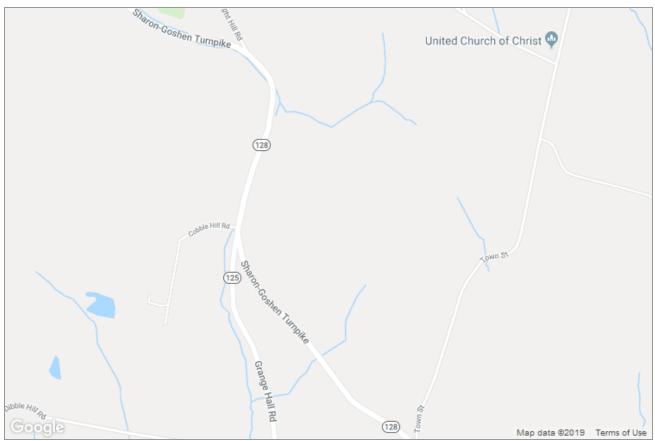
# SMARTML s

MARKET ACTIVITY REPORT

### Cornwall, Connecticut





Presented by Steve Schappert | REALTOR® | GRI Connecticut Real Estate License: REB.0791416



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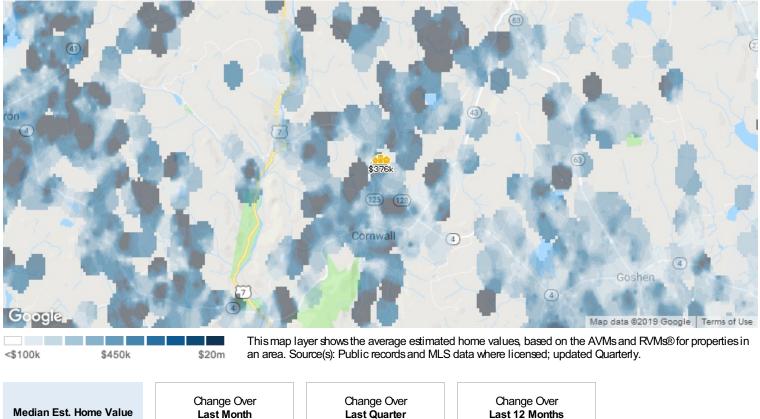
#### **Connecticut Real Estate**

157 East Main Street 2nd Fl. Thomaston, CT 06787 Litchfield, CT 06759



### Cornwall, Connecticut

Market Snapshot: Estimated Home Values



Median Est. Home Value \$376K Updated: 7/31/2019



1.62%



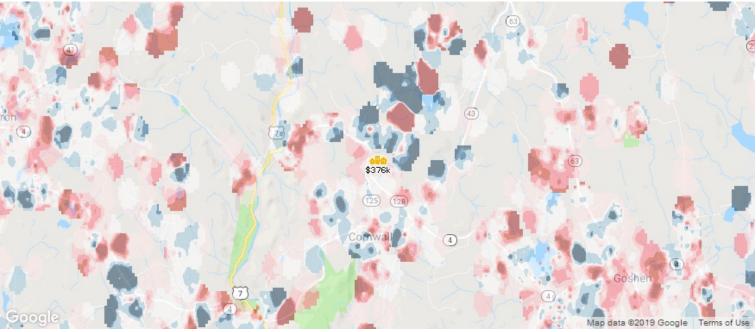
About this Data: Estimated home values are generated by a valuation model and are not formal appraisals. Valuations are based on public records and MLS data where licensed. The metrics shown here reflect **All Residential Properties** data.





### Cornwall, Connecticut

Market Snapshot: 12-Month Change in Estimated Value



-15% 2.5% +20%

This map layer shows the change in estimated home values over the past 12 months, based on the AVMs and RVMs® for properties in an area. Source(s): Public records and MLS data where licensed; updated Quarterly.

