## **Local Market Update – July 2024**A Research Tool Provided by SmartMLS



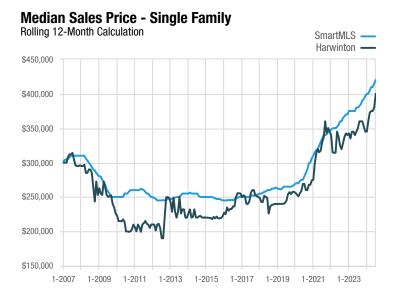
## **Harwinton**

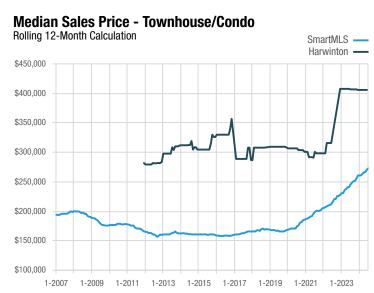
## **Litchfield County**

Single Family	July			Year to Date			
Key Metrics	2023	2024	% Change	Thru 7-2023	Thru 7-2024	% Change	
New Listings	3	6	+ 100.0%	30	39	+ 30.0%	
Pending Sales	5	6	+ 20.0%	27	28	+ 3.7%	
Closed Sales	5	5	0.0%	26	24	- 7.7%	
Days on Market Until Sale	29	27	- 6.9%	48	37	- 22.9%	
Median Sales Price*	\$375,000	\$515,000	+ 37.3%	\$352,500	\$449,950	+ 27.6%	
Average Sales Price*	\$424,200	\$529,000	+ 24.7%	\$392,154	\$489,933	+ 24.9%	
Percent of List Price Received*	104.1%	94.3%	- 9.4%	100.2%	101.8%	+ 1.6%	
Inventory of Homes for Sale	10	14	+ 40.0%		_	_	
Months Supply of Inventory	2.5	3.5	+ 40.0%		_	_	

Townhouse/Condo		July			Year to Date			
Key Metrics	2023	2024	% Change	Thru 7-2023	Thru 7-2024	% Change		
New Listings	0	0	0.0%	1	0	- 100.0%		
Pending Sales	0	0	0.0%	1	0	- 100.0%		
Closed Sales	1	0	- 100.0%	1	0	- 100.0%		
Days on Market Until Sale	14			14	_	_		
Median Sales Price*	\$405,000			\$405,000	_	_		
Average Sales Price*	\$405,000	_		\$405,000	_	_		
Percent of List Price Received*	92.1%			92.1%	_	_		
Inventory of Homes for Sale	0	1			_	_		
Months Supply of Inventory	_				_	_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.