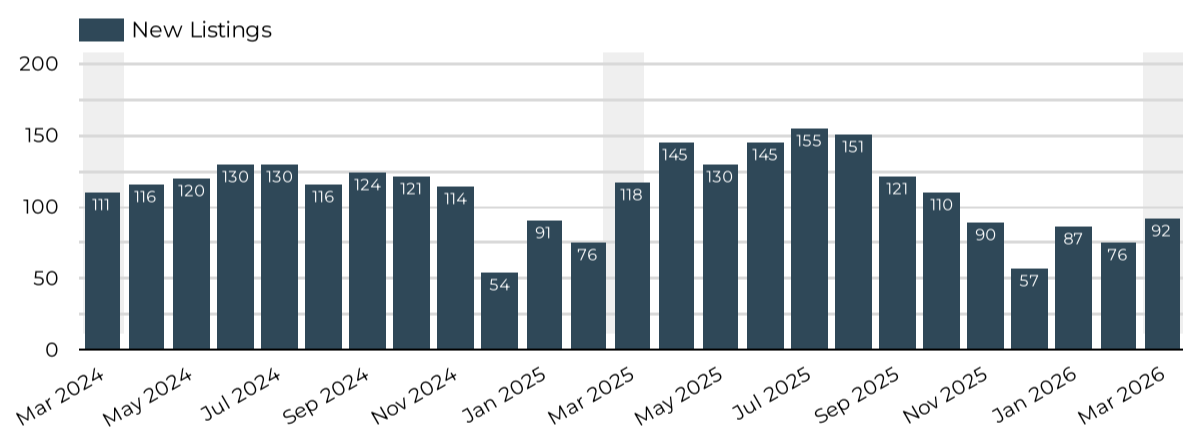


New Listings

of New Listings
92

↓ -22.0% from previous year

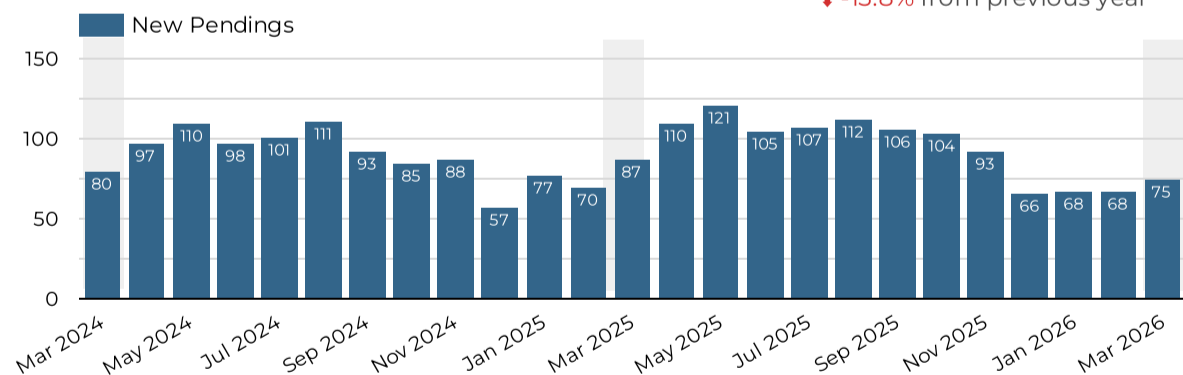
Months of Supply
1.45



New Pendings

of New Pendings
75

↓ -13.8% from previous year



Market Pricing

Buyer Demand

By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	12	-36.8% ↓	\$2,702,800	-34.4% ↓	\$213	\$43 ↑	10	2 ↑	-3.0%	-0.7% ↓
\$300k-\$499k	43	22.9% ↑	\$16,754,500	29.4% ↑	\$250	\$17 ↑	17	8 ↑	1.1%	-0.1% ↓
\$500k-\$699k	12	50.0% ↑	\$6,642,500	46.3% ↑	\$236	\$-27 ↓	15	5 ↑	0.3%	1.4% ↑
\$700k-\$899k	1	-50.0% ↓	\$816,900	-47.3% ↓	\$3...	\$-139 ↓	6	-9 ↓	2.1%	2.1% ↑
\$1.8M+	1	-	\$2,500,000	-	\$418	-	158	-	-16.5%	-