Median Est. Home Value



Last 12 Months

Change Over

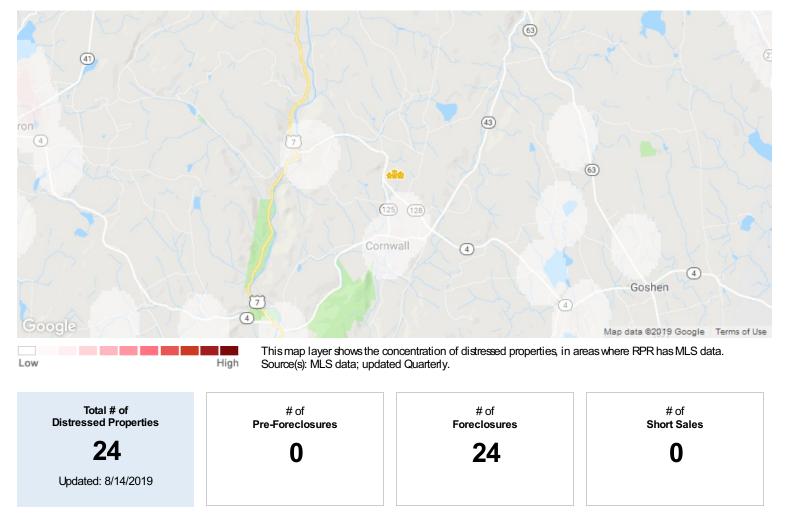
About this Data: Estimated home values are generated by a valuation model and are not formal appraisals. Valuations are based on public records and MLS data where licensed. The metrics shown here reflect **All Residential Properties** data.





#### Cornwall, Connecticut

#### Market Snapshot: Concentration of Distressed Properties



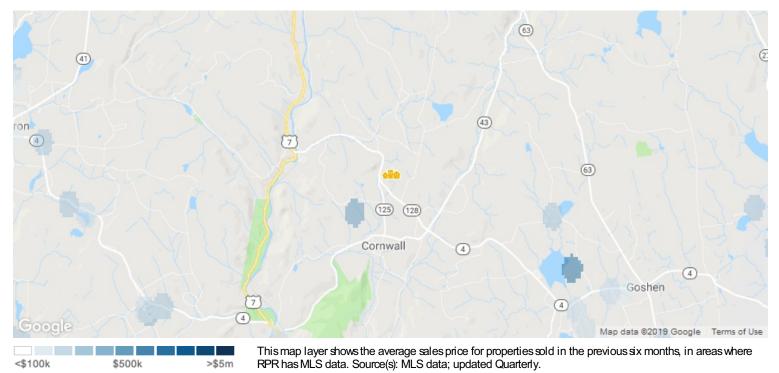
About this data: The metrics displayed here reflect distressed property counts (listings and public records) for **All Residential Properties** as of 8/14/2019.





#### Cornwall, Connecticut

#### Market Snapshot: Sales Price



About this data: The Metrics displayed here reflect average sales price for All Residential Properties using MLS listing data.

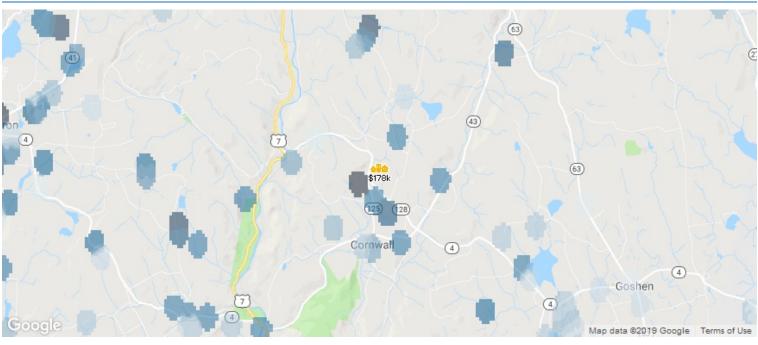
### Cornwall, Connecticut

Market Snapshot: List Price



#### Cornwall, Connecticut

### SMART I Market Activity Report





\$500k

This map layer shows the average listing price for properties in the previous six months, in areas where RPR has MLS data. Source(s): MLS data; updated Quarterly.

Median List Price \$178K Updated: 6/30/2019



>\$5m

Change Over Last Quarter

Last 12 Months

Change Over



About this data: The Metrics displayed here reflect average sales price for All Residential Properties using MLS listing data.

Because some brokerages may choose not to include their MLS listing content within the RPR platform, the analysis contained in this report may not have been created using all the available listing data within this geographical market.



