Local Market Update – August 2024A Research Tool Provided by SmartMLS



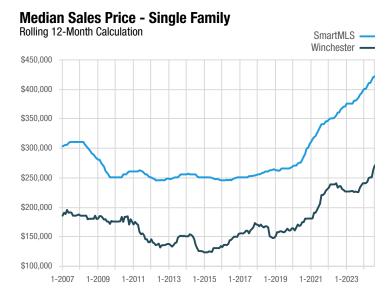
Winchester

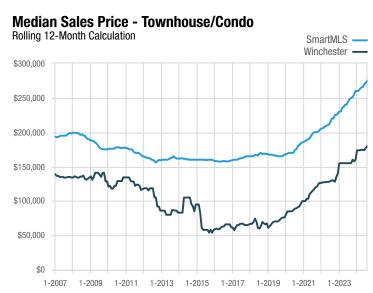
Litchfield County

Single Family	August			Year to Date			
Key Metrics	2023	2024	% Change	Thru 8-2023	Thru 8-2024	% Change	
New Listings	13	17	+ 30.8%	81	83	+ 2.5%	
Pending Sales	11	11	0.0%	66	59	- 10.6%	
Closed Sales	8	13	+ 62.5%	60	54	- 10.0%	
Days on Market Until Sale	35	17	- 51.4%	34	33	- 2.9%	
Median Sales Price*	\$237,000	\$320,000	+ 35.0%	\$231,000	\$290,000	+ 25.5%	
Average Sales Price*	\$278,250	\$439,154	+ 57.8%	\$286,573	\$364,019	+ 27.0%	
Percent of List Price Received*	102.7%	101.8%	- 0.9%	100.6%	100.0%	- 0.6%	
Inventory of Homes for Sale	25	28	+ 12.0%		_	_	
Months Supply of Inventory	2.6	3.4	+ 30.8%		_	_	

Townhouse/Condo		August			Year to Date			
Key Metrics	2023	2024	% Change	Thru 8-2023	Thru 8-2024	% Change		
New Listings	1	0	- 100.0%	8	9	+ 12.5%		
Pending Sales	0	1		8	9	+ 12.5%		
Closed Sales	0	3		10	9	- 10.0%		
Days on Market Until Sale	_	3		20	11	- 45.0%		
Median Sales Price*	_	\$215,000		\$157,500	\$179,900	+ 14.2%		
Average Sales Price*	_	\$195,000		\$162,550	\$178,600	+ 9.9%		
Percent of List Price Received*	_	103.2%		100.8%	99.8%	- 1.0%		
Inventory of Homes for Sale	3	0	- 100.0%	_	_	_		
Months Supply of Inventory	1.8				_	_		

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.