Local Market Update – February 2022 A Research Tool Provided by SmartMLS

SMART

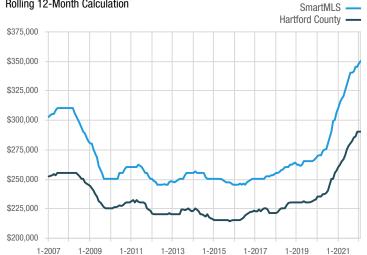
Hartford County

Single Family		February			Year to Date		
Key Metrics	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change	
New Listings	608	584	- 3.9%	1,209	1,063	- 12.1%	
Pending Sales	537	560	+ 4.3%	1,122	1,142	+ 1.8%	
Closed Sales	509	459	- 9.8%	1,098	1,069	- 2.6%	
Days on Market Until Sale	49	35	- 28.6%	44	35	- 20.5%	
Median Sales Price*	\$267,700	\$275,000	+ 2.7%	\$267,900	\$275,000	+ 2.7%	
Average Sales Price*	\$307,364	\$325,999	+ 6.1%	\$309,119	\$317,776	+ 2.8%	
Percent of List Price Received*	100.3%	102.6%	+ 2.3%	100.4%	102.2%	+ 1.8%	
Inventory of Homes for Sale	1,386	858	- 38.1%				
Months Supply of Inventory	1.7	1.0	- 41.2%				

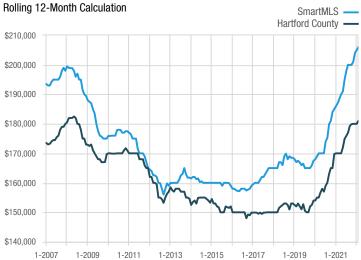
Townhouse/Condo	February			Year to Date		
Key Metrics	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
New Listings	180	164	- 8.9%	380	339	- 10.8%
Pending Sales	162	178	+ 9.9%	338	347	+ 2.7%
Closed Sales	145	136	- 6.2%	327	309	- 5.5%
Days on Market Until Sale	49	34	- 30.6%	52	33	- 36.5%
Median Sales Price*	\$160,000	\$172,500	+ 7.8%	\$171,100	\$175,000	+ 2.3%
Average Sales Price*	\$175,142	\$204,448	+ 16.7%	\$181,701	\$202,362	+ 11.4%
Percent of List Price Received*	98.7%	101.9%	+ 3.2%	98.7%	101.8%	+ 3.1%
Inventory of Homes for Sale	423	212	- 49.9%			—
Months Supply of Inventory	2.0	0.9	- 55.0%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.