### Market Activity Summary Stats

Search Criteria	Price Change, <b>Property Type</b>	New Distressed, Rec s: Single Family Res	ate: Changes in the La ently Sold, Expired, Ne idence, Condo/Townho Residential; Maximu	ew For Lease, Rece buse/Apt, Mobile/Ma	ntly Leased, Open anufactured, Multifar	House; mily/Multiplex,
		Arrow Listings	A Pending Listings	Trice Changes	Recently Sold	Expired Listings
Number o	of Properties	11	4	3	2	4
Low Price	e / Value	\$80,000	\$95,000	\$180,000	\$293,552	\$199,000
Median P	rice / Value	\$125,000	\$162,500	\$450,000	\$571,776	\$275,000
High Pric	e / Value	\$1,150,000	\$205,000	\$1,050,000	\$850,000	\$1,550,000
Average	Price / Sq. Ft.	\$309	\$144	\$210	\$192	_
Median P	rice / Sq. Ft.	\$309	\$144	\$210	\$192	_
Average	Days in RPR	64	92	674	_	286

Median Days in RPR

**Total Volume** 

69

\$625,000

69

\$2,740,000



496

\$1,143,552

\$1,680,000

356

\$2,024,000

### Market Activity Summary Stats (cont.)

Search Criteria				Last 6 Months; <b>Change Types:</b> New Listings, Pending, New For Lease, Recently Leased, Open House;
	Property Typ	<b>bes:</b> Single Family Re	sidence, Condo/Towr	house/Apt, Mobile/Manufactured, Multifamily/Multiplex, <b>num Properties per Status:</b> 50; <b>Sort Order:</b> Recently
	updated			
		4		
		New For Lease	Recently Leased	
Number	of Properties	1	1	
Low Pric	æ / Value	\$1,200	—	
Median F	Price / Value	\$1,200	-	
High Pric	ce / Value	\$1,200	-	
Average	Price / Sq. Ft.	\$2	-	
Median F	Price / Sq. Ft.	\$2	-	
Average	Days in RPR	6	5	
Median [	Days in RPR	6	5	

**Total Volume** 

\$1,200



Market Activity Report

#### Cornwall, Connecticut

New Listings:	11	Ргор Туре	Bed /Ba	Living Area (sq ft)	Lot Size (sq ft)	Year Built	Listing Date	Listing Price	Price per sq. ft.
	TS FOR SALE	Active: 6/6/2019 MLS ID: 17	0203688	1					
	D5-2-4 Everest HI	Residential Land	-/	_	765,349	_	6/6/2019	\$150,000	-
	Thisisa must see lot !!	Lio	ing Court	tooy of Poir	Pool Estato				
	2 S FOR SALE		S ID: 170		n Real Estate				
KIN	Pine St	Residential Land	-/	_	2,695,492	_	7/24/2019	\$500,000	_
Gendle	meadow and wooded with w								
	13 TS FOR SALE		-		Bruehl Real Est	ate			
	Image: Second state   113 Popple Swamp Rd	Active: 6/10/2019 MLS ID: Residential	4/5		4,356,000	1850	6/10/2019	\$1,150,000	\$309
	Seldom does ne find a 19th	n century home in such good	conditi	ft		ure and wo			l. Thisone
	had three generations of art surround the house. Four be fireplace and windows look	tists, a grand studio attached edrooms each with its own ba ng onto a western view over	to the h athroom your ow	nouse and and one o n pasture.	an older stud of those is on	lio over a 3	car garage. A	Ancient trees a	and pasture
NE COM	4 IS FOR SALE	Active: 6/12/2019 MLS ID:	-	-					
A Street In The	_		,				0/40/0040	¢000.000	
A CORRECT	D3-1-14 Everest HI	Residential Land	-/	_	3,042,666	_	6/12/2019	\$200,000	-