Putnam Woodstock Eastford Brooklyn

*top 15 cities by sales volume

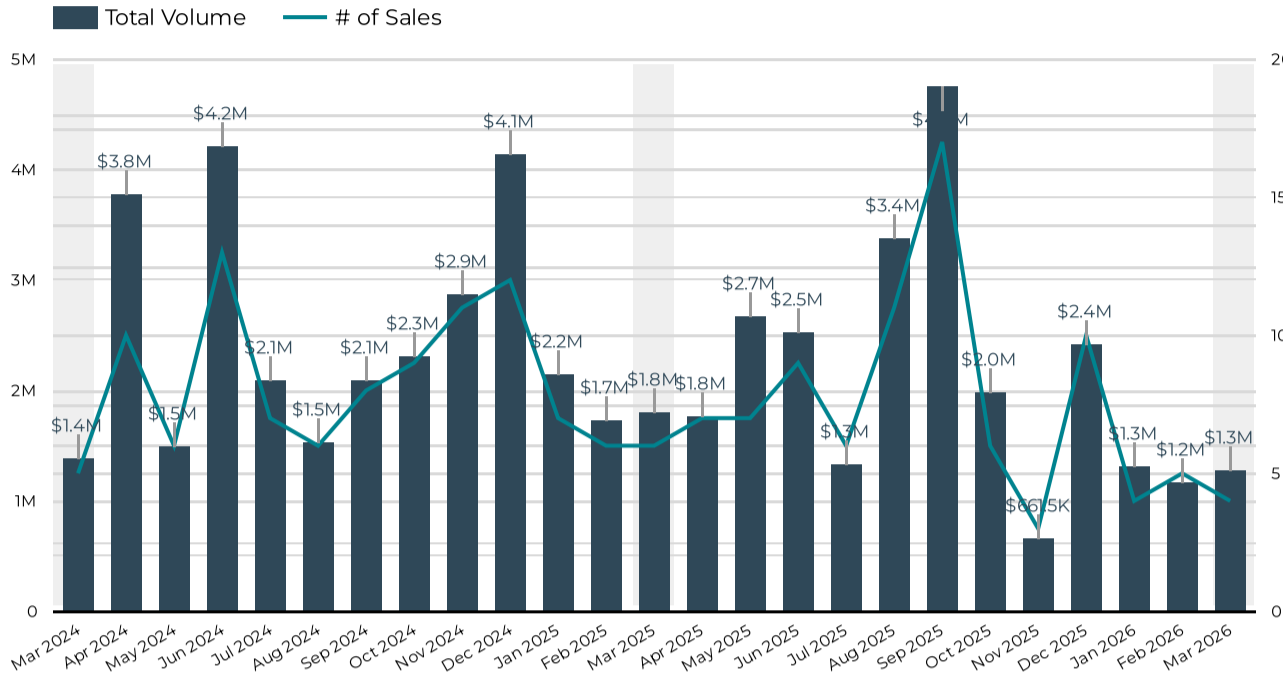
Market Activity

Use this data to track how total real estate activity across CT has changed over the past 3 years.

