## Local Market Update – August 2024 A Research Tool Provided by SmartMLS

# **SMART**

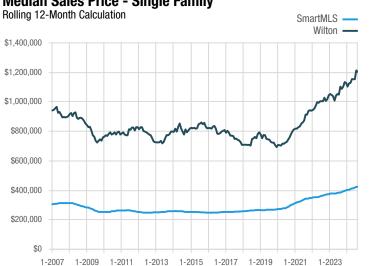
## Wilton

#### **Fairfield County**

Single Family	August			Year to Date			
Key Metrics	2023	2024	% Change	Thru 8-2023	Thru 8-2024	% Change	
New Listings	19	14	- 26.3%	168	199	+ 18.5%	
Pending Sales	21	17	- 19.0%	145	160	+ 10.3%	
Closed Sales	32	27	- 15.6%	140	166	+ 18.6%	
Days on Market Until Sale	30	17	- 43.3%	37	30	- 18.9%	
Median Sales Price*	\$1,237,500	\$1,215,000	- 1.8%	\$1,150,500	\$1,221,500	+ 6.2%	
Average Sales Price*	\$1,278,056	\$1,299,167	+ 1.7%	\$1,227,388	\$1,333,848	+ 8.7%	
Percent of List Price Received*	105.7%	109.4%	+ 3.5%	106.0%	107.3%	+ 1.2%	
Inventory of Homes for Sale	28	37	+ 32.1%		—	_	
Months Supply of Inventory	1.6	1.9	+ 18.8%				

Townhouse/Condo	August			Year to Date		
Key Metrics	2023	2024	% Change	Thru 8-2023	Thru 8-2024	% Change
New Listings	2	1	- 50.0%	25	24	- 4.0%
Pending Sales	7	4	- 42.9%	24	22	- 8.3%
Closed Sales	5	6	+ 20.0%	22	20	- 9.1%
Days on Market Until Sale	69	18	- 73.9%	53	16	- 69.8%
Median Sales Price*	\$770,000	\$599,500	- 22.1%	\$548,000	\$525,500	- 4.1%
Average Sales Price*	\$830,000	\$789,667	- 4.9%	\$657,182	\$652,150	- 0.8%
Percent of List Price Received*	110.0%	102.7%	- 6.6%	105.9%	105.7%	- 0.2%
Inventory of Homes for Sale	3	2	- 33.3%		_	_
Months Supply of Inventory	1.1	0.6	- 45.5%		_	

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Median Sales Price - Single Family





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.