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Cornwall, Connecticut

New Listing	gs: 11 (cont.)	Prop Type	Bed /Ba	Liv ing Area (sq ft)	Lot Size (sq ft)	Year Built	Listing Date	Listing Price	Price per sq. ft.		
	5 S FOR SALE · A	ctive: 6/6/2019 MLS ID: 17	0203972								
	D4-1-3 Everest HI	Residential Land	<i>—</i> /—	-	422,532	_	6/6/2019	\$95,000	-		
	This lot is not to be missed!										
	<u> </u>				Real Estate						
		ctive: 6/6/2019 MLS ID: 17	70203598					• · · · · · · · ·			
	D4-2-3 Everest HI	Residential Land		-	574,992	_	6/6/2019	\$100,000	-		
	Come and see this beautiful		tina Court	esv of Bain	Real Estate						
	TO FOR SALE • A	ctive: 6/6/2019 MLS ID: 17	0	-							
	D4-2-5 Everest HI	Residential Land	<i>—</i> —	_	328,006	_	6/6/2019	\$100,000	_		
	Very special building lot				·						
	very special bunding for	List	ting Court	esy of Bain	Real Estate						
	B FOR SALE · A	ctive: 6/6/2019 MLS ID: 17	70203912								
W	D5-1-6 Everest HI	Residential Land	<i>—</i> /—	-	210,394	_	6/6/2019	\$100,000	-		
	Another great building site										
ALC: NOT	Listing Courtesy of Bain Real Estate										
	_	ctive: 6/6/2019 MLS ID: 17			175 000		0/0/00 / 0	<b>A</b> 105 000			
	D5-2-6 Everest HI	Residential Land	<i>_</i> /_	-	475,239	_	6/6/2019	\$125,000	_		
	This is the perfect lot to build	•	tina Court	esv of Bain	Real Estate						
	TO FOR SALE • A	ctive: 6/6/2019 MLS ID: 17	-	-							
	D5-2-7 Everest HI	Residential Land	-/	_	954,399	_	6/6/2019	\$140,000	_		
	Yet another great building si	tel									
	i di anomor great bundhig a		ting Court	esy of Bain	Real Estate						
	T FOR SALE · A	ctive: 6/3/2019 MLS ID: 17	70202071								
	D040202 Everest Hill Rd	Residential Land	<i>—</i> /—	-	509,652	-	6/3/2019	\$80,000	-		
	Very special building lot in n	nuch desired location.									
		List	ting Court	esy of Bain	Real Estate						



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SM∖Ҡӏ <u></u> ҝҝ	Market Activity	/ Rep	ort			C	Cornwall, Co	onnecticu
Pending Listings: 4	Prop Type	Bed /Ba	Living Area (sq ft)	Lot Size (sq ft)	Listing Date	Listing Price	Pending Date	Price per sq. ft.
	• Deposit as of 8/1/2019 M	LS ID: 170	214907					
138 Great Hill Rd	Residential	2/2	1,008 sq ft	348,915	7/11/2019	\$145,000	8/1/2019	\$144
AKA: 138 GREAT HILL R	D., LITCHFIELD, CT 06759. <sup>.</sup> UILT APPROX. 1950. RANCI				OT NEEDS T	OTAL REH	AB, OR TEAF	R DOWN. PPROX T
SAME TIME. CREATE Y	OUR DREAM HOME. SOLD " E READY FOR 2019 SNOW S	AS IS". A	ATTN; SKIE	RS TAKE N	<b>JOTE-EZ PR</b>	OXIMITY TO	MOHAWK N	<b>10UNTAIN</b>
	HERE FOR AIRBNB? PLEAS	SE DO NO	ot walk p		WITHOUT Y			
	Louing of							

SAME TIME. CREATE YO SKI AREA. BUY NOW. BE	JILT APPROX, 1930, RANCE DUR DREAM HOME, SOLD "A READY FOR 2019 SNOW SE	AS IS". A EASON.	TTN; SKI	ERS TAKE N AKE THIS YO	IOTE-EZ PR DUR DREAM	OXIMITY TO HIDEAWAY.	MOHAWK M	OUNTAIN
NOTE. ANY POTENTIAL	HERE FOR AIRBNB? PLEAS			PROPERTY anker Res Brok		OUR REALT	OR!!!	
	Deposit as of 7/11/2019 M	ILS ID: 17	0160309					
Popple Swamp Rd	Residential Land	-/	-	1,045,875	1/31/2019	\$205,000	7/11/2019	_
	lot on quiet country road just protected land. Close to Moh Lis	nawk Ski	Area, App					
	Deposit as of 7/5/2019 ML	S ID: 170	203944					
D4-2-4 Everest HI	Residential Land	-/	-	1,043,262	6/6/2019	\$180,000	7/5/2019	_
One more great building		ting Coun	tesy of Bair	n Real Estate				
	Deposit as of 7/5/2019 ML	S ID: 170	203955					
E4-1-7 Everest HI	Residential Land	-/	-	367,210	6/6/2019	\$95,000	7/5/2019	-
This lot is a must see!!!	Lis	ting Coun	tesy of Bair	n Real Estate				



