Local Market Update – August 2024 A Research Tool Provided by SmartMLS

SMART

Hartland

Hartford County

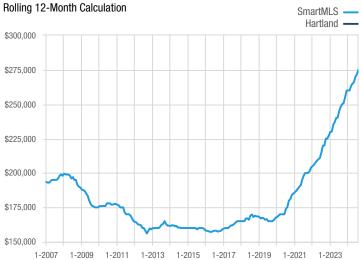
Single Family		August			Year to Date	
Key Metrics	2023	2024	% Change	Thru 8-2023	Thru 8-2024	% Change
New Listings	4	1	- 75.0%	15	14	- 6.7%
Pending Sales	2	3	+ 50.0%	8	12	+ 50.0%
Closed Sales	2	5	+ 150.0%	9	13	+ 44.4%
Days on Market Until Sale	12	21	+ 75.0%	21	32	+ 52.4%
Median Sales Price*	\$397,500	\$460,000	+ 15.7%	\$365,000	\$370,000	+ 1.4%
Average Sales Price*	\$397,500	\$429,400	+ 8.0%	\$356,389	\$403,672	+ 13.3%
Percent of List Price Received*	102.7%	101.8%	- 0.9%	100.9%	99.9%	- 1.0%
Inventory of Homes for Sale	7	2	- 71.4%		_	_
Months Supply of Inventory	3.3	0.9	- 72.7%		_	_

Townhouse/Condo	August			Year to Date			
Key Metrics	2023	2024	% Change	Thru 8-2023	Thru 8-2024	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_				—	_	
Median Sales Price*	_				—		
Average Sales Price*	_				_	_	
Percent of List Price Received*	_				—		
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory					_		

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation SmartMLS -Hartland \$450,000 \$400,000 \$350,000 \$300,000 MA \$250,000 \$200,000 \$150,000 1-2007 1-2009 1-2011 1-2013 1-2015 1-2017 1-2019 1-2021 1-2023

Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.