Local Market Update – July 2024 A Research Tool Provided by SmartMLS

SMART

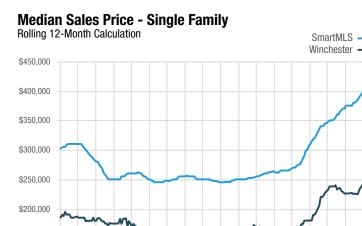
Winchester

Litchfield County

Single Family	July			Year to Date			
Key Metrics	2023	2024	% Change	Thru 7-2023	Thru 7-2024	% Change	
New Listings	15	13	- 13.3%	68	66	- 2.9%	
Pending Sales	8	12	+ 50.0%	55	48	- 12.7%	
Closed Sales	8	7	- 12.5%	52	41	- 21.2%	
Days on Market Until Sale	14	27	+ 92.9%	33	38	+ 15.2%	
Median Sales Price*	\$240,000	\$335,000	+ 39.6%	\$225,000	\$290,000	+ 28.9%	
Average Sales Price*	\$264,375	\$400,429	+ 51.5%	\$287,854	\$340,196	+ 18.2%	
Percent of List Price Received*	108.2%	101.3%	- 6.4%	100.2%	99.4%	- 0.8%	
Inventory of Homes for Sale	25	23	- 8.0%		—	_	
Months Supply of Inventory	2.6	2.8	+ 7.7%		_	_	

Townhouse/Condo		July			Year to Date			
Key Metrics	2023	2024	% Change	Thru 7-2023	Thru 7-2024	% Change		
New Listings	1	3	+ 200.0%	7	9	+ 28.6%		
Pending Sales	0	2		8	8	0.0%		
Closed Sales	3	0	- 100.0%	10	6	- 40.0%		
Days on Market Until Sale	7			20	15	- 25.0%		
Median Sales Price*	\$173,500			\$157,500	\$177,450	+ 12.7%		
Average Sales Price*	\$164,167			\$162,550	\$170,400	+ 4.8%		
Percent of List Price Received*	98.5%			100.8%	98.1%	- 2.7%		
Inventory of Homes for Sale	2	1	- 50.0%		_			
Months Supply of Inventory	1.2	0.6	- 50.0%		—			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

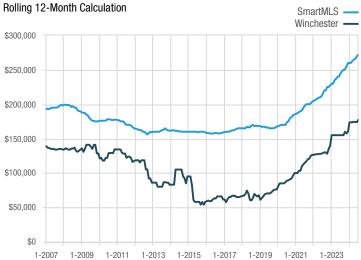


1-2007 1-2009 1-2011 1-2013 1-2015 1-2017 1-2019 1-2021 1-2023

\$150,000

\$100,000

Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.