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Price Change	c• 0	Prop	Bed	Living Area	Orig. Listing	Orig.	New	Date of	%
	s. j	Туре	/Ba	(sq ft)	Date	Price	Price	Chg.	Chg.
	T FOR SALE • Active:	4/5/2018 MLS ID: 1	70067269						
4.0	Railroad St	Residential Land	<i>—</i> /—	-	4/5/2018	\$211,000	\$180,000	7/24/2019	-14.69%
Google	This is a private 10.59 acres parce river. Located off a very rural road purchased with abutting property,	and abutting conserv 19 Railroad st, listing	ation lar #17006	nd. Close to 5536		West Cornwa			
	2 IS FOR SALE · Active:	9/8/2016 MLS ID: L							
	117 Dibble Hill Rd	Residential	4/5	5,000 sq	9/8/2016	\$1,675,000	\$1,050,000	6/12/2019	-37.31%
	ORIGINALLY LISTED \$2,550,000 preserved and restored barn style e welcoming. Extraordinary large an restored and attached to the home ideal attached Party Barn or Artist Patio for outdoor entertaining amo	estate on 19 acres on d open Kitchen/Dinir e which features a Gre studio. 4 En suite Be ongst a park-like settir	Dibble H ng Area d eat Roon drooms, ng that al	Hill in Litch overlooks th with floor a Solarium outs consei	field County ne spring feo to ceiling fi n, 4-car Gara	v. This home I pond. An ai eldstone rais ige with Stud	âs first floor r ntique Alaba æd hearth Fi	ooms are gra Ima Barn has replace. This	cious and been creates an
	3 TS FOR SALE • Active:	5/15/2018 MLS ID:	17008446	0					
	Town St	Residential Land	-/	-	5/15/2018	\$475,000	\$450,000	6/5/2019	-5.26%
	Spectacular Views!! Enjoy both Ea desirable and mostly flat house sit more accurate idea of where the la	esalong the ridge lin and is and where a dr	e. Come iveway r	Build you night enter	r dream hon	ne. For GPS			



Recently Solo	l: 2	Ргор Туре	Bed /Ba	Living Area (sq ft)	Lot Size (sq ft)	Year Built	Sale Date	Sale Price	Price per sq. ft.
	1 SOLD · Sold D	ate: 5/9/2019, Public	Record	MLS ID: -					
Google	21 Cemetery Hill Rd	Single Family	2/2	1,942 sq ft	167,706	1992	5/9/2019	\$293,552	\$151
	2 TR RECENTLY SOLD · Sold D	ate: 6/17/2019, Public	c Record	d MLS ID: -	-				
Google	39 Cemetery Hill Rd	Single Family	5/5	3,640 sq ft	281,833	1989	6/17/2019	\$850,000	\$234



SMART	Market Activity Report

Expired Listii	ngs: 4	Prop Type	Bed /Ba	Living Area (sq ft)	Lot Size (sq ft)	Year Built	Listing Price	Expired Date	Price per sq. ft.
	RECENTLY EXPIRED	MLS Listing 170099173: 6/2	5/2018	MLS ID:	170099173				
	3 Flat Rocks Rd	Residential Land	-/	-	4,443,991	_	\$1,550,000	7/31/2019	-
	fields and woods, this prope separate by stone walls, wo	property in an area with larg erty is perfectly laid out for ta oded glades and considerab nd is teeming with wildlife. It	steful ar le wood directly	nd private ed tracts, i abuts Cor	lots, or main there is a dee nnecticut Stat	tain as one ep, clean po	naturalized ex and easy to sto	state. 6 open ock with fish.	fields this has bee
		List	ing Court	tesy of Bair	n Real Estate				
	2 EXPIRED ·	MLS Listing 170183792: 4/1	2/2019	MLS ID:	170183792				
HAN T	Valley Rd	Residential Land	<i>—</i>  —	-	821,541	-	\$199,000	5/13/2019	_
Google	Beautiful protected land, la	arge meadow and Woods, me Listing G		•	Colts foot Vall Bruehl Real Es	•	ion, quiet roa	d. Survey av	ailable
	3 EXPIRED .	MLS Listing 170077126: 4/2	7/2018	MLS ID:	170077126				
	5 Twixt Rd	Rental/Lease	3/3	1,334 sq ft	30,492	1900	\$3,300	4/22/2019	-
	(2017) bam-turned-home.	a private, open backyard an The house has an open floor	plan an	d central /	AC which is io	deal for a fa	amily, girÍswe	ekend, skiers,	or 4-6

anglers looking to fly fish the Housatonic. Our outdoor deck, complete with seating and a brand new grill, overlooks our backyard and forest. A new 55 inch flat screen dons the living area, perfect for game day viewing. Two bedrooms upstairs are cozy and comfortable with en suite bathrooms and there is a smaller attached bedroom with 3 single beds. The showers, sinks and toilets are brand new. Activities in the area include, fly fishing, golf, skiing, farm markets, apple/berry picking, fine dinning, hiking, biking, tennis, Lime Rock Race Track and Skip Barber Racing School, just to name a few.

Listing Courtesy of Elyse Harney Real Estate



Cornwall, Connecticut

Expired Listin	ngs: 4 (cont.)	Prop Type	Bed /Ba	Living Area (sq ft)	Lot Size (sq ft)	Year Built	Listing Price	Expired Date	Price per sq. ft.		
1	4 EXPIRED	• MLS Listing 170074974: 4/2	1/2018	MLS ID:	170074974						
	Dibble Hill Rd	Residential Land	<i>—</i> /—	_	305,791	-	\$275,000	4/7/2019	-		
Geogle	Approved building Lot, engineering plot plans, Survey and soil survey, wooded with potential view prime area 7.02 Acres Listing Courtesy of Nicholas Bruehl Real Estate										

♣RPR<sup>®</sup>



New For Lease: 1	Prop Type	Bed /Ba	Living Area (sq ft)	Lot Size (sq ft)	Year Built	Listing Date	Lease Price	Lease Price per sq. ft.
1 So FOR LEASE • New, Activ	ve: 8/8/2019 MLS	G ID: 170	224435					
2 Bell Road Ext	Rental/Lease	2/1	648 sq ft	217,800	1951	8/8/2019	\$1,200	\$2
WOODLAND CABIN - Immerse yourse	If in tranquility wh	ile enjo	ying the sou	unds of natu	re and gaze	e up into clear	starry night:	s from your

expansive deck This private tidy cabin sits on 5 Acres in Comwall, CT. Filled with sunlight during the day, offering 2 Bedrooms and 1 Bath. Open floor plan with vaulted ceiling and warm wood paneling includes Living-Room, Gas Wood-Stove, Central A/C, separate Dining Area, and efficient Kitchen. Minutes away from Mohawk Mountain Ski Area, The Appalachian Trail, The towns of CORNWALL, SHARON, SALISBURY, AND GOSHEN.

Courtesy of Elyse Harney Real Estate



Recently Leased: 1	Ргор Туре	Bed /Ba	Living Area (sq ft)	Lot Size (sq ft)	Year Built	Leased Date	Leased Price	Leased Price per sq. ft.
1 OFF MARKET · Leased I	Date: 4/29/2019, ML	_S Listin	g 1701869	70: 4/24/201	19 MLS ID	170186970		
Cornwall Hollow Rd, #E070606	Residential Land	-/	-	447,361	_	4/29/2019	-	-
Wooded 10.27 acre lot located righ other amenities this lot offers. Lot is					<del>l</del> unting, fish	ning, camping	and hiking a	are only a fe

Courtesy of Coldwell Banker Residential Brokerage



#### About RPR (Realtors Property Resource)

- Realtors Property Resource<sup>®</sup> is a wholly owned subsidiary of the National Association REALTORS<sup>®</sup>.
- RPR offers comprehensive data including a nationwide database of 164 million properties – as well as powerful analytics and dynamic reports exclusively for members of the NAR.
- RPR's focus is giving residential and commercial real estate practitioners, brokers, and MLS and Association staff the tools they need to serve their clients.
- This report has been provided to you by a member of the NAR.

#### About RPR's Data

RPR generates and compiles real estate and other data from a vast array of sources. The data contained in your report includes some or all of the following:

- Listing data from our partner MLSs and CIEs, and related calculations, like estimated value for a property or median sales price for a local market.
- **Public records data** including tax, assessment, and deed information. Foreclosure and distressed data from public records and RealtyTrac.
- Market conditions and forecasts based on listing and public records data.
- **Census and employment data** from the U.S. Census and the U.S. Bureau of Labor Statistics.
- **Demographics and trends data** from Esri. The data in commercial and economic reports includes Tapestry Segmentation, which classifies U.S. residential neighborhoods into unique market segments based on socioeconomic and demographic characteristics.
- **Business data** including consumer expenditures, commercial market potential, retail marketplace, SIC and NAICS business information, and banking potential data from Esri.
- School data and reviews from Niche.
- Specialty data sets such as walkability scores, traffic counts and flood zones.

#### **Update Frequency**

- Listings and public records data are updated on a continuous basis.
- Charts and statistics calculated from listing and public records data are refreshed monthly.
- Other data sets range from daily to annual updates.

#### Learn more

For more information about RPR, please visit RPR's public website: http://blog.narrpr.com



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