of Sales
4

Total Volume
\$1.28M

↓ -33.3% from previous year ↓ -29.2% from previous year



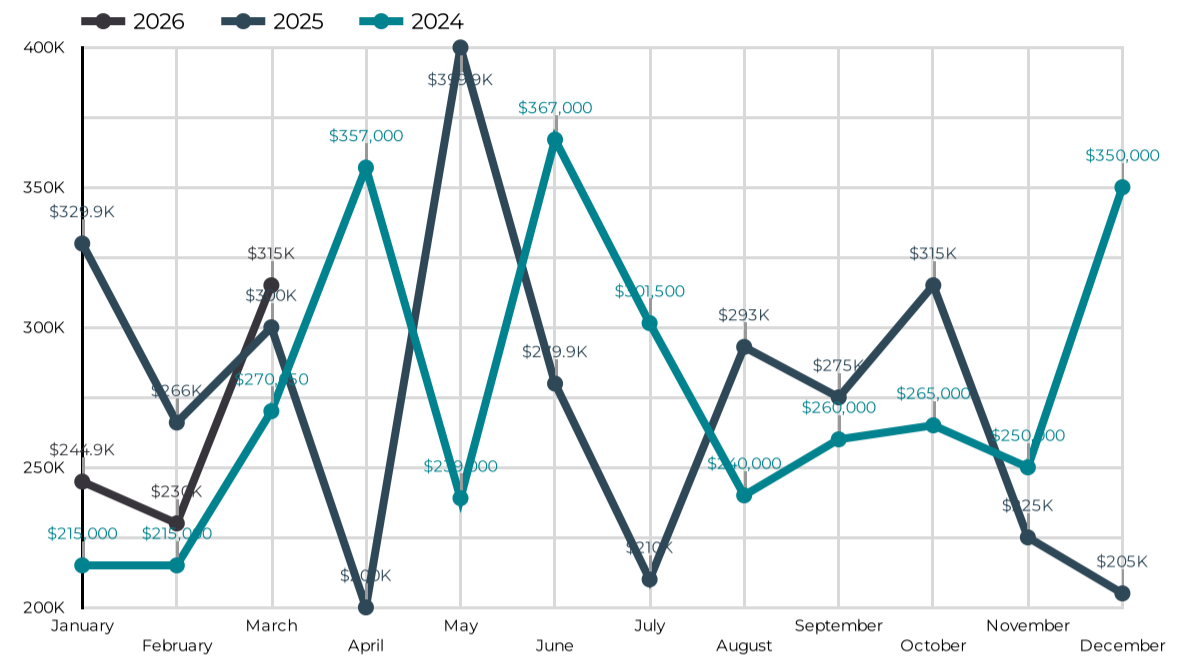
Market Pricing

This data will show the seasonality of pricing fluctuations as well as total appreciation over the last 3 years.

Median Sale
\$315,000

\$/sqft
\$257

↑ \$15,000.00 from previous year ↑ \$32.38 from previous year



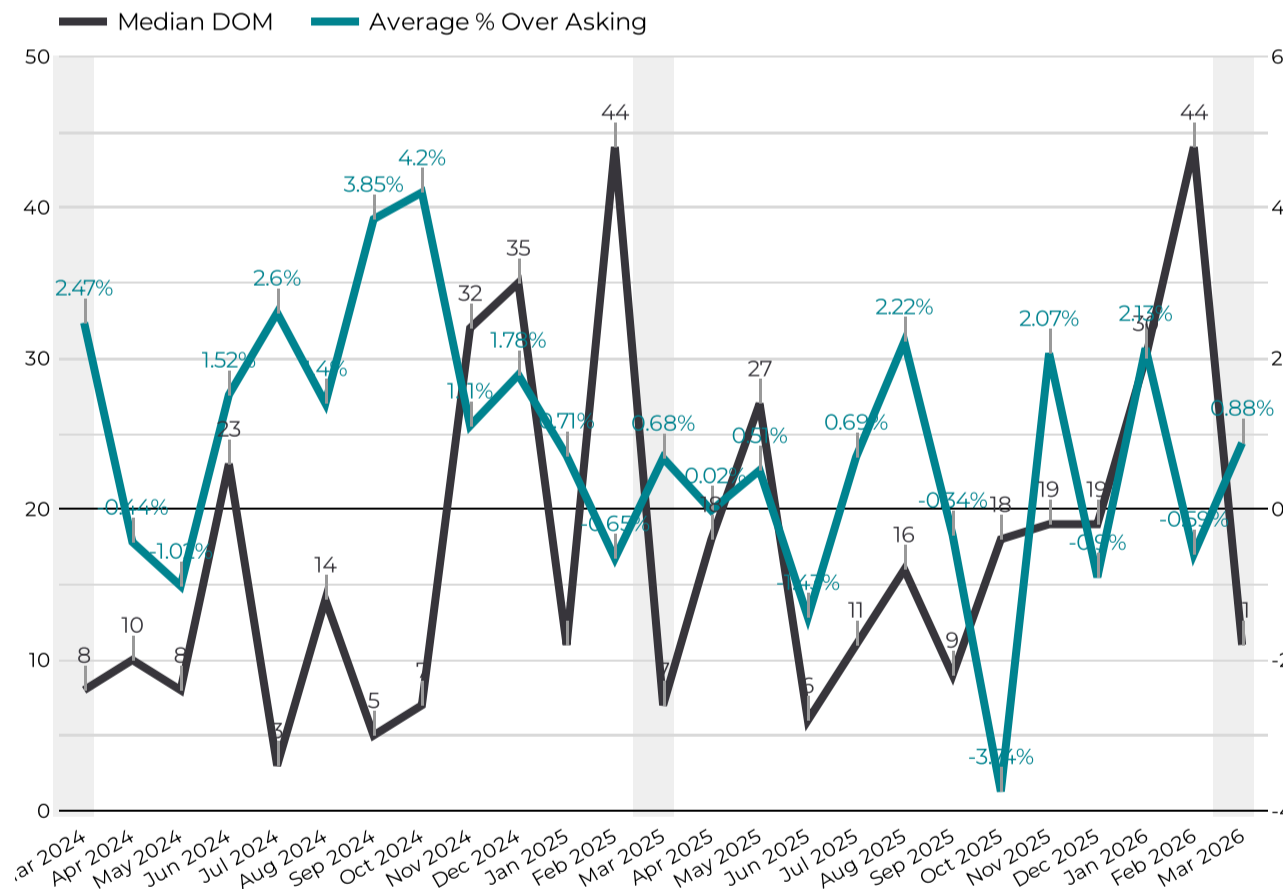
Buyer Demand

Use this data to understand the strength of buyer demand now vs. in previous years.

Average % Closed vs. Asking
0.88%

Median DOM
11

↑ 0.20% from previous year ↑ 4 from previous year

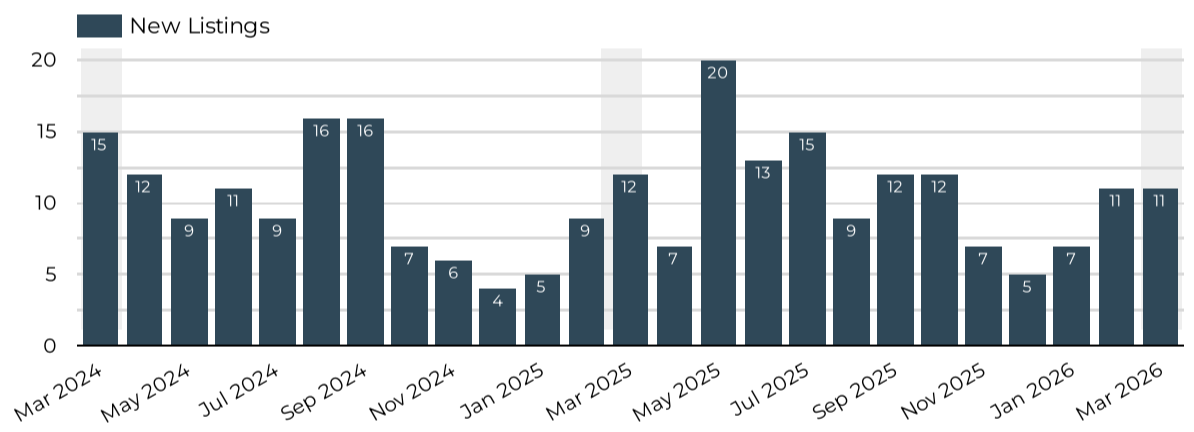


New Listings

of New Listings
11

Months of Supply
5.00

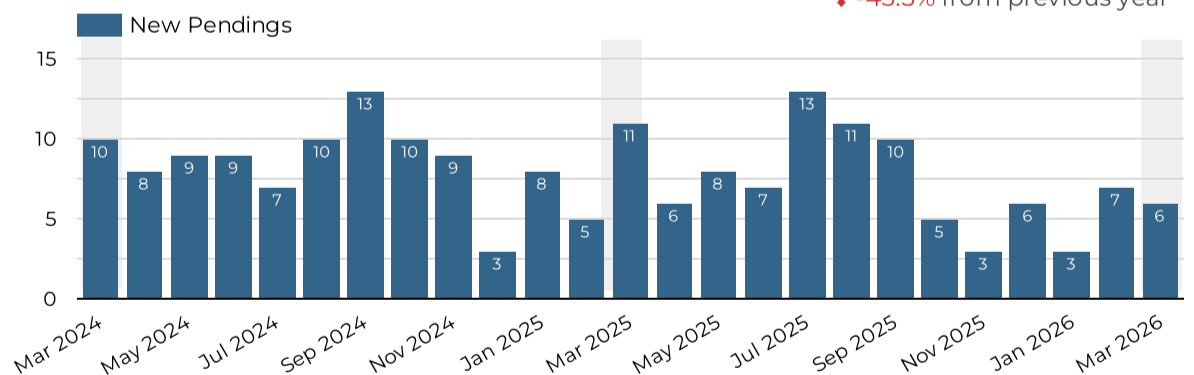
↓ -8.3% from previous year



New Pendings

of New Pendings
6

↓ -45.5% from previous year



Market Pricing

Buyer Demand

By Price Range	#	% Δ	Volume	% Δ	\$/sqft	Δ	DOM	Δ	% Over Asking	Δ
0-\$299k	1	-50.0% ↓	\$295,000	-38.5% ↓	\$269	\$66 ↑	6	-2 ↓	3.5%	5.5% ↑
\$300k-\$499k	3	-25.0% ↓	\$989,900	-25.8% ↓	\$253	\$18 ↑	54	48 ↑	0.0%	-2.0